## REPRINT

## SUBSTITUTE FOR

## HOUSE BILL NO. 5763

(As passed the House, November 30, 2000)

A bill to amend 1964 PA 265, entitled "Uniform securities act,"

by amending the title and sections 101, 102, 103, 201, 202, 203, 204, 301, 304a, 305, 401, 402, 403, 405, 406, 409, 410, 412, 413, 414, and 417 (MCL 451.501, 451.502, 451.503, 451.601, 451.602, 451.603, 451.604, 451.701, 451.704a, 451.705, 451.801, 451.802, 451.803, 451.805, 451.806, 451.809, 451.810, 451.812, 451.813, 451.814, and 451.817), section 201 as amended by 1996 PA 349, sections 202, 203, 402, and 410 as amended by 1990 PA 150, section 304a as added and section 305 as amended by 1996 PA 529, sections 401 and 409 as amended by 1988 PA 408, and section 413 as amended by 1992 PA 207, and by adding sections 202a and 308.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 TITLE
- 2 An act to enact the uniform securities act relating to the
- 3 issuance, offer, sale, or purchase of securities; and commodity
- 4 contracts; to prohibit fraudulent practices in relation
- 5 thereto TO SECURITIES; to establish civil and criminal
- 6 penalties SANCTIONS for violations of the act and civil
- 7 penalties SANCTIONS for violation of the rules promulgated pur-
- 8 suant to the act; to require the registration of broker-dealers,
- 9 and their principals, agents, investment advisers, commodity
- 10 issuers, and securities; to make uniform the law with reference
- 11 thereto TO SECURITIES; and to repeal certain acts and parts
- 12 of acts.
- 13 Sec. 101. It is unlawful for any person, in connection with
- 14 the offer, sale, or purchase of any security, or commodity
- 15 contract, directly or indirectly:
- 16 (1) To employ any device, scheme, or artifice to defraud.
- 17 (2) To make any untrue statement of a material fact or to
- 18 omit to state a material fact necessary in order to make the
- 19 statements made, in the light of the circumstances under which
- 20 they are made, not misleading.
- 21 (3) To engage in any act, practice, or course of business
- 22 which operates or would operate as a fraud or deceit upon any
- 23 person.
- Sec. 102. (a) It is unlawful for any person who receives
- 25 any consideration from another person primarily for advising the
- 26 other person as to the value of securities or commodity contracts
- 27 or their purchase or sale, whether through the issuance of

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- 1 analyses or reports or otherwise EXCEPT AS OTHERWISE PROVIDED IN
- 2 THIS SUBSECTION, AN INVESTMENT ADVISER, A FEDERALLY COVERED
- 3 ADVISER, OR A PERSON WHO REPRESENTS AN INVESTMENT ADVISER OR A
- 4 FEDERALLY COVERED ADVISER SHALL NOT, DIRECTLY OR INDIRECTLY, DO
- 5 ANY OF THE FOLLOWING:
- 6 (1) To employ any EMPLOY A device, scheme, or artifice to
- 7 defraud the other person. A CLIENT OR PROSPECTIVE CLIENT.
- 8 (2) To engage ENGAGE in any AN act, practice, or course
- 9 of business which THAT operates or would COULD operate as a
- 10 fraud or deceit upon the other person. A CLIENT OR PROSPECTIVE
- 11 CLIENT.
- 12 (3) Acting as principal for his OR HER own account, know-
- 13 ingly to sell any security or commodity contract to or pur-
- 14 chase any security or commodity contract from an investment
- 15 advisory client, or acting as a broker for a person other than
- 16 that client, knowingly -to effect any sale or purchase of any
- 17 security or commodity contract for the account of that client,
- 18 without disclosing to the client in writing before the completion
- 19 of the transaction the capacity in which he OR SHE is acting and
- 20 obtaining the consent of the client in writing to the
- 21 transaction. The prohibitions of this subdivision shall DO not
- 22 apply to a FEDERALLY COVERED ADVISER OR TO ANY transaction with a
- 23 customer of a broker-dealer if the broker-dealer is not acting as
- 24 an adviser in relation to the transaction.
- 25 (b) It is unlawful for any investment adviser to enter into,
- 26 extend, or renew any investment advisory contract unless it
- 27 provides in writing ALL OF THE FOLLOWING:

- 1 (1) That the investment adviser shall not be compensated on
- 2 the basis of a share of capital gains upon or capital apprecia-
- $\bf 3$  tion of the funds or any portion of the funds of the client.  $\div$
- 4 (2) That no assignment of the INVESTMENT ADVISORY contract
- 5 may be made by the investment adviser without the consent of the
- 6 other party to the contract. -; and
- 7 (3) That the investment adviser, if a partnership, shall
- 8 notify the other party to the INVESTMENT ADVISORY contract of any
- 9 change in the membership of the partnership within a reasonable
- 10 time after the change.
- 11 (c) It is unlawful for any investment adviser acting as a
- 12 finder to DO ANY OF THE FOLLOWING:
- 13 (1) Take possession of funds or securities in connection
- 14 with the transaction for which payment is made for services as a
- 15 finder.
- 16 (2) Fail to disclose clearly and conspicuously in writing to
- 17 all persons involved in the transaction as a result of his or her
- 18 finding activities before the sale or purchase that the person is
- 19 acting as a finder, a ANY payment for services as a finder, the
- 20 method and amount of payment, as well as any beneficial interest,
- 21 direct or indirect, of the finder or a member of the finder's
- 22 immediate family in the issue of the securities or commodities
- 23 that are the subject of services as a finder.
- 24 (3) Participate in the offer, purchase, or sale of a secur-
- 25 ity or commodity in violation of section 301. However, if the
- 26 investment adviser makes a reasonable effort to ascertain if a
- 27 registration has been effected or an exemption order granted in

- 1 this state -, or <del>alternatively</del> TO ASCERTAIN the basis for an
- 2 exemption claim and does not have knowledge that the proposed
- 3 transaction would violate section 301, his or her activities as a

- 4 finder shall DO not violate section 301.
- **5** (4) Participate in the offer, purchase, or sale of a secur-
- 6 ity or commodity without obtaining information relative to the
- 7 risks of the transaction, the direct or indirect compensation to
- 8 be received by promoters, partners, officers, directors, or their
- 9 affiliates, the financial condition of the issuer, and the use of
- 10 proceeds to be received from investors, or fail to read any
- 11 offering materials obtained. This section shall DOES not
- 12 require independent investigation or alteration of offering mate-
- 13 rials furnished to the finder.
- 14 (5) Fail to inform or otherwise —insure—ENSURE disclosure
- 15 to all persons involved in the transaction as a result of his or
- 16 her finding activities of any material information which the
- 17 finder knows, or in the exercise of reasonable care should know
- 18 based on the information furnished to him or her, is material in
- 19 making an investment decision, until conclusion of the
- 20 transaction.
- 21 (6) Locate, introduce, or refer persons that the finder
- 22 knows, or after a reasonable inquiry should know, are not suit-
- 23 able investors by reason of their financial condition, age,
- 24 experience, or need to diversify investments.
- 25 (D)  $\frac{(7)}{(7)}$  The finder is not required to independently gener-
- 26 ate information.

