

**SUBSTITUTE FOR  
SENATE BILL NO. 268**

A bill to amend 1956 PA 218, entitled  
"The insurance code of 1956,"  
by amending section 2080 (MCL 500.2080), as amended by 2008 PA 513.

**THE PEOPLE OF THE STATE OF MICHIGAN ENACT:**

1           Sec. 2080. (1) ~~It is unlawful for any~~ **A** life or accident  
2 insurer authorized to do business in this state ~~to~~ **shall not** own,  
3 manage, supervise, operate, or maintain a ~~mortuary or undertaking~~  
4 **funeral** establishment ~~, or to~~ permit its officers, agents, or  
5 employees to own or maintain ~~any such~~ **a** funeral ~~or undertaking~~  
6 establishment.

7           (2) Except as otherwise provided in subsection (6), ~~it is~~  
8 ~~unlawful for any~~ **a** life insurance **company, a** sick or funeral  
9 benefit company, or ~~any~~ **a** company, corporation, or association



1 engaged in a similar business ~~to~~**shall not** contract or agree with  
2 ~~any~~**a** funeral director, undertaker, or mortuary to the effect that  
3 the funeral director, undertaker, or mortuary conducts the funeral  
4 of ~~any~~**a** person insured by the company, corporation, or  
5 association.

6 (3) A funeral establishment, cemetery, or seller ~~shall~~**must**  
7 not be licensed as an insurance producer under chapter 12 other  
8 than as a limited licensee ~~pursuant to~~**under** this subsection and  
9 chapter 12. A funeral establishment, cemetery, or seller ~~shall~~**must**  
10 not be a limited life insurance producer unless ~~that~~**the** funeral  
11 establishment, cemetery, or seller provides a written assurance to  
12 the ~~commissioner~~**director** at the time of application for the  
13 limited licensure and with each license renewal that he or she has  
14 read and understands the conditions contained in subsection (9) and  
15 agrees to comply with those conditions. A person licensed as a  
16 limited life insurance producer under this subsection and chapter  
17 12 is authorized and licensed to sell only an associated life  
18 insurance policy or annuity contract and is not authorized or  
19 licensed to sell any other type of insurance policy or annuity  
20 contract. A person licensed as a limited life insurance producer  
21 under this subsection and chapter 12 to sell associated life  
22 insurance policies or annuity contracts shall not sell cemetery  
23 goods or services or funeral goods or services unless all of the  
24 conditions provided in subsection (9) are met. A person licensed as  
25 a life insurance producer, other than a limited life insurance  
26 producer, shall not sell cemetery goods or services or funeral  
27 goods or services or be associated with a funeral establishment,  
28 cemetery, or seller. Notwithstanding any other provision in this  
29 act, a funeral establishment, cemetery, or seller may advise



1 customers or potential customers of the availability of life  
 2 insurance, the proceeds of which may be assigned ~~pursuant to~~**under**  
 3 subsection (6), and may provide application forms and other  
 4 information ~~in regard to~~**regarding** that life insurance. If an  
 5 application form is provided, the funeral establishment, cemetery,  
 6 or seller shall also provide to the person a list annually prepared  
 7 by the ~~commissioner setting forth~~**director that lists** the life  
 8 insurance companies ~~offering in~~**that offer** Michigan associated life  
 9 insurance policies or annuity contracts. The list ~~shall~~**must**  
 10 include the name, address, and telephone number of a producer for  
 11 each of the life insurance companies listed. The list also ~~shall~~  
 12 **must** include a statement that a person who is insured under any  
 13 life insurance policy or annuity contract may assign all or a  
 14 portion of the proceeds, not to exceed the amount provided in  
 15 subsection (6)(g), of the existing life insurance policy or annuity  
 16 contract for the payment of funeral services or goods or cemetery  
 17 services or goods to any funeral establishment, cemetery, or seller  
 18 that has accepted any other assignment of an associated life  
 19 insurance policy or annuity contract during that calendar year. The  
 20 funeral establishment, cemetery, or seller shall accept an  
 21 assignment ~~on~~**of** the proceeds from any associated or nonassociated  
 22 life insurance policy or annuity contract ~~pursuant to~~**under**  
 23 subsection (6), and this requirement on the funeral establishment,  
 24 cemetery, or seller ~~shall~~**must** be set forth in the statement  
 25 prepared by the ~~commissioner~~**director**. The assignor or the person  
 26 or persons legally entitled to make funeral arrangements for the  
 27 person whose life was insured may contract with the funeral  
 28 establishment, cemetery, or seller of his or her choice for the  
 29 rendering of the funeral goods or services or cemetery goods or



