SUBSTITUTE FOR

SENATE BILL NO. 908

A bill to amend 2009 PA 75, entitled "Mortgage loan originator licensing act," by amending sections 3, 5, 9, 15, and 29 (MCL 493.133, 493.135, 493.139, 493.145, and 493.159), sections 3 and 29 as amended by 2010 PA 356.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 3. As used in this act:
- 2 (a) "Commissioner" means the commissioner of the office of
- 3 financial and insurance regulation in the department of energy,
- 4 labor, and economic growth.LICENSING AND REGULATORY AFFAIRS.
- 5 (b) "Depository institution" means that term as defined in
- 6 section 3 of the federal deposit insurance act, 12 USC 1813, or a
- 7 credit union.
- 8 (c) "Dwelling" means that term as defined in section 103(v) of

- 1 the truth in lending act, 15 USC 1602.
- 2 (d) "Employee" means an individual who meets both of the
- 3 following:
- 4 (i) Has an employment relationship acknowledged by that
- 5 individual and the person that engages that individual to originate
- 6 mortgage loans.
- 7 (ii) Is treated as an employee by the person that engages that
- 8 individual to originate mortgage loans for compliance with federal
- 9 income tax laws.
- 10 (E) "EXEMPT COMPANY" MEANS A PERSON THAT MEETS ALL OF THE
- 11 FOLLOWING:
- 12 (i) IS NOT REQUIRED TO OBTAIN A LICENSE OR REGISTRATION, OR IS
- 13 EXEMPT FROM LICENSING OR REGISTRATION, UNDER THE MORTGAGE BROKERS,
- 14 LENDERS, AND SERVICERS LICENSING ACT, 1987 PA 173, MCL 445.1651 TO
- 15 445.1684; THE SECONDARY MORTGAGE LOAN ACT, 1981 PA 125, MCL 493.51
- 16 TO 493.81; OR THE CONSUMER FINANCIAL SERVICES ACT, 1988 PA 161, MCL
- 17 487.2051 TO 487.2072.
- 18 (ii) HAS A UNIQUE IDENTIFIER IN THE NATIONWIDE MORTGAGE
- 19 LICENSING SYSTEM AND REGISTRY.
- 20 (iii) HAS BEEN APPROVED BY THE COMMISSIONER IN THE NATIONWIDE
- 21 MORTGAGE LICENSING SYSTEM AND REGISTRY AS AN EXEMPT COMPANY.
- (F) (e) "Federal banking agencies" means the board of
- 23 governors of the federal reserve system, the comptroller of the
- 24 currency, the director of the office of thrift supervision, the
- 25 national credit union administration, and the federal deposit
- 26 insurance corporation.
- 27 (G) (f)—"Financial licensing acts" means that term as defined

- 1 in section 2 of the consumer financial services act, 1988 PA 161,
- 2 MCL 487.2052.
- 3 (H) (g) "Immediate family member" means a spouse, child,
- 4 sibling, parent, grandparent, or grandchild. The term includes
- 5 stepparents, stepchildren, stepsiblings, and adoptive
- 6 relationships.
- 7 (I) (h) "Individual" means a natural person.
- 8 (J) (i) "Licensed mortgage loan originator" means a mortgage
- 9 loan originator who holds a valid license issued by the
- 10 commissioner under this act.
- 11 (j) "Loan modification activities" means any of the following:
- 13 principal, interest, escrow amounts, and other amounts due, on
- 14 existing residential mortgage loans due and owing to a mortgagor or
- 15 mortgage servicer, when the borrower is in default or in reasonably
- 16 foreseeable likelihood of default.
- 17 (ii) Working with a borrower described in subparagraph (i) to
- 18 collect data concerning the borrower's residential mortgage loan or
- 19 loans.
- 20 (iii) Making any decisions necessary to modify, either
- 21 temporarily or permanently, certain terms of the residential
- 22 mortgage loan or loans of a borrower described in subparagraph (i)
- 23 or to otherwise finalize collection through the foreclosure
- 24 process. These decisions may include changing the principal amount,
- 25 the rate of annual interest charged, or the term of a residential
- 26 mortgage loan; waiving any fees or charges, including late charges,
- 27 a borrower is obligated to pay; deferring residential mortgage loan