- 1 (E) UNLESS WAIVED BY THE ADMINISTRATOR, AN INVESTMENT
- 2 ADVISER REGISTERED OR REQUIRED TO BE REGISTERED UNDER THIS ACT
- 3 SHALL, IN ACCORDANCE WITH THE PROVISIONS OF THIS SECTION, FURNISH
- 4 EACH ADVISORY CLIENT AND PROSPECTIVE ADVISORY CLIENT WITH A WRIT-
- 5 TEN DISCLOSURE STATEMENT IN A FORM ESTABLISHED BY THE ADMINISTRA-
- 6 TOR BY RULE OR ORDER. AN INVESTMENT ADVISER SHALL DELIVER THE
- 7 DISCLOSURE STATEMENT REQUIRED BY THIS SECTION TO A CLIENT OR PRO-
- 8 SPECTIVE CLIENT NOT LESS THAN 48 HOURS PRIOR TO ENTERING INTO AN
- 9 INVESTMENT ADVISORY CONTRACT WITH THE CLIENT OR PROSPECTIVE
- 10 CLIENT, OR AT THE TIME OF ENTERING INTO THE INVESTMENT ADVISORY
- 11 CONTRACT IF THE ADVISORY CLIENT HAS A RIGHT TO RESCIND THE
- 12 INVESTMENT ADVISORY CONTRACT WITHOUT PENALTY WITHIN 5 BUSINESS
- 13 DAYS OF ENTERING INTO THE INVESTMENT ADVISORY CONTRACT.
- 14 (F) AN INVESTMENT ADVISER SHALL ANNUALLY AND WITHOUT CHARGE
- 15 DELIVER OR OFFER TO DELIVER TO EACH OF ITS ADVISORY CLIENTS THE
- 16 DISCLOSURE STATEMENT REQUIRED BY THIS SECTION. ANY DISCLOSURE
- 17 STATEMENT REQUIRED BY THIS SECTION AND REQUESTED IN WRITING BY AN
- 18 ADVISORY CLIENT PURSUANT TO AN OFFER TO DELIVER MUST BE MAILED OR
- 19 DELIVERED WITHIN 5 BUSINESS DAYS OF THE REQUEST. THE DELIVERY OR
- 20 OFFER TO DELIVER REQUIRED BY THIS SECTION NEED NOT BE MADE TO
- 21 ADVISORY CLIENTS RECEIVING ADVISORY SERVICES SOLELY PURSUANT TO A
- 22 CONTRACT WITH AN INVESTMENT COMPANY REGISTERED PURSUANT TO SEC-
- 23 TION 15(c) OF THE INVESTMENT COMPANY ACT OF 1940, 15
- 24 U.S.C. 80a-15.
- 25 (G) (d) Subsection (b)(1) of this section shall not be
- 26 construed to DOES NOT prohibit an investment advisory contract
- 27 which provides for compensation based upon the total value of a

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- 1 fund averaged over a definite period, or as of definite dates, or
- 2 taken as of a definite date, or shall AND DOES not apply to an
- 3 investment advisory contract with an investment company regis-
- 4 tered under the investment company act of 1940, or any person,
- 5 except a trust, collective trust fund, or separate account
- 6 referred to in section 3(c)(11) of the investment company act of
- 7 1940, 15 U.S.C. 80a-3, if the INVESTMENT ADVISORY contract
- 8 relates to the investment of assets in excess of \$1,000,000.00,
- 9 and the INVESTMENT ADVISORY contract provides for compensation
- 10 based on the asset value of the company or fund under management
- 11 averaged over a specific period and increasing and decreasing
- 12 proportionately with the investment performance of the company or
- 13 fund over a specific period in relation to the investment record
- 14 of an appropriate index of securities prices, or such other
- 15 ANOTHER measure of investment performance as the administrator by
- 16 rule, regulation, or order may specify. For purposes of deter-
- 17 mining whether subsection (b)(1) applies to an investment
- 18 advisory contract, the point from which increases and decreases
- 19 in compensation are measured shall be the fee which is paid or
- 20 earned when the investment performance of the company or fund is
- 21 equivalent to that of the index or other measure of performance,
- 22 and an index of securities prices shall be deemed CONSIDERED
- 23 appropriate unless the administrator by order shall determine
- 24 otherwise. The definition of the term "assignment" and the other
- 25 terms used in this section shall be the same as the definitions
- 26 of those terms in the investment advisers act of 1940. , as
- 27 <del>amended.</del>

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- 1 (H) <del>(e)</del> Unless the administrator by rule or order permits
- 2 such TAKING OR HAVING custody, it is unlawful for any invest-
- 3 ment adviser not registered as a broker-dealer to take or have
- 4 custody of any securities or funds or commodity contracts of
- 5 any client.
- $(I) \frac{(f)}{(f)}$  It is unlawful for an agent registered with a
- 7 broker-dealer to conduct business as an investment adviser OR AN
- 8 INVESTMENT ADVISER REPRESENTATIVE except through the
- 9 broker-dealer with which the agent is registered and with the
- 10 written consent of the broker-dealer filed with the administra-
- 11 tor, in a form and subject to terms and conditions acceptable to
- 12 the administrator.
- 13 Sec. 103. It is unlawful for any person with intent to
- 14 deceive to make, offer, or sell imitation or false ingots, bars
- 15 of boullion BULLION, wafers, medals, or similar artifacts, or
- 16 certificates or other instruments representing securities. —or
- 17 commodities.
- 18 Sec. 201. (a) A person shall not transact business in this
- 19 state as a broker-dealer -, commodity issuer, or agent unless
- 20 registered under this act.
- 21 (b) A broker-dealer or issuer shall not employ an agent
- 22 unless the agent is registered. The registration of an agent is
- 23 not effective during any period when the agent is not associated
- 24 with a particular broker-dealer registered under this act or a
- 25 particular issuer. HEN an agent begins or terminates a
- 26 connection with a broker-dealer or issuer, or begins or
- 27 terminates those activities that make him or her an agent, the