1 services. Except as otherwise provided in this subsection, each  
 2 associated life insurance policy or annuity contract delivered or  
 3 issued for delivery in this state ~~shall~~**must** have a death benefit  
 4 that is sufficient to cover the initial contract price of the  
 5 cemetery goods or services or funeral goods or services. ~~and that~~  
 6 ~~increases at an annual rate of not less than the consumer price~~  
 7 ~~index.~~ However, a life insurer may provide an associated life  
 8 insurance policy or annuity contract with a limited death benefit  
 9 to an insured who does not meet insurance requirements for a policy  
 10 that provides immediate full coverage or who chooses not to answer  
 11 medical questions required for a policy that provides immediate  
 12 full coverage. An associated life insurance policy or annuity  
 13 contract with a limited death benefit ~~shall~~**must** disclose in  
 14 boldfaced type that the death benefit will not be sufficient to  
 15 cover the initial contract price for the cemetery goods and  
 16 services or funeral goods and services for a period of up to 2  
 17 years if the premium is not paid in full and that during this  
 18 period the price for those goods and services may increase at a  
 19 rate higher than the increase in the ~~consumer price index~~ **Consumer**  
 20 **Price Index** for this period.

21 (4) A person ~~shall~~**must** not be designated as the beneficiary  
 22 in any policy of life or accident insurance ~~whereby~~**under which** the  
 23 beneficiary, directly or indirectly, ~~shall,~~**must,** in return for all  
 24 or a part of the proceeds of the policy of insurance, furnish  
 25 cemetery services or goods or funeral services or goods in  
 26 connection ~~therewith.~~**with the policy.**

27 (5) Except as otherwise provided in subsection (6), ~~it shall~~  
 28 ~~be unlawful for any~~ a life or accident ~~,~~ or sick or funeral benefit  
 29 company, or any **other** person, ~~company, corporation, or association,~~



1 ~~to~~**shall not** offer or furnish goods or services or anything but  
 2 money to its insureds or ~~to his or her~~**the insured's** heirs,  
 3 representatives, attorneys, relatives, associates, or assigns in  
 4 ~~any~~ connection with, or by way of encumbrance, assignment, payment,  
 5 settlement, satisfaction, discharge, or release of, ~~any~~**an**  
 6 insurance policy. However, this subsection does not prohibit ~~any~~**a**  
 7 company, corporation, or association from furnishing medical,  
 8 surgical, or hospital service.

9 (6) Notwithstanding any other provision in this act, a life  
 10 insurer may write a life insurance policy or annuity contract that  
 11 is subject to an assignment of the proceeds of the insurance policy  
 12 or annuity contract as payment for cemetery services or goods or  
 13 funeral services or goods as provided in this subsection regardless  
 14 of the relationship between the life insurer and the assignee. An  
 15 assignment of the proceeds of the insurance policy or annuity  
 16 contract ~~pursuant to~~**under** this subsection ~~shall~~**must** be in writing  
 17 on a form approved by the ~~commissioner~~**director**. A predeath  
 18 assignment of the proceeds of a life insurance policy or annuity  
 19 contract as payment for cemetery services or goods or funeral  
 20 services or goods is void unless all of the following conditions  
 21 and criteria are met:

22 (a) The assignment is an inseparable part of the contract for  
 23 the cemetery services or goods or funeral services or goods for  
 24 which the assigned proceeds serve as payment.

25 (b) The assignment is revocable by the assignor, **the**  
 26 assignor's successor, or if the assignor is the insured, ~~by~~ the  
 27 representative of the insured's estate ~~prior to the provision of~~  
 28 **before** the cemetery services or goods or funeral services or goods  
 29 **are provided.**



1 (c) The contract for funeral services or goods or cemetery  
2 services or goods and the assignment provide that ~~upon-on~~  
3 revocation of the assignment, the contract for the cemetery  
4 services or goods or funeral services or goods is revoked and  
5 cemetery services or goods or funeral services or goods may be  
6 obtained from any cemetery, funeral establishment, or seller.