- 1 payments; or making similar adjustments to a borrower's residential
- 2 mortgage loan or the borrower's obligations under the loan.
- 3 (k) "Loan processor or underwriter" means an individual who
- 4 performs clerical or support duties as an employee at the direction
- 5 of and subject to the supervision and instruction of a person
- 6 licensed or designated as exempt from licensing under the mortgage
- 7 brokers, lenders, and servicers licensing act, 1987 PA 173, MCL
- 8 445.1651 to 445.1684; the secondary mortgage loan act, 1981 PA 125,
- 9 MCL 493.51 to 493.81; or the consumer financial services act, 1988
- 10 PA 161, MCL 487.2051 to 487.2072. For purposes of this subdivision,
- 11 "clerical or support duties" may include any of the following after
- 12 an application is received:
- 13 (i) The receipt, collection, distribution, and analysis of
- 14 information common for the processing or underwriting of a
- 15 residential mortgage loan.
- 16 (ii) Communicating with a consumer to obtain the information
- 17 necessary for the processing or underwriting of a loan, to the
- 18 extent that the communication does not include offering or
- 19 negotiating loan rates or terms, or counseling consumers about
- 20 residential mortgage loan rates or terms.
- 21 (l) "Mortgage loan originator" means an individual who
- 22 originates residential mortgage loans and meets all of the
- 23 following:
- 24 (i) Is not an individual engaged solely as a loan processor or
- 25 underwriter except as otherwise provided in section 5(3).
- 26 (ii) Is not a person who only performs real estate brokerage
- 27 activities and is licensed or registered under the laws of this

1 state, unless the person is compensated by a lender, a mortgage

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- 2 broker, or other mortgage loan originator or by any agent of a
- 3 lender, mortgage broker, or other mortgage loan originator.
- 4 (iii) Is not a person solely involved in extensions of credit
- 5 relating to timeshare plans, as that term is defined in 11 USC
- 6 101(53D).
- 7 (m) "Originate" means do any of the following for compensation
- 8 or gain, or in the expectation of compensation or gain, in
- 9 connection with a residential mortgage loan:
- 10 (i) Take a residential mortgage loan application.
- 11 (ii) Offer or negotiate terms of a residential mortgage loan.
- 12 (n) "Mortgage servicer" means a person who directly or
- 13 indirectly services or offers to service residential mortgage
- 14 loans.
- 15 (o) "Nationwide mortgage licensing system and registry" means
- 16 a mortgage licensing system developed and maintained by the
- 17 conference of state bank supervisors and the American association
- 18 of residential mortgage regulators for the licensing and
- 19 registration of licensed mortgage loan originators.
- 21 product other than a 30-year fixed rate mortgage.
- (q) "Person" means an individual, corporation, limited
- 23 liability company, partnership, association, or other legal entity.
- (r) "Real estate brokerage activity" means any activity that
- 25 involves offering or providing real estate brokerage services to
- 26 the public, including, but not limited to, any of the following:
- 27 (i) Acting as a real estate agent or real estate broker for a

- 1 buyer, seller, lessor, or lessee of real property.
- 2 (ii) Bringing together parties interested in the sale,
- 3 purchase, lease, rental, or exchange of real property.
- 4 (iii) On behalf of any party, negotiating any portion of a
- 5 contract relating to the sale, purchase, lease, rental, or exchange
- 6 of real property, other than in connection with providing financing
- 7 with respect to that contract.
- 8 (iv) Engaging in any activity for which a person engaged in the
- 9 activity is required to be registered or licensed as a real estate
- 10 agent or real estate broker under any applicable law.
- 11 (v) Offering to engage in any activity, or act in any
- 12 capacity, described in subparagraphs SUBPARAGRAPH (i), (ii), (iii), or
- 13 (iv).
- 14 (s) "Registered mortgage loan originator" means an individual
- 15 who meets all of the following:
- 16 (i) Is a mortgage loan originator and is an employee of any of
- 17 the following:
- 18 (A) A depository institution.
- 19 (B) A subsidiary of a depository institution that is owned and
- 20 controlled by that depository institution and is regulated by a
- 21 federal banking agency.
- 22 (C) An institution regulated by the farm credit
- 23 administration.
- 24 (ii) Is registered with, and maintains a unique identifier
- 25 through, the nationwide mortgage licensing system and registry.
- 26 (t) "Residential mortgage loan" means any loan primarily for
- 27 personal, family, or household use that is secured by a mortgage,