- 1 agent as well as the broker-dealer or issuer shall immediately
- 2 notify the administrator in writing on a form prescribed by the
- **3** administrator.
- 4 (c) Unless a broker-dealer is a member of a national secur-
- 5 ities exchange as defined in title I of the securities exchange
- 6 act of 1934, chapter 404, 48 Stat. 881, the administrator may by
- 7 rule or order require that a broker-dealer designate a person who
- 8 shall be registered as a principal of the broker-dealer in charge
- 9 of management, financial matters, or compliance and the
- 10 broker-dealer shall at all times designate and maintain a
- 11 principal. The registration of a principal is not effective
- 12 during any period when the principal is not associated with a
- 13 particular broker-dealer registered under this act. If a princi-
- 14 pal begins or terminates a connection with a broker-dealer, or
- 15 begins or terminates activities and designation as a principal,
- 16 the principal as well as the broker-dealer shall immediately
- 17 notify the administrator in writing on a form prescribed by the
- 18 administrator.
- 19 (C)  $\frac{(d)}{(d)}$  A person shall not transact business in this state
- 20 as an investment adviser unless the person complies with— MEETS
- 21 1 or more of the following:
- 22 (1) The person is registered under this act.
- 23 (2) The person is registered as a broker-dealer without the
- 24 imposition of a condition under section 204(b)(5).
- 25 (3) The person's only clients in this state are investment
- 26 companies as defined in section 3 of the investment company act
- 27 of 1940, title I of chapter 686, 54 Stat. 789, 15 U.S.C. 80a-3,

- ${f 1}$  or insurance companies, FEDERALLY COVERED ADVISERS, banks, or
- 2 trust companies.
- 3 (4) THE PERSON IS AN INVESTMENT ADVISER WHO IS NOT REQUIRED
- 4 TO BE REGISTERED AS AN INVESTMENT ADVISER UNDER THE INVESTMENT
- 5 ADVISERS ACT OF 1940 IF ANY OF THE FOLLOWING APPLY:
- 6 (A) THE INVESTMENT ADVISER'S ONLY CLIENTS IN THIS STATE ARE
- 7 OTHER INVESTMENT ADVISERS, FEDERALLY COVERED ADVISERS,
- 8 BROKER-DEALERS, OR INSTITUTIONAL INVESTORS.
- 9 (B) THE INVESTMENT ADVISER HAS NO PLACE OF BUSINESS IN THIS
- 10 STATE AND THE INVESTMENT ADVISER DIRECTS BUSINESS COMMUNICATIONS
- 11 IN THIS STATE TO A PERSON WHO IS AN EXISTING CUSTOMER AND WHOSE
- 12 PRINCIPAL PLACE OF RESIDENCE IS NOT IN THIS STATE.
- 13 (C) THE INVESTMENT ADVISER HAS NO PLACE OF BUSINESS IN THIS
- 14 STATE AND THE INVESTMENT ADVISER DURING THE PRECEDING 12-MONTH
- 15 PERIOD HAS HAD NOT MORE THAN 5 CLIENTS, OTHER THAN THOSE SPECI-
- 16 FIED IN SUBPARAGRAPH (A), WHO ARE RESIDENTS OF THIS STATE.
- 17 (5) -(4) The person's only clients in this state are indi-
- 18 viduals who access the person's services through a 1-900 or
- 19 -1-800 TOLL-FREE telephone number and the services are generic
- 20 in nature and not customized or specific to an individual and
- 21 would not otherwise be considered the offering of investment
- 22 advice.
- 23 (D) <del>(e)</del> A registration under this section <del>shall be</del> IS
- 24 effective until it is withdrawn, terminated, revoked, or
- 25 canceled. A registrant shall be required to file or have filed
- 26 an annual report with such information as the administrator may
- 27 require. The administrator may by rule or order reduce the

- 1 filing fee for registration applications received more than 6
- 2 months after the beginning of the fiscal year. UPON ORDER OF THE

- 3 ADMINISTRATOR AND EXPIRES ON DECEMBER 31 OF THAT YEAR. IF A
- 4 PERSON DOES NOT FILE AN ANNUAL REPORT, WITH THE INFORMATION
- 5 REQUIRED BY THE ADMINISTRATOR, BEFORE DECEMBER 31 OF EACH YEAR,
- 6 THE PERSON SHALL NOT CONTINUE TO TRANSACT BUSINESS IN THIS STATE
- 7 AS AN INVESTMENT ADVISER, BROKER-DEALER, OR AGENT.
- 8 (f) Unless the administrator by rule provides for regula-
- 9 tion, the broker-dealer, commodity issuer, and agent registration
- 10 provisions of this act do not apply to a person engaged in the
- 11 commodities business in this state and whose transactions with
- 12 the public involve 1 or more of the following:
- 13 (1) A sale with delivery into the possession of the buyer of
- 14 the commodity sold, within 10 days after the cash payment, if,
- 15 with respect to the sales the seller does not do any of the
- 16 following:
- 17 (i) Guarantee or promise the repurchase of the commodity
- 18 from the buyer in the future.
- 19 (ii) Promise or agree to act as a broker or dealer on behalf
- 20 of the buyer in connection with a future resale of the commodity
- 21 by the buyer.
- 22 (iii) Advertise the commodity except under a plan accepted
- 23 by the administrator.
- 24 (iv) Pay a commission directly or indirectly for soliciting
- 25 any prospective buyer.
- 26 (2) Except for investment purposes, the sale or purchase of
- 27 the commodity from a person using or processing the commodity in

- 1 a trade or business, including the resale of the commodity,
- 2 whether or not for immediate delivery.
- 3 (g) The registration provisions of this act do not apply to
- 4 all commodities accounts, agreements, and transactions excluded
- 5 from state jurisdiction under the commodity exchange act, chapter
- 6 369, 42 Stat. 998, 7 U.S.C. 1 to 9b, 10a to 13, 13a to 13c, 15,
- 7 16, 17, and 18 to 25.
- **8** (E) <del>(h)</del> The registration provisions of this act do not
- 9 apply to a county treasurer acting under his or her authority
- 10 under the local government investment pool act, Act No. 121 of
- 11 the Public Acts of 1985, being sections 129.141 to 129.150 of the
- 12 Michigan Compiled Laws 1985 PA 121, MCL 129.141 TO 129.150.
- 13 (F)  $\overline{\text{(i)}}$  A person licensed or registered as a mortgage
- 14 broker, mortgage lender, or mortgage servicer under the mortgage
- 15 brokers, lenders, and servicers licensing act, Act No. 173 of
- 16 the Public Acts of 1987, being sections 445.1651 to 445.1683 of
- 17 the Michigan Compiled Laws, shall be 1987 PA 173, MCL 445.1651
- 18 TO 445.1684, IS exempted from registering as a broker-dealer
- 19 under this act for the offer or sale of mortgage loans as defined
- 20 under Act No. 173 of the Public Acts of 1987 THE MORTGAGE BRO-
- 21 KERS, LENDERS, AND SERVICERS LICENSING ACT, 1987 PA 173,
- 22 MCL 445.1651 TO 445.1684. Employees AN EMPLOYEE of persons A
- 23 PERSON licensed or registered under Act No. 173 of the Public
- 24 Acts of 1987 are THE MORTGAGE BROKERS, LENDERS, AND SERVICERS
- 25 LICENSING ACT, 1987 PA 173, MCL 445.1651 TO 445.1684, IS exempted
- 26 from the agent registration provision of this act for THE offer
- 27 or sale of mortgage loans as defined under that act THE