7 (d) The assignment contains the following disclosure in  
8 boldfaced type:

9 "This assignment may be revoked by the assignor or assignor's  
10 successor or, if the assignor is also the insured and deceased, by  
11 the representative of the insured's estate before the ~~rendering of~~  
12 ~~the cemetery services or goods or funeral services or goods~~ **are**  
13 **provided**. If the assignment is revoked, the death benefit under the  
14 life insurance policy or annuity contract ~~shall~~ **will** be paid in  
15 accordance with the beneficiary designation under the insurance  
16 policy or annuity contract."

17 (e) The assignment provides for all of the following:

18 (i) That the actual price of the cemetery services or goods or  
19 funeral services or goods delivered at the time of death may be  
20 more than or less than the price set forth in the assignment.

21 (ii) For the assignment of an associated life insurance policy  
22 or annuity contract, that any increase in the price of the cemetery  
23 services or goods or funeral services or goods ~~does~~ **will** not exceed  
24 the ultimate death benefit under the life insurance policy or  
25 annuity contract. This requirement does not apply to an insurance  
26 policy or annuity contract with a limited death benefit during the  
27 period that the limited death benefit is in effect. During this  
28 period, ~~neither the beneficiary nor~~ **and** the seller ~~is~~ **are not**  
29 obligated to fulfill the terms of the contract for the cemetery



1 services or goods or funeral services or goods for which the  
2 assigned proceeds serve as payment and the assignment of the  
3 associated life insurance policy or annuity contract may be  
4 revoked.

5 (iii) For the assignment of a nonassociated life insurance  
6 policy or annuity contract, that any increase in the price of the  
7 cemetery services or goods or the funeral services or goods shall  
8 **must** not exceed the ~~consumer price index~~ **Consumer Price Index** or  
9 the retail price list in effect when the death occurs, whichever is  
10 less.

11 (iv) That if the ultimate death benefit under ~~a~~ **the** life  
12 insurance policy or annuity contract exceeds the price of the  
13 cemetery services or goods or funeral services or goods at the time  
14 of performance, the excess amount shall **must** be distributed to the  
15 beneficiary designated under the life insurance policy or annuity  
16 contract or the insured's estate.

17 (v) That any addition to or modification of the contract for  
18 cemetery services or goods or funeral services or goods does not  
19 revoke the assignment or the contract for the cemetery services or  
20 goods or funeral services or goods that are not affected by the  
21 addition or modification for which the assigned proceeds are  
22 payment unless the assignment is revoked.

23 (f) The assignment is limited to that portion of the proceeds  
24 of the life insurance policy or annuity contract that is needed to  
25 pay for the cemetery services or goods or funeral services or goods  
26 for which the assignor has contracted.

27 (g) For an associated life insurance policy or annuity  
28 contract, the death benefit of the life insurance policy or annuity  
29 contract subject to the assignment does not exceed ~~\$5,000.00~~



1 **\$12,720.00** when the first premium payment is made on the life  
 2 insurance policy or annuity contract. For a nonassociated life  
 3 insurance policy or annuity contract, the initial amount of  
 4 proceeds assigned does not exceed ~~\$5,000.00.~~ **\$12,720.00**. The  
 5 maximum amounts in this subdivision ~~shall~~**must** be adjusted annually  
 6 in accordance with the ~~consumer price index.~~**Consumer Price Index.**

7 (h) The assignment ~~shall~~**must** contain the dispute resolution  
 8 rights in subsection (8). After the death of the insured but before  
 9 the cemetery services or goods or funeral services or goods are  
 10 provided, the funeral establishment, cemetery, or seller shall  
 11 provide to a representative of the insured's estate a separate  
 12 document entitled, "dispute resolution disclosure statement," ~~which~~  
 13 ~~shall~~**that must** clearly set forth the dispute resolution rights in  
 14 subsection (8). The dispute resolution disclosure statement ~~shall~~  
 15 **must** be filed with the ~~commissioner~~**director** and ~~shall be~~**is**  
 16 considered approved unless disapproved within 30 days after the  
 17 submission. The language used to set forth the dispute resolution  
 18 rights in subsection (8) ~~shall~~**must** be written in a manner  
 19 ~~calculated to be~~**that is** understood by a person of ordinary  
 20 intelligence.