- 1 deed of trust, or other equivalent consensual security interest on
- 2 a dwelling or residential real estate on which a person has
- 3 constructed or intends to construct a dwelling.
- 4 (u) "Residential real estate" means any real property located
- 5 in this state on which a person has constructed or intends to
- 6 construct a dwelling.
- 7 (v) "SAFE act" means the secure and fair enforcement for
- 8 mortgage licensing act of 2008, title V of the housing and economic
- 9 recovery act of 2008, Public Law 110-289, 12 USC 5101 to 5116.
- 10 (w) "Service" means the collection or remittance for a lender,
- 11 noteowner, or noteholder or a person's own account of 4 or more
- 12 installment payments of the principal of, interest of, or an amount
- 13 placed in escrow under a residential mortgage loan, mortgage
- 14 servicing agreement, or an agreement with a mortgagor.
- 15 (X) "SPONSOR" MEANS A PERSON THAT MEETS ALL OF THE FOLLOWING:
- 16 (i) HAS A UNIQUE IDENTIFIER IN THE NATIONWIDE MORTGAGE
- 17 LICENSING SYSTEM AND REGISTRY.
- 18 (ii) IS APPROVED BY THE COMMISSIONER IN THE NATIONWIDE MORTGAGE
- 19 LICENSING SYSTEM AND REGISTRY AS AN EXEMPT COMPANY OR AS A PERSON
- 20 LICENSED OR REGISTERED UNDER THE MORTGAGE BROKERS, LENDERS, AND
- 21 SERVICERS LICENSING ACT, 1987 PA 173, MCL 445.1651 TO 445.1684, THE
- 22 SECONDARY MORTGAGE LOAN ACT, 1981 PA 125, MCL 493.51 TO 493.81, OR
- 23 THE CONSUMER FINANCIAL SERVICES ACT, 1988 PA 161, MCL 487.2051 TO
- 24 487.2072.
- 25 (iii) HAS INDICATED IN THE NATIONWIDE MORTGAGE LICENSING SYSTEM
- 26 AND REGISTRY THAT AN INDIVIDUAL WILL ACT AS A MORTGAGE LOAN
- 27 ORIGINATOR FOR THAT PERSON UNDER THAT PERSON'S SPECIFIC LICENSE,

1 REGISTRATION, OR STATUS AS AN EXEMPT COMPANY.

- 2 (Y) $\frac{(x)}{(x)}$ "Unique identifier" means a number or other identifier
- 3 assigned by protocols established by the nationwide mortgage
- 4 licensing system and registry.
- 5 Sec. 5. (1) Subject to subsection (5), unless UNLESS
- 6 specifically exempted under subsection (2), beginning July 31,
- 7 2010, an individual shall not engage in the business of a mortgage
- 8 loan originator with respect to any dwelling located in this state
- 9 without first obtaining and maintaining annually a license under
- 10 this act. Each licensed mortgage loan originator must register with
- 11 and maintain a valid unique identifier issued by the nationwide
- 12 mortgage licensing system and registry.
- 13 (2) Each of the following is exempt from this act:
- 14 (a) A registered mortgage loan originator, when acting for an
- entity described IN section $\frac{3(r)(i)(A)}{3(r)(i)(A)}$, (3) (i) (A), (B), or (C).
- 16 (b) An individual who offers or negotiates terms of a
- 17 residential mortgage loan with or on behalf of an immediate family
- 18 member of that individual.
- 19 (c) An individual who offers or negotiates terms of a
- 20 residential mortgage loan secured by a dwelling that served as his
- 21 or her residence.
- 22 (d) A licensed attorney who negotiates the terms of a
- 23 residential mortgage loan on behalf of a client as an ancillary
- 24 matter to the attorney's representation of the client, unless the
- 25 attorney is compensated by a lender, mortgage broker, or other
- 26 mortgage loan originator or by any agent of a lender, mortgage
- 27 broker, or other mortgage loan originator.