- 1 MORTGAGE BROKERS, LENDERS, AND SERVICERS LICENSING ACT, 1987
- 2 PA 173, MCL 445.1651 TO 445.1684, when acting as -employees AN

- 3 EMPLOYEE of the licensed persons OR REGISTERED PERSON.
- 4 Sec. 202. (a) A broker-dealer, principal, commodity
- 5 issuer, agent, or investment adviser may obtain an initial reg-
- 6 istration by filing with the administrator an application
- 7 together with a consent to service of process pursuant to section
- **8** 414(g). The application shall contain whatever THE information
- 9 THAT the administrator by rule requires concerning such matters
- 10 as ANY OF THE FOLLOWING:
- 11 (1) The applicant's form and place of organization. -;
- 12 (2) The applicant's proposed method of doing business. ;
- 13 (3) The qualifications and business history of the appli-
- 14 cant; in the case of a broker-dealer or investment adviser, the
- 15 qualifications and business history of any partner, officer, or
- 16 director, any person occupying a similar status or performing
- 17 similar functions, or any person directly or indirectly control-
- 18 ling the broker-dealer or investment adviser; and, in the case of
- 19 an investment adviser, the qualifications and business history of
- 20 any employee. -;
- 21 (4) Any injunction or administrative order or conviction of
- 22 a misdemeanor or of a felony. ; and
- 23 (5) The applicant's financial condition and history.
- 24 (B) The administrator may by rule or order require an appli-
- 25 cant for initial registration to publish an announcement of the
- 26 application in 1 or more specified newspapers published in this
- 27 state. Registration becomes effective upon order of the

- 1 administrator. The administrator may by rule or order establish
- 2 classes of or otherwise condition the registration of
- 3 broker-dealers, <del>principals, commodities issuers,</del> agents, or
- 4 investment advisers.
- 5 (C) (b) Every applicant for registration shall pay a
- 6 filing fee and every registrant shall pay an annual fee of
- 7 \$250.00 in the case of a broker-dealer, \$250.00 in the case of a
- 8 commodity issuer, \$30.00 in the case of a principal, \$30.00 in
- 9 the case of an agent, and \$150.00 in the case of an investment
- 10 adviser. Every applicant filing an application for registration
- 11 of a successor pursuant to section 202(c) SUBSECTION (D) shall
- 12 pay a filing fee of \$100.00 for the unexpired portion of the
- 13 year. A -licensed REGISTERED agent who has terminated his or
- 14 her connection with a broker-dealer shall pay a transfer fee of
- 15 \$10.00 when transferring his or her connection to another
- 16 broker-dealer. The administrator, in connection with any exami-
- 17 nation pursuant to section 204(b)(6), may require by rule the
- 18 payment of a reasonable fee sufficient to defray the expense of
- 19 preparing, administering, scoring, and disseminating information
- 20 concerning the examination. The administrator may either collect
- 21 this fee for, or direct that it be paid in whole or in part to,
- 22 any agency, association, or organization cooperating in adminis-
- 23 tering this examination.
- 24 (D) (c) A registered broker-dealer , commodity issuer,
- 25 or investment adviser may file an application for registration of
- 26 a successor, whether or not the successor is then in existence.
- 27 The administrator may grant or deny the application.

- 1 (E) AN APPLICANT FOR REGISTRATION UNDER THIS ACT OR AN
- 2 ISSUER WHO OFFERS OR SELLS A SECURITY IN THIS STATE THROUGH ANY

- 3 PERSON SHALL FILE WITH THE ADMINISTRATOR, IN THE FORM PRESCRIBED
- 4 BY THE ADMINISTRATOR BY RULE OR ORDER, AN IRREVOCABLE CONSENT TO
- 5 SERVICE OF PROCESS.
- 6 (F) (d) The SUBJECT TO THE REQUIREMENTS OF SECTION 15 OF
- 7 TITLE I OF THE SECURITIES EXCHANGE ACT OF 1934, 15 U.S.C. 780, AND SECTION 222 OF THE INVESTMENT ADVISERS ACT OF 1940, 15 U.S.C. 80b-18a,
- 8 THE administrator may by rule OR ORDER require a minimum capital
- 9 for registered broker-dealers , commodity issuers, and invest-
- 10 ment advisers and prescribe a ratio between net capital and
- 11 aggregate indebtedness. If the registrant fails to comply with
- 12 the minimum net capital requirement, the registrant shall immedi-
- 13 ately cease all investment advisory <del>services,</del> OR securities <del>,</del>
- 14 or commodities business operations and promptly notify the
- 15 administrator of its failure to maintain the required net capi-
- 16 tal, of the steps to be taken to cure the net capital deficiency,
- 17 and of its anticipated date of reopening business operations.
- 18 The registrant shall not reactivate its securities or
- 19 commodities or investment advisory business OPERATIONS without
- 20 prior notification to the administrator.
- 21 (e) The administrator may by rule require registered
- 22 broker-dealers, commodity issuers, principals, agents, and
- 23 investment advisers to post surety bonds in amounts up to
- 24 \$100,000.00, and may determine their conditions. Any appropriate
- 25 deposit of cash or securities shall be accepted in lieu of any
- 26 bond required. A bond may not be required of any registrant
- 27 whose net capital, which may be defined by rule, exceeds

- House Bill No. 5763 16 1 \$100,000.00. Every bond shall provide for action thereon by any 2 person who has a cause of action under section 410 and, if the 3 administrator by rule or order requires, by any person who has a 4 cause of action not arising under this act. Every bond shall 5 provide that action may not be maintained to enforce any liabil-6 ity on the bond unless brought within 2 years after the sale or 7 other act upon which it is based. If a civil action is main-8 tained under the provisions of the bond, the court shall require 9 the person maintaining an action against the principal or surety, 10 or both, on the bond to place a notice in a newspaper of general 11 circulation in the county where the registrant maintains its 12 principal office, or if there is no principal office in this 13 state, then in the county of each registered office in this 14 state, for 3 successive days, stating that a claim has been made 15 under the provisions of the bond; or the court may provide for 16 alternative notice designed to advise prospective claimants 17 against the broker-dealer or surety. The court shall for a 18 period of 30 days thereafter permit other claimants against the 19 bond to join the action and claim under the provisions of the 20 bond. (f) The administrator may by rule require registered
- 21 (f) The administrator may by rule require registered
  22 broker-dealers and investment advisers to carry fidelity bonds in
  23 amounts up to \$400,000.00 in the case of broker-dealers and up to
  24 \$100,000.00 in the case of investment advisers covering the

25 registrant's general partners and employees or covering its offi-

26 cers and employees.