21 (i) The assignor and not the assignee is responsible for  
 22 making the premium payments due on the life insurance policy or  
 23 annuity contract. This subdivision does not apply to an insurance  
 24 producer when acting as a fiduciary ~~pursuant to~~**under** section 1207.

25 (j) After the death of the insured but before the cemetery  
 26 services or goods or funeral services or goods are provided, the  
 27 representative of the insured's estate is provided with a current  
 28 price list for the cemetery services or goods or funeral services  
 29 or goods provided ~~pursuant to~~**under** the assignment.



1 (k) At the time the assignment is made, the assignee complies  
2 with the price disclosure rules of the ~~federal trade commission~~  
3 **Federal Trade Commission** prescribed in 16 CFR part 453 whether or  
4 not the rules by their own terms apply to the offering.

5 (l) At the time the assignment is made, the assignor certifies  
6 that the insured does not have in effect other life insurance  
7 policies or annuity contracts that have been assigned as payment  
8 for cemetery goods or services or funeral goods or services ~~which~~  
9 **that** together with the additional assignment would have an  
10 aggregate face value in excess of the limitation provided in  
11 subdivision (g).

12 (m) For the assignment of a nonassociated life insurance  
13 policy or annuity contract, the assignment complies with both of  
14 the following:

15 (i) The assignment is sufficient to cover the initial contract  
16 price of the cemetery goods or services or funeral goods or  
17 services.

18 (ii) The assignment provides that any increase in the price of  
19 the cemetery services or goods or the funeral services or goods  
20 shall ~~must~~ not exceed the ~~consumer price index~~ **Consumer Price Index**  
21 or the retail price list in effect when the death occurs, whichever  
22 is less.

23 (7) An insurer or an insurance producer shall not make a false  
24 or misleading statement, oral or written, regarding an assignment  
25 subject to subsection (6) or regarding the rights or obligations of  
26 any party or prospective party to the assignment. An insurer or an  
27 insurance producer shall not advertise or promote an assignment  
28 subject to subsection (6) in a manner that is false, misleading,  
29 deceptive, or unfair. The ~~commissioner~~ **director** shall promulgate



1 rules regulating the solicitation of plans promoting assignments  
 2 subject to subsection (6) to protect against solicitations that are  
 3 intimidating, vexatious, fraudulent, or misleading, or which take  
 4 unfair advantage of a person's ignorance or emotional  
 5 vulnerability.

6 (8) After ~~the~~ cemetery services or goods or funeral services  
 7 or goods **that are subject to an assignment under this section** are  
 8 provided, the funeral establishment, cemetery, or seller shall  
 9 provide to a representative of the insured's estate a statement to  
 10 be signed by the representative of the insured's estate authorizing  
 11 the release of the assignment proceeds for the payment of the  
 12 cemetery services or goods or funeral services or goods. The  
 13 insurer shall release to the funeral establishment, cemetery, or  
 14 seller the assignment proceeds ~~upon~~**on** receipt of the authorization  
 15 statement signed by a representative of the insured's estate. If a  
 16 representative of the insured's estate fails to sign the  
 17 authorization statement, ~~the all of the~~ following ~~shall take~~  
 18 ~~place:~~**apply:**

19 (a) The funeral establishment, cemetery, or seller shall  
 20 provide the representative of the insured's estate with a dispute  
 21 resolution notice, a copy of which is to be sent to the insurer and  
 22 the ~~commissioner~~**director** that states all of the following:

23 (i) That the funeral establishment, cemetery, or seller has  
 24 provided the cemetery services or goods or funeral services or  
 25 goods.

26 (ii) That a representative of the insured's estate has refused  
 27 to authorize the insurer to release the assignment proceeds for the  
 28 payment of the cemetery services or goods or funeral services or  
 29 goods.



1 (iii) That a representative of the insured's estate may seek  
2 arbitration to resolve the payment dispute.

3 (b) ~~Upon~~**On** the receipt of the dispute resolution notice  
4 described in subdivision (a), the insurer shall retain the  
5 assignment proceeds for 30 days. The insurer shall release the  
6 assignment proceeds to the funeral establishment, cemetery, or  
7 seller if after the expiration of the 30 days the insurer is not  
8 informed that arbitration proceedings have been commenced, or  
9 pursuant to the award of the arbitrator.