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          (3) A loan processor or underwriter who is an independent
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    contractor may not engage in the activities of a loan processor or
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    underwriter unless that independent contractor loan processor or
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    underwriter obtains and maintains a license under subsection (1).
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    Each independent contractor loan processor or underwriter licensed
    as a mortgage loan originator must have and maintain a valid unique
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    identifier issued by the nationwide mortgage licensing system and
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    registry.
          (4) The commissioner may establish licensing rules and interim
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    procedures for licensing and acceptance of applications. For
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    previously registered or licensed individuals, the commissioner may
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    establish expedited review and licensing procedures.
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        (5) An individual engaged in the business of a mortgage loan
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    originator is not required to obtain and maintain a license under
    this act until July 31, 2011 if that individual is employed
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    exclusively by a mortgage servicer; if that individual is
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    authorized to perform loan modification activities concerning
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    existing residential mortgage loans, and not to originate new
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    residential mortgage loans or perform any other activities of a
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    mortgage loan originator, on behalf of that mortgage servicer; and
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- rule, regulation, or interpretative letter of the United States
 department of housing and urban development concerning the
- 24 interpretation of the SAFE act and its applicability to loan
- 25 modification activities.

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Sec. 9. (1) The commissioner shall not issue a mortgage loan originator license unless the commissioner makes at a minimum the

if this extension of time is not inconsistent with any guideline,

- 1 following findings:
- 2 (a) The applicant is not subject to a prohibition order issued
- 3 by the commissioner under section 27 or under any of the financial
- 4 licensing acts.
- 5 (b) The applicant has never had a mortgage loan originator
- 6 license revoked in any governmental jurisdiction, except that the
- 7 commissioner shall not consider a revocation that is formally
- 8 vacated as a revocation for purposes of this subdivision.
- 9 (c) Subject to subsection (2), the applicant has not been
- 10 convicted of, or pled guilty or no contest to, any of the following
- 11 in a domestic, foreign, or military court:
- 12 (i) Within the 10-year period preceding the date of the license
- 13 application, a felony other than a felony described in subparagraph
- **14** (*ii*).
- 15 (ii) At any time preceding the date of the license application,
- 16 any felony or misdemeanor involving fraud, dishonesty, or a breach
- 17 of trust, money laundering, embezzlement, forgery, a financial
- 18 transaction, or securities.
- 19 (d) The applicant has demonstrated financial responsibility,
- 20 character, and general fitness that commands the confidence of the
- 21 community and warrants a determination that the mortgage loan
- 22 originator will operate honestly, fairly, and efficiently within
- 23 the purposes of this act.
- (e) The applicant has completed the prelicensing education
- 25 requirement described in section 11.
- 26 (f) The applicant has passed a written test that meets the
- 27 test requirement described in section 13.

- 1 (q) The applicant has met the surety bond requirement
- 2 described in section 29.
- 3 (H) THE APPLICANT HAS A SPONSOR IN THE NATIONWIDE MORTGAGE
- 4 LICENSING SYSTEM AND REGISTRY THAT IS APPROVED BY THE COMMISSIONER.
- 5 (2) The commissioner shall not consider a conviction for which
- 6 a pardon was granted a conviction for purposes of subsection
- 7 (1)(c).
- 8 Sec. 15. (1) The commissioner shall annually renew the license
- 9 of a licensed mortgage loan originator if all of the following are
- 10 met before his or her current license expires:
- 11 (a) The EXCEPT FOR SECTION 9(1)(H), THE mortgage loan
- 12 originator continues to meet the minimum standards for license
- issuance under section 9.
- 14 (b) The mortgage loan originator has satisfied the annual
- 15 continuing education requirements described in section 17.
- 16 (c) The mortgage loan originator has paid the fee required
- 17 under section 19.
- 18 (2) If a mortgage loan originator fails to satisfy the
- 19 requirements of subsection (1) for renewal of his or her license,
- 20 the license shall expire. The commissioner may adopt procedures for
- 21 the reinstatement of expired licenses consistent with the standards
- 22 established by the nationwide mortgage licensing system and
- 23 registry.
- 24 Sec. 29. (1) Each—SUBJECT TO SUBSECTION (2), EACH mortgage
- 25 loan originator must provide to the commissioner or be covered by a
- 26 surety bond that meets the requirements of subsection (4). (5). A
- 27 surety bond provided under this subsection shall provide coverage