- 1 (G) EXCEPT AS OTHERWISE PROVIDED IN THIS SECTION, THE
- 2 ADMINISTRATOR MAY REQUIRE A FIDELITY BOND FROM A BROKER-DEALER,
- 3 AGENT, OR INVESTMENT ADVISER WHO IS REQUIRED TO BE REGISTERED
- 4 UNDER THIS ACT. THE ADMINISTRATOR MAY NOT REQUIRE A BOND FROM A
- 5 BROKER-DEALER THAT IS REGISTERED UNDER THE SECURITIES EXCHANGE
- 6 ACT OF 1934 OR AN INVESTMENT ADVISER THAT MAINTAINS ITS PRINCIPAL
- 7 PLACE OF BUSINESS IN A STATE OTHER THAN THIS STATE IF THE INVEST-
- 8 MENT ADVISER IS REGISTERED IN THAT OTHER STATE AND IS IN COMPLI-
- 9 ANCE WITH THAT STATE'S BONDING REQUIREMENTS, IF ANY.
- 10 (H)  $\frac{(g)}{(g)}$  Unless the requirement is waived by rule or order
- 11 of the administrator, all persons, including but not limited to
- 12 partners, officers, directors, and agents employed by a
- 13 broker-dealer -, commodity issuer, or investment adviser who are
- 14 regularly employed within this state shall, as a condition of
- 15 employment, be fingerprinted. The administrator may process the
- 16 fingerprint cards with the federal bureau of investigation and
- 17 the department of state police either directly or through the
- 18 national association of securities dealers. The fingerprints or
- 19 information relating to the fingerprints shall be used for the
- 20 official use of the administrator only.
- 21 SEC. 202A. (A) EXCEPT AS PROVIDED IN SUBSECTION (B), BEFORE
- 22 CONDUCTING BUSINESS IN THIS STATE, A FEDERALLY COVERED ADVISER
- 23 SHALL FILE WITH THE ADMINISTRATOR OR THROUGH THE INVESTMENT
- 24 ADVISER REGISTRATION DEPOSITORY A COMPLETE AND CURRENT COPY OF
- 25 THE ADVISER'S FORM ADV AS FILED WITH THE SECURITIES AND EXCHANGE
- 26 COMMISSION. A NOTICE FILING SHALL BE ACCOMPANIED BY A CONSENT TO
- 27 SERVICE OF PROCESS AND A FEE OF \$150.00.

- 1 (B) THE PROVISIONS OF SUBSECTION (A) DO NOT APPLY TO A
- 2 FEDERALLY COVERED ADVISER THAT MEETS 1 OF THE FOLLOWING:
- 3 (1) HE OR SHE IS A REGISTERED BROKER-DEALER THAT IS NOT
- 4 SUBJECT TO A CONDITION IMPOSED UNDER SECTION 204(B)(5).
- 5 (2) HIS OR HER ONLY CLIENTS IN THIS STATE ARE INDIVIDUALS
- 6 WHO ACCESS HIS OR HER SERVICES THROUGH A TOLL-FREE TELEPHONE
- 7 NUMBER AND THE SERVICES ARE GENERIC IN NATURE, ARE NOT CUSTOMIZED
- 8 OR SPECIFIC TO AN INDIVIDUAL, AND ARE NOT OTHERWISE THE OFFERING
- 9 OF INVESTMENT ADVICE.
- 10 (C) A NOTICE FILING SHALL BE EFFECTIVE UPON RECEIPT BY THE
- 11 ADMINISTRATOR AND SHALL EXPIRE ON DECEMBER 31 OF THE YEAR OF
- 12 FILING. A NOTICE FILING MAY BE RENEWED BY THE FEDERALLY COVERED
- 13 ADVISER FILING WITH THE ADMINISTRATOR, EITHER DIRECTLY OR THROUGH
- 14 THE INVESTMENT ADVISER REGISTRATION DEPOSITORY, A COPY OF THE
- 15 LAST ANNUAL UPDATE TO FORM ADV THAT THE ADVISER FILED WITH THE
- 16 SECURITIES AND EXCHANGE COMMISSION, TOGETHER WITH AN ANNUAL
- **17** RENEWAL FEE OF \$150.00.
- 18 (D) A FEDERALLY COVERED ADVISER MAY TERMINATE OR WITHDRAW A
- 19 NOTICE FILING BY NOTIFYING THE ADMINISTRATOR OF THE TERMINATION
- 20 OR WITHDRAWAL IN WRITING. A TERMINATION OR WITHDRAWAL IS EFFEC-
- 21 TIVE UPON RECEIPT BY THE ADMINISTRATOR OF THE WRITTEN
- 22 NOTIFICATION.
- (E) A FEDERALLY COVERED ADVISER THAT ACQUIRES THE BUSINESS
- 24 OF AN INVESTMENT ADVISER OR ANOTHER FEDERALLY COVERED ADVISER, OR
- 25 AN INVESTMENT ADVISER THAT ACQUIRES THE BUSINESS OF A FEDERALLY
- 26 COVERED ADVISER, SHALL MAKE A NOTICE FILING.

1 (F) IF A FEDERALLY COVERED ADVISER FILES AN AMENDMENT WITH

- 2 THE SECURITIES AND EXCHANGE COMMISSION TO CORRECT INFORMATION
- 3 THAT IS OR BECOMES INACCURATE OR INCOMPLETE IN A DOCUMENT ALSO
- 4 FILED WITH THE ADMINISTRATOR AS PART OF A NOTICE FILING, THE FED-
- 5 ERALLY COVERED ADVISER SHALL FILE A COPY OF THE AMENDMENT WITH
- 6 THE ADMINISTRATOR, EITHER DIRECTLY OR THROUGH THE INVESTMENT
- 7 ADVISER REGISTRATION DEPOSITORY.
- 8 (G) FOR PURPOSES OF THIS SECTION, "NOTICE FILING" MEANS THE
- 9 DOCUMENTS FILED WITH THE ADMINISTRATOR UNDER SUBSECTION (A).
- 10 Sec. 203. (a) Every registered broker-dealer -, commodity
- 11 issuer, and investment adviser shall make and keep such
- 12 accounts, correspondence, memoranda, papers, books, and other
- 13 records as the administrator by rule OR ORDER prescribes. All
- 14 records -so required shall be preserved for 3 years unless the
- 15 administrator by rule OR ORDER prescribes otherwise for particu-
- 16 lar types of records.
- 17 (b) Every registered broker-dealer -, commodity issuer, and
- 18 investment adviser shall file -such financial reports as the
- 19 administrator by rule prescribes.
- 20 (c) If the information contained in any document filed with
- 21 the administrator is or becomes inaccurate or incomplete in any
- 22 material respect, the registrant shall promptly file a correcting
- 23 amendment unless notification of the correction has been given
- 24 under section 201(b).
- 25 (d) All the records referred to in subsection (a) are
- 26 subject at any time or from time to time to such reasonable
- 27 periodic, special, or other examinations by representatives of