10 (c) The funeral establishment, cemetery, seller, or a  
11 representative of the insured's estate may commence arbitration  
12 proceedings to determine the disposition of the assignment  
13 proceeds. Arbitration ~~shall~~**must** be conducted ~~pursuant to~~**under** the  
14 rules and procedures of the American ~~arbitration association.~~  
15 **Arbitration Association.** Expenses of the arbitration ~~shall~~**must** be  
16 shared equally by the insured's estate and the assignee unless  
17 otherwise ordered by the arbitrator.

18 (d) ~~Nothing in this~~**This** subsection ~~limits~~**does not limit** the  
19 right of any party involved in the payment dispute to seek other  
20 recourse permitted by law.

21 (9) A life insurance producer shall not sell or solicit the  
22 sale of a life insurance policy or annuity contract with the  
23 intention of having the purchaser assign the proceeds of the policy  
24 or contract to a funeral establishment, cemetery, or seller with  
25 which the producer is associated unless all of the following  
26 conditions are met:

27 (a) The producer discloses in writing to the purchaser the  
28 nature of his or her association with the funeral establishment,  
29 cemetery, or seller and that both the funeral establishment,



1 cemetery, or seller and the producer will or may profit from the  
2 transaction, if that is the case.

3 (b) A funeral establishment, cemetery, or seller that accepts  
4 assignments ~~pursuant to~~**under** subsection (6) ~~shall also offer~~  
5 **offers** to sell or provide cemetery goods or services or funeral  
6 goods or funeral services ~~pursuant to~~**under** prepaid funeral  
7 contracts as provided in the prepaid funeral and cemetery sales  
8 act, 1986 PA 255, MCL 328.211 to 328.235, or ~~pursuant to~~**under** the  
9 trust provisions of the cemetery regulation act, 1968 PA 251, MCL  
10 456.521 to 456.543.

11 (c) If the contemplated assignment is to be made to pay the  
12 cost of cemetery goods or services or funeral goods or funeral  
13 services, the producer ~~shall disclose~~**discloses** in writing to the  
14 purchaser that the cemetery goods or services or funeral goods or  
15 services may also be purchased ~~prior to~~**before** death by making  
16 payment directly to a funeral establishment, cemetery, or seller  
17 who will hold funds in escrow for the benefit of the purchaser  
18 ~~pursuant to~~**under** the prepaid funeral and cemetery sales act, 1986  
19 PA 255, MCL 328.211 to 328.235, or in trust ~~pursuant to the~~  
20 ~~provisions of~~**under** the cemetery regulation act, 1968 PA 251, MCL  
21 456.521 to 456.543. The written disclosure ~~shall~~**must** also state  
22 that ~~upon~~**on** cancellation of the prepaid funeral contract, the  
23 purchaser is entitled to a refund of at least 90% of the principal  
24 and income earned.

25 (d) The sale of cemetery goods or services or funeral goods or  
26 services ~~shall is~~ not ~~be~~ conditioned on the purchaser buying or  
27 agreeing to buy a life insurance policy or annuity contract or on  
28 the assignment of the proceeds of the policy or contract to ~~that~~  
29 **the** funeral establishment, cemetery, or seller.



1 (e) The sale of a life insurance policy or annuity contract  
 2 ~~shall-is~~ not ~~be~~-conditioned on the purchaser buying or agreeing to  
 3 buy cemetery goods or services or funeral goods or services from  
 4 the funeral establishment, cemetery, or seller with which the  
 5 producer is associated or on the assignment of the proceeds of the  
 6 policy or contract to ~~that-the~~ funeral establishment, cemetery, or  
 7 seller.

8 (f) A discount from the current price of cemetery goods or  
 9 services or funeral goods or services ~~shall-is~~ not ~~be~~-offered as an  
 10 inducement to purchase or assign a life insurance policy or annuity  
 11 contract.

12 (g) ~~The-If the~~ life insurance policy or annuity contract sold  
 13 by the producer ~~may be-is~~ canceled by the purchaser within 10 days  
 14 after the receipt of the policy or annuity contract, ~~in which event~~  
 15 a full refund of all premiums ~~shall be-is~~ paid to the purchaser.

16 (h) The producer ~~shall disclose-discloses~~ in writing to the  
 17 purchaser that the funeral establishment, cemetery, or seller with  
 18 which the producer is associated will accept assignments of life  
 19 insurance policies or annuity contracts sold by any other licensed  
 20 producer.