- 1 for the mortgage loan originator in 1 of the following amounts:
- 2 (a) If the mortgage loan originator did not originate any
- 3 mortgage loans in the preceding calendar year, or the sum of the
- 4 principal amounts of mortgage loans originated by the mortgage loan

- 5 originator in the preceding calendar year is less than
- 6 \$12,000,000.00, as determined by the commissioner, \$10,000.00.
- 7 (b) If the sum of the principal amounts of mortgage loans
- 8 originated by the mortgage loan originator in the preceding
- 9 calendar year is \$12,000,000.00 or more and less than
- 10 \$24,000,000.00, as determined by the commissioner, \$25,000.00.
- 11 (c) If the sum of the principal amounts of mortgage loans
- 12 originated by the mortgage loan originator in the preceding
- 13 calendar year is \$24,000,000.00 or more, as determined by the
- 14 commissioner, \$50,000.00.
- 15 (2) If the—A mortgage loan originator is an employee or
- 16 exclusive agent of a person subject to this act SPONSOR and that
- 17 person has provided SPONSOR PROVIDES the commissioner with a surety
- 18 bond that satisfies the requirements of subsection (4), (5), the
- 19 commissioner may accept that surety bond in lieu of the mortgage
- 20 loan originator's surety bond obligation under subsection (1). The
- 21 principal amount of a surety bond provided under this subsection
- 22 shall provide coverage for all of the person's SPONSOR'S mortgage
- 23 loan originators in 1 of the following amounts:
- 24 (a) If the sum of the principal amounts of mortgage loans
- 25 closed or modified by the person SPONSOR in the preceding calendar
- year is less than \$12,000,000.00, as determined by the
- 27 commissioner, \$50,000.00.

- 1 (b) If the sum of the principal amounts of mortgage loans
- 2 closed or modified by the person-SPONSOR in the preceding calendar
- 3 year is \$12,000,000.00 or more and less than \$24,000,000.00, as
- 4 determined by the commissioner, \$150,000.00.
- 5 (c) If the sum of the principal amounts of mortgage loans
- 6 closed or modified by the person-SPONSOR in the preceding calendar
- 7 year is \$24,000,000.00 or more, as determined by the commissioner,
- **8** \$250,000.00.
- 9 (3) THE LICENSE OF A MORTGAGE LOAN ORIGINATOR WHO FAILS TO
- 10 MEET THE REQUIREMENTS OF SECTION 9(1)(G) OR (H) IS AUTOMATICALLY
- 11 SUBJECT TO A CONDITION THAT HE OR SHE MAY NOT ORIGINATE MORTGAGE
- 12 LOANS UNDER THIS ACT, AND THAT MORTGAGE ORIGINATOR SHALL
- 13 IMMEDIATELY CEASE ORIGINATING MORTGAGE LOANS.
- 14 (4) (3)—Before the end of a calendar quarter, a person_SPONSOR
- 15 that provides a surety bond under subsection (2) for its employees
- 16 and exclusive agents shall submit a report to the commissioner that
- 17 contains all of the following information about the surety bond in
- 18 effect for the next calendar quarter:
- 19 (a) The name and unique identifier of the person. SPONSOR.
- 20 (b) The name of the surety issuing the bond.
- 21 (c) For each mortgage loan originator covered by the bond, his
- 22 or her legal name, exactly as filed with the nationwide mortgage
- 23 licensing system and registry, and unique identifier.
- 24 (5) (4)—All of the following apply to a surety bond provided
- 25 under subsection (1) or (2):
- 26 (a) The bond shall be in a form as prescribed by the
- 27 commissioner.

- 1 (b) The commissioner may promulgate rules with respect to the
- 2 requirements for surety bonds under this section that the
- 3 commissioner determines are necessary to accomplish the purposes of
- 4 this act.
- 5 (c) If an action is commenced on a bond described in this
- 6 section, the commissioner may require the filing of a new bond. If
- 7 there is a recovery in that action, the mortgage loan originator or
- 8 person SPONSOR described in subsection (2) shall immediately
- 9 provide to the commissioner a new surety bond that meets the
- 10 requirements of this section.