- 1 the administrator, within or without this state, as the
- 2 administrator deems CONSIDERS necessary or appropriate in the
- 3 public interest or for the protection of investors. The expenses
- 4 reasonably attributable to the examination of a matter arising
- 5 under this section may be charged to the applicant or registrant
- 6 involved. For the purpose of avoiding unnecessary duplication of
- 7 examinations, the administrator, insofar as it deems it practica-
- 8 ble in administering this subsection, may cooperate and exchange
- 9 information with the securities and commodities administrators of
- 10 other states, the securities and exchange commission, the commod-
- 11 ity futures trading commission, and any national securities
- 12 exchange or national securities association registered under the
- 13 securities exchange act of 1934, and other appropriate law
- 14 enforcement agencies. Failure of a registrant to promptly pro-
- 15 vide records for inspection shall be cause for a summary suspen-
- 16 sion order until conclusion of the examination of the records.
- 17 (e) A registered broker-dealer <del>, commodity issuer,</del> or
- 18 investment adviser may not withdraw or terminate its registration
- 19 unless the registrant has complied with all of the following:
- 20 (1) Filed a broker-dealer -, commodity issuer, or invest-
- 21 ment adviser withdrawal form as prescribed by the administrator.
- 22 (2) Delivered all securities -, commodities, and cash bal-
- 23 ances owing to all customers.
- 24 (3) Delivered all securities owing to other broker-dealers.
- 25 (4) Met other conditions as the administrator may by rule or
- 26 order prescribe.

- (5) Received a withdrawal order from the administrator
   approving the withdrawal request.
- 3 (f) Notwithstanding the provisions of subsection (e):
- 4 (1) A registrant may temporarily cease business by promptly

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- 5 advising the administrator in writing on or before the date of
- 6 temporary cessation of business of the fact of cessation, the
- 7 reasons for cessation, and the date or basis for reopening of the
- 8 business.
- 9 (2) A registrant OR FEDERALLY COVERED ADVISER subject to a
- 10 merger or acquisition where all obligations of the predecessor
- 11 registrant OR FEDERALLY COVERED ADVISER are acquired by or trans-
- 12 ferred to the new broker-dealer -, commodity issuer, or invest-
- 13 ment adviser which shall continue OR FEDERALLY COVERED ADVISER
- 14 THAT CONTINUES the business in an uninterrupted fashion shall
- 15 comply with the provisions of section  $\frac{202(c)}{202(D)}$  202(D) OR
- 16 202A(E), WHICHEVER IS APPLICABLE, instead of this section.
- 17 (3) The administrator may modify the aforementioned
- 18 requirements by rule or order, in unusual and appropriate
- 19 circumstances.
- 20 (g) A registered broker-dealer shall immediately notify the
- 21 administrator of the appointment of a trustee for the registrant
- 22 pursuant to the securities investor protection act of 1970. A
- 23 broker-dealer for whom such a trustee has been appointed shall
- 24 file with the administrator a broker-dealer withdrawal form in
- 25 accordance with subsection (e). A broker-dealer's registration
- 26 continues effective until entry of the withdrawal order by the
- 27 administrator.

- 1 (h) A registrant or applicant for registration shall
- 2 promptly notify the administrator in writing if any proceedings
- 3 have been commenced or any sanction imposed by securities admin-
- 4 istrators or commodities administrators of other states, other
- 5 state regulatory agencies, the securities and exchange commis-
- 6 sion, the commodity futures trading commission, or any national
- 7 securities exchange -, commodities exchange, or national securi-
- 8 ties association registered under the securities exchange act of
- **9** 1934.
- 10 (i) The EXCEPT FOR ADVERTISING RELATED TO A FEDERALLY COV-
- 11 ERED SECURITY, THE administrator may by rule or order require a
- 12 broker-dealer or investment adviser to file all advertising for
- 13 review and acceptance before FIRST use. All advertising shall
- 14 be filed with the administrator contemporaneously with its use.
- 15 (J) THE ADMINISTRATOR SHALL NOT REQUIRE ANY OF THE
- 16 FOLLOWING:
- 17 (1) THAT A BROKER-DEALER THAT IS REGISTERED UNDER THE SECUR-
- 18 ITIES EXCHANGE ACT OF 1934 MAKE, MAINTAIN, OR PRESERVE ANY
- 19 RECORDS OTHER THAN THOSE REQUIRED TO BE MADE, MAINTAINED, AND
- 20 PRESERVED UNDER THE SECURITIES EXCHANGE ACT OF 1934.
- 21 (2) THAT AN INVESTMENT ADVISER THAT MAINTAINS ITS PRINCIPAL
- 22 PLACE OF BUSINESS IN ANOTHER STATE MAKE, MAINTAIN, OR PRESERVE
- 23 ANY RECORDS OTHER THAN THOSE REQUIRED BY THAT STATE, PROVIDED
- 24 THAT THE INVESTMENT ADVISER IS REGISTERED IN THAT STATE AND IS IN
- 25 COMPLIANCE WITH ANY RECORD-KEEPING REQUIREMENTS OF THAT STATE.
- 26 (3) THAT A BROKER-DEALER THAT IS REGISTERED UNDER THE
- 27 SECURITIES EXCHANGE ACT OF 1934 FILE A FINANCIAL REPORT THAT IS

- 1 NOT REQUIRED TO BE CREATED AND FILED UNDER THE SECURITIES
- 2 EXCHANGE ACT OF 1934.
- 3 (4) THAT AN INVESTMENT ADVISER THAT MAINTAINS ITS PRINCIPAL
- 4 PLACE OF BUSINESS IN ANOTHER STATE CREATE OR FILE A FINANCIAL
- 5 REPORT THAT IS NOT REQUIRED BY THAT STATE, PROVIDED THAT THE
- 6 INVESTMENT ADVISER IS REGISTERED IN THAT STATE AND IS IN COMPLI-
- 7 ANCE WITH ANY FINANCIAL REPORTING REQUIREMENTS OF THAT STATE.
- 8 Sec. 204. (a) The administrator may by order, if it finds
- 9 the order in the public interest, deny, suspend, or revoke any
- 10 registration, or censure a registrant, if it finds that 1 OR MORE
- 11 OF THE FOLLOWING APPLY:
- 12 (1) The applicant or registrant or, in the case of a
- 13 broker-dealer -, commodity issuer, or investment adviser, any
- 14 partner, officer, principal, or director, any person occupying
- 15 a similar status or performing similar functions, or any person
- 16 directly or indirectly controlling the broker-dealer -, commodity
- 17 issuer, or investment adviser:
- 18 (A) Has filed an application for registration which as of
- 19 its effective date, or as of any date after filing in the case of
- 20 an order denying effectiveness, was incomplete in any material
- 21 respect or contained any statement which was, in light of the
- 22 circumstances under which it was made, false or misleading with
- 23 respect to any material fact. -;
- 24 (B) Has violated or failed to comply with any provision of
- 25 this act or a predecessor act or any rule or order under this act
- 26 or a predecessor act. -;

