

SUBSTITUTE FOR
HOUSE BILL NO. 4071

A bill to amend 1956 PA 218, entitled
"The insurance code of 1956,"
by amending section 2025 (MCL 500.2025).

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

1 Sec. 2025. ~~(1) Nothing in sections 2017 through 2024 shall be~~
2 ~~construed as including within the definition of discrimination or~~
3 ~~rebates any of the~~ **The following practices are not included in the**
4 **definition of discrimination or rebates in sections 2017 to 2024:**

5 **(a)** ~~(1) In the case of any~~ **For a** contract of life insurance or
6 life annuity, paying bonuses to policyholders or otherwise abating
7 ~~their~~ **the policy holder's** premiums in whole or in part out of
8 surplus accumulated from non-participating insurance. ~~± Provided,~~
9 ~~That any such~~ **However, any** bonuses or abatement of premiums shall



1 **must** be fair and equitable to policyholders and for the best
2 interest of the company and its policyholders. †

3 (b) ~~(2) In the case of~~ **For** life insurance policies issued on
4 the industrial debit plan, making allowance to policyholders who
5 have continuously for a specified period made premium payments
6 directly to an office of the insurer in an amount ~~which~~ **that** fairly
7 represents the saving in collection expense. †

8 (c) ~~(3)~~ Readjustment of the rate of premium for a group
9 insurance policy based on the loss or expense experience
10 ~~thereunder,~~ **under the group insurance policy**, at the end of the
11 first or any subsequent policy year of **the group** insurance
12 ~~thereunder, which~~ **policy, that** may be made retroactive only for
13 ~~such~~ **the group insurance** policy year.

14 (2) A life or property and casualty insurer offering or
15 administering insurance products, by or through its employees,
16 affiliates, insurance producers, or third-party representatives, or
17 an insurance producer acting on the insurance producer's behalf,
18 may offer or provide, for free or at a discounted price, value-
19 added products or services that are not specified in the policy of
20 insurance if the product or service meets the following criteria:

21 (a) Relates to the insurance coverage.

22 (b) Is primarily designed to satisfy 1 or more of the
23 following objectives:

24 (i) Provides loss mitigation or loss control.

25 (ii) Reduces claim costs or claim settlement costs.

26 (iii) Provides education about liability risks or risk of loss
27 to persons or property.

28 (iv) Monitors or assesses risk, identifies sources of risk, or
29 develops strategies for eliminating or reducing risk.



1 (v) Enhances health.

2 (vi) Enhances financial wellness through items such as
3 education or financial planning services.

4 (vii) Provides post-loss services.

5 (viii) Incentivizes behavioral changes to improve the health or
6 reduce the risk of death or disability of a customer.

7 (ix) Assists in the administration of the employee or retiree
8 benefit insurance coverage.

9 (c) The cost to the insurer or producer offering the product
10 or service to any given customer must be reasonable in comparison
11 to that customer's premiums or insurance coverage for the policy
12 class.

13 (d) If the insurer or producer is providing the product or
14 service offered, the insurer or producer must ensure that the
15 customer is provided with contact information to assist the
16 customer with questions regarding the product or service.

17 (3) A product or service offered or provided under this
18 section is not considered merchandise for purposes of section 2024a
19 or 2024b.

20 (4) As used in this section, "customer" means a policyholder,
21 potential policyholder, certificate holder, potential certificate
22 holder, insured, potential insured, or applicant.