21 (10) The ~~commissioner-director~~ or any other person, in order  
 22 to force compliance with subsection (6) or (7), may bring an action  
 23 in a circuit court in any county in which the assignee or insurance  
 24 producer or any other person has solicited or sold a life insurance  
 25 policy or annuity contract that is assigned ~~pursuant to-under~~  
 26 subsection (6), whether or not that person has purchased the life  
 27 insurance policy or annuity contract or is personally aggrieved by  
 28 a violation of this section. The court may award damages and issue  
 29 equitable orders in accordance with the Michigan court rules to



1 restrain conduct in violation of this section.

2 (11) ~~Any A person violating any of the provisions of that~~  
 3 **violates** this section is guilty of a misdemeanor, ~~and each~~  
 4 ~~violation shall be a separate offense and upon~~ **punishable on**  
 5 ~~conviction shall be punished by a fine of not exceeding more than~~  
 6 \$1,000.00 or by imprisonment for not more than 6 months, or both,  
 7 ~~such fine and imprisonment within the discretion of the courts.~~  
 8 **Each violation is a separate offense.**

9 (12) In addition to the penalty provided in subsection (11),  
 10 if, after a hearing conducted ~~pursuant to~~ **under** the administrative  
 11 procedures act of 1969, 1969 PA 306, MCL 24.201 to 24.328, the  
 12 ~~commissioner~~ **director** determines a person has violated this  
 13 section, the ~~commissioner~~ **director** may order the person to pay a  
 14 civil fine of not more than \$10,000.00 for each violation and may  
 15 also impose other sanctions provided ~~pursuant to~~ **under** chapter 12.  
 16 The money collected under this subsection ~~shall~~ **must** be deposited  
 17 in the funeral consumers education and advocacy fund. The funeral  
 18 consumers education and advocacy fund is created within the ~~office~~  
 19 ~~of financial and insurance regulation.~~ **department.** The fund shall  
 20 ~~be administered by the commissioner.~~ **director shall administer the**  
 21 **fund.** The money in the fund ~~shall~~ **must** be used to do both of the  
 22 following:

23 (a) To promote the education of consumers concerning the  
 24 prearrangement and purchase of cemetery or funeral services or  
 25 goods through the purchase and assignment of life insurance or  
 26 annuity contracts.

27 (b) To provide legal assistance to persons who were injured as  
 28 a result of a violation of this section.

29 (13) For purposes of this section, a life insurance producer



1 is associated with a funeral establishment, cemetery, or seller if  
2 any of the following apply:

3 (a) The producer is a funeral establishment, cemetery, or  
4 seller.

5 (b) The producer owns an interest, directly or indirectly, in  
6 a corporation or other entity that holds an interest in a funeral  
7 establishment, cemetery, or seller.

8 (c) The producer is an officer, employee, or agent of a  
9 funeral establishment, cemetery, or seller.

10 (d) The producer is an officer, employee, or agent of a  
11 corporation or other entity that holds an interest, either directly  
12 or indirectly, in a funeral establishment, cemetery, or seller, or  
13 in a corporation or other entity that holds an interest, directly  
14 or indirectly, in a corporation or other entity that holds an  
15 interest in a funeral establishment, cemetery, or seller.

16 (14) As used in this section:

17 (a) "Associated life insurance policy or annuity contract" ~~is~~  
18 **means** a life insurance policy or annuity contract that is marketed,  
19 designed, and intended to be assigned as payment for cemetery goods  
20 or services or funeral goods or services.

21 (b) "Casket" means any box or container consisting of 1 or  
22 more parts in which a dead human body is placed ~~prior to~~ **before**  
23 interment, entombment, or cremation ~~which~~ **that** may or may not be  
24 permanently interred, entombed, or cremated with the dead human  
25 body. ~~A Casket includes a permanent interment or entombment~~  
26 receptacle designed or intended for use without a cemetery burial  
27 vault or other outside container. ~~shall also be considered a~~  
28 ~~casket.~~

29 (c) "Catafalque" means an ornamental or decorative object or



1 structure placed beneath, over, or around a casket, vault, or a  
 2 dead human body ~~prior to~~ **before** final disposition of the dead human  
 3 body.