24

1 (C) Has been convicted of any misdemeanor involving moral 2 turpitude or any felony. —; 3 (D) Is permanently or temporarily enjoined by any court of 4 competent jurisdiction from engaging in or continuing any conduct **5** or practice involving any aspect of the securities <del>or commodity</del> 6 contracts business. -; (E) Is the subject of an order of the administrator denying, 8 suspending, or revoking registration as a broker-dealer, agent, 9 or investment adviser. —; 10 (F) Is the subject of an order entered by the securities <del>or</del> 11 commodities administrator of any other state or by the securi-12 ties and exchange commission or the commodity futures trading 13 commission denying, suspending, or revoking registration as a 14 broker-dealer, future commission merchant, floor broker, 15 commodity exchange, commodity solicitor, commodity option 16 issuer, commodity salesman, commodity adviser, commodity trading 17 adviser, commodity pool operator, agent, or investment adviser, 18 or the substantial equivalent of those terms as defined in this 19 act, or is the subject of an order of the securities and exchange 20 commission suspending or expelling him OR HER from a national 21 securities exchange or national securities association registered 22 under the securities exchange act of 1934 or in the case of an 23 individual, is subject to an order by the securities and exchange 24 commission barring the individual from association with a 25 broker-dealer or investment adviser or equivalent order of the

26 commodity futures trading commission or is the subject of an

27 order of a national securities exchange or a national securities

- 1 association registered under the securities EXCHANGE act of 1934
- 2 suspending or expelling him OR HER from membership, or is the
- 3 subject of a United States post office fraud order. The adminis-
- 4 trator may by order deny, suspend, or revoke any broker-dealer —,
- 5 commodity issuer, OR investment adviser , or principal regis-
- 6 tration if the applicant or registrant has been associated with a
- 7 broker-dealer which was liquidated pursuant to the securities
- 8 investor protection act of 1970, or if 1 or more of the
- 9 applicant's or registrant's partners, officers, OR directors —,
- 10 or principals has HAVE been associated with a broker-dealer liq-
- 11 uidated under that act, unless the association was terminated 12
- 12 months or more before the commencement of litigation under that
- 13 act, or unless the associated person establishes that he or she
- 14 did not engage in dishonest or unethical business practices or
- 15 violate or fail to comply with any provisions of this act or a
- 16 predecessor act, or any rule or order thereunder UNDER THIS ACT
- 17 OR A PREDECESSOR ACT, during association with that broker-dealer.
- 18 <del>-;-</del>
- 19 (G) Has engaged in dishonest or unethical business
- 20 practices. -;
- 21 (H) Is insolvent, either in the sense that his OR HER
- 22 liabilities exceed his OR HER assets or in the sense that he OR
- 23 SHE cannot meet his OR HER obligations as they mature; but the
- 24 administrator may not enter an order against a broker-dealer or
- 25 investment adviser under this -clause SUBDIVISION without a
- 26 finding of insolvency as to the broker-dealer or investment
- 27 adviser. <del>;</del>

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- 1 (I) Is not qualified on the basis of such factors as
- 2 training, experience, and knowledge of the securities or commod-
- 3 ities businesses BUSINESS, except as otherwise provided in sub-
- 4 section (b). -;
- 5 (J) Has delayed unreasonably delivery of securities or
- 6 commodities to the extent that the registrant is in a position
- 7 to control or direct the delivery of the securities. The burden
- 8 of proof of inability to CONTROL OR DIRECT delivery shall rest
- **9** with the registrant. <del>;</del>
- 10 (K) Has represented that securities will be listed or that
- 11 application for listing will be made, without basis in fact for
- 12 the representation. —;
- 13 (L) Has induced excessive trading in a customer's account,
- 14 or induced trading beyond the customer's known financial
- 15 resources, if done with the intent to produce profits and commis-
- 16 sions for the registrant or an agent in disregard of the
- 17 customer's best interests as they reasonably appeared at the time
- 18 of the transaction, and if improper under the then existing
- 19 circumstances. -;
- 20 (M) Has recommended to a customer the purchase, sale, or
- 21 exchange of any security or commodity contract SECURITY without
- 22 reasonable grounds to believe that the recommendation is suitable
- 23 for the customer on the basis of information furnished by the
- 24 customer after reasonable inquiry as may be necessary under the
- 25 circumstances concerning the customer's investment objectives,
- 26 financial situation and needs, and other information known by the
- 27 person making the recommendation. --

27

1 (N) Has recommended speculative low priced securities to 2 customers without knowledge of or an attempt to obtain informa-3 tion concerning the customer's other securities holdings, finan-4 cial situation, investment objectives, and ability to bear the 5 risks inherent in the purchase of those securities, or has recom-6 mended the securities in disregard of the information. -(O) Has executed a transaction on behalf of a customer with-8 out authority to do so. -; (P) Has executed transactions pursuant to general discre-10 tionary authority for the account of a customer without first 11 obtaining general discretionary authority in writing from the 12 customer. However, written authority is not required if the dis-13 cretionary authority relates solely to the execution of an order 14 and is limited in scope. --15 (Q) Has acted on an agency basis for both the seller and the 16 purchaser of a security or commodity contract without disclos-17 ing that fact to both on the confirmation. -18 (R) Has, while acting on an agency basis for a customer in 19 any transaction, charged the customer more than a fair commission 20 or service charge, taking into consideration all relevant circum-21 stances including market conditions with respect to a security 22 or commodity at the time of the transaction, the expense of 23 executing the order and the value of any service rendered by 24 reason of experience in and knowledge of the security, <del>or</del> 25 commodity, and the market therefor FOR THE SECURITY; or while 26 acting on a principal basis for a customer in any transaction,

27 has sold at an excessive markup in relation to the market price

- 1 of the security or commodity at the time of sale in light of
- 2 the volume of securities or commodities traded at that time.
- 3 <del>-;</del>
- 4 (S) Has entered into a transaction with a customer in a
- 5 security or commodity at a price not reasonably related to the
- 6 market price of the security. or commodity;
- 7 (T) Has extended credit to a customer in violation of the
- 8 securities exchange act of 1934 or the regulations of the federal
- 9 reserve board. -;
- 10 (U) Has employed in connection with the purchase or sale of
- 11 a security or commodity a manipulative or deceptive device or
- 12 contrivance. —;
- 13 (V) Has sold a security to or purchased a security from a
- 14 customer without disclosing that the broker-dealer is acting as a
- 15 market maker is IN that security or has a substantial position
- 16 in the market. —;
- 17 (W) Has, while registered as an agent or investment
- 18 -advisor ADVISER, borrowed money from a customer. -;
- 19 (X) Has made unauthorized use of the funds of a customer; or
- 20 has hypothecated a customer's securities or commodity contract
- 21 without having a lien thereon unless written consent of the cus-
- 22 tomer was first obtained. --
- 23 (Y) Has, while registered as an agent, effected securities
- 24 or commodity contract transactions when those transactions were
- 25 not recorded on the records of the employer broker-dealer.
- 26 (Z) Has operated an account under a fictitious name.