4 (d) "Cemetery" means that term as defined in ~~but not~~  
 5 ~~necessarily regulated under~~ section 2 of the cemetery regulation  
 6 act, 1968 PA 251, MCL 456.522, **regardless of whether the cemetery**  
 7 **is regulated under the cemetery regulation act, 1968 PA 251, MCL**  
 8 **456.521 to 456.543**, or an officer, agent, or employee ~~thereof~~ **of a**  
 9 **cemetery.**

10 (e) "Cemetery burial vault or other outside container" means a  
 11 box or container used solely at the place of interment to  
 12 permanently surround or enclose a casket and to support the earth  
 13 above the casket after burial.

14 (f) "Cemetery goods" means land or interests in land, crypts,  
 15 lawn crypts, mausoleum crypts, or niches that are sold by a  
 16 cemetery. ~~In addition, cemetery~~ **Cemetery** goods **also** include  
 17 cemetery burial vaults or other outside containers, markers,  
 18 monuments, urns, and merchandise items used for the purpose of  
 19 memorializing a decedent and placed on or in proximity to a place  
 20 of interment or entombment of a casket, catafalque, or vault or to  
 21 a place of inurnment ~~which~~ **that** are sold by a cemetery.

22 (g) "Cemetery services" means those services customarily  
 23 performed by a cemetery.

24 (h) "Combination unit" means any product consisting of a unit  
 25 or a series of units designed or intended to be used together as  
 26 both a casket and as a permanent burial receptacle.

27 (i) "Consumer ~~price index~~" **Price Index**" means the annual  
 28 average percentage increase in the Detroit ~~consumer price index~~  
 29 **Consumer Price Index** for all items for the prior 12-month period as



1 reported by the United States ~~department~~ **Department** of ~~labor~~ **Labor**  
2 and as certified by the ~~commissioner~~ **director**.

3 (j) "Funeral establishment" means a funeral establishment or a  
4 person ~~who~~ **that** is engaged in the practice of mortuary science as  
5 those terms are defined in section 1801 of the occupational code,  
6 1980 PA 299, MCL 339.1801, or an officer, agent, or employee  
7 ~~thereof~~ **of the funeral establishment or person**.

8 (k) "Funeral goods" means items of merchandise ~~which~~ **that** will  
9 be used in connection with a funeral or an alternative to a funeral  
10 or final disposition of human remains including, but not limited  
11 to, caskets, other burial containers, combination units, and  
12 catafalques. Funeral goods does not include cemetery goods.

13 (l) "Funeral services" means services customarily performed by  
14 a person who is licensed ~~pursuant to sections 1801 to 1812~~ **under**  
15 **article 18** of the occupational code, 1980 PA 299, MCL 339.1801 to  
16 339.1812. Funeral services includes, but is not limited to, care of  
17 human remains, embalming, preparation of human remains for final  
18 disposition, professional services relating to a funeral or an  
19 alternative to a funeral or final disposition of human remains,  
20 transportation of human remains, limousine services, use of  
21 facilities or equipment for viewing human remains, visitation,  
22 memorial services, or services used in connection with a funeral or  
23 alternative to a funeral, coordinating or conducting funeral rites  
24 or ceremonies, and other services provided in connection with a  
25 funeral, alternative to a funeral, or final disposition of human  
26 remains.

27 (m) "Limited death benefit" means the sum payable ~~upon~~ **on** the  
28 insured's death during not more than the first 2 years that an  
29 associated life insurance policy or annuity contract is in effect



1 that is less than the amount necessary to cover the initial  
 2 contract price of cemetery goods and services or funeral goods and  
 3 services, but that provides for a minimum benefit as follows:

4 (i) During the first year of the contract, not less than 25% of  
 5 the initial contract price of cemetery goods and services or  
 6 funeral goods and services.

7 (ii) During the second year of the contract, not less than 50%  
 8 of the initial contract price of cemetery goods and services or  
 9 funeral goods and services.

10 (n) "Nonassociated life insurance policy or annuity contract"  
 11 means a life insurance policy or annuity contract that is not  
 12 marketed to be assigned, designed to be assigned, or intended to be  
 13 assigned as payment for cemetery goods or services or funeral goods  
 14 or services.

15 (o) "Representative of **the** insured's estate" means the person  
 16 or persons legally entitled to make the funeral arrangements for  
 17 the person whose life was insured.

18 (p) "Seller" means a person ~~who~~**that** offers to sell cemetery  
 19 goods or services or funeral goods or services or ~~any~~**an** agent,  
 20 officer, or employee ~~thereof~~**of the person**.