- 1 (2) The applicant or registrant has failed reasonably to
- 2 supervise its agents if it is a broker-dealer or its employees if
- **3** an investment adviser. <del>; or</del>
- 4 (3) The applicant or registrant has failed to pay the proper
- 5 filing fee. ; but the THE administrator may enter only a denial
- 6 order under this <del>clause</del> SUBDIVISION, and it shall vacate <del>such</del>
- 7 an THE DENIAL order when the deficiency has been corrected.
- 8 (b) The following provisions govern the application of
- 9  $\frac{204(a)(1)(I)}{}$  SUBSECTION (A)(1)(I):
- 10 (1) The administrator may not enter an order against a
- 11 broker-dealer on the basis of the lack of qualification of any
- 12 person other than the broker-dealer himself if he OR SHE is an
- 13 individual or an agent of the broker-dealer.
- 14 (2) The administrator may not enter an order against an
- 15 investment adviser on the basis of the lack of qualification of
- 16 any person other than the investment adviser himself if he OR
- 17 SHE is an individual or any other person who represents the
- 18 investment adviser in doing any of the acts which make him OR HER
- 19 an investment adviser.
- 20 (3) The administrator may not enter an order solely on the
- 21 basis of lack of experience if the applicant or registrant is
- 22 qualified by training or knowledge or both.
- 23 (4) The administrator shall consider that an agent who will
- 24 work under the supervision of a registered broker-dealer need not
- 25 have the same qualifications as a broker-dealer.
- 26 (5) The administrator shall consider that an investment
- 27 adviser is not necessarily qualified solely on the basis of

- 1 experience as a broker-dealer or agent. When it finds that an
- 2 applicant for registration as a broker-dealer is not qualified as

- 3 an investment adviser, it may by order condition the applicant's
- 4 registration as a broker-dealer upon his OR HER not transacting
- 5 business in this state as an investment adviser.
- 6 (6) The administrator may by rule provide for an examina-
- 7 tion, which may be written or oral or both, to be taken by any
- 8 class of or all applicants, as well as persons who represent or
- 9 will represent an investment adviser in doing any of the acts
- 10 which make him OR HER an investment adviser.
- 11 (c) The administrator may by order summarily postpone or
- 12 suspend registration pending final determination of any proceed-
- 13 ing under this section. Upon the entry of the order, the admin-
- 14 istrator shall promptly notify the applicant or registrant, as
- 15 well as the employer or prospective employer if the applicant or
- 16 registrant is an agent, that it THE ORDER has been entered and
- 17 of the reasons therefor and that within 15 days after the receipt
- 18 of a written request the matter will be set down for hearing. If
- 19 a hearing is not requested and none is ordered by the administra-
- 20 tor, the order will remain in effect until it is modified or
- 21 vacated by the administrator. If a hearing is requested or
- 22 ordered, the administrator, after notice of and opportunity for
- 23 hearing, may modify or vacate the order or extend it until final
- 24 determination.
- 25 (d) If the administrator finds that any registrant or appli-
- 26 cant for registration is no longer in existence or has ceased to
- 27 do business as a broker-dealer, <del>commodity issuer, principal,</del>

1 agent, or investment adviser, or is subject to an adjudication of

- 2 mental incompetence or to the control of a committee, conserva-
- 3 tor, or guardian, or cannot be located after reasonable search,
- 4 the administrator may by order cancel the registration or
- 5 application.
- 6 (e) The administrator may institute a revocation or suspen-
- 7 sion proceeding under section 204(a)(1)(B) SUBSECTION (A)(1)(B)
- 8 within 1 year after withdrawal from registration of a
- 9 broker-dealer, commodity issuer, principal, agent, or invest-
- 10 ment adviser became effective and enter a revocation or suspen-
- 11 sion order as of the last date on which registration was
- 12 effective.
- 13 (f) An order may not be entered under any part of this sec-
- 14 tion except the first sentence of subsection (c) without ALL OF
- 15 THE FOLLOWING:
- 16 (1) Appropriate prior notice to the applicant or registrant,
- 17 as well as to the employer or prospective employer if the appli-
- 18 cant or registrant is an agent. —;
- 19 (2) Opportunity for hearing. ; and
- 20 (3) Written findings of fact and conclusions of law.
- 21 (g) The administrator may by order, if it finds the order to
- 22 be in the public interest, impose a civil penalty FINE of
- 23 \$1,000.00 on any registrant if it finds that the registrant, or
- 24 in the case of a broker-dealer -, commodity issuer, or invest-
- 25 ment adviser, any partner, officer, principal or director, any
- 26 person occupying a similar status or performing similar
- 27 functions, or any person directly or indirectly controlling the

1 broker-dealer , commodity issuer, or investment adviser, has

- 2 engaged in conduct prohibited by <del>sections 204(a)(1)(B)</del>
- **3** SUBSECTION (A)(1)(B), (G), or (J) to (Z).
- 4 (h) A violation of a provision of THIS section  $\frac{204}{}$  or
- $\mathbf{5}$  action of the administrator pursuant to THIS section  $\frac{204}{}$  shall
- 6 not subject a registrant to civil liability to a customer of the
- 7 registrant -, except as UNLESS that violation or action is con-
- 8 trary to another provision of this act.
- 9 Sec. 301. It is unlawful for any person to offer or sell
- 10 any security in this state unless 1 OF THE FOLLOWING IS MET:
- 11 (1) it IT is registered under this act. or
- 12 (2) the THE security or transaction is exempted under sec-
- **13** tion 402.
- 14 (3) THE SECURITY IS A FEDERALLY COVERED SECURITY.
- 15 Sec. 304a. (1) A security that is exempt from registration
- 16 under the federal exemption set forth in 17 C.F.R. 230.504 may be
- 17 registered under this section. An issuer eligible to register a
- 18 security under this section shall use a registration form
- 19 approved by the administrator as the disclosure document for the
- 20 offering. A registration under this section shall be known as a
- 21 small -corporate COMPANY offering registration.
- 22 (2) An application for a small <del>corporate</del> COMPANY offering
- 23 registration shall comply with this section. THE OFFERING IS
- 24 EXEMPT PURSUANT TO 17 C.F.R. 230.504, 17 C.F.R. 230.251, OR SEC-
- 25 TION 3(a)(11) OF THE SECURITIES ACT OF 1933. However, the admin-
- 26 istrator may waive provisions of this section.

1 (3) A small <del>corporate</del> COMPANY offering registration under

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- 2 this section is not available to either of the following:
- 3 (a) Investment companies subject to the investment company
- 4 act of 1940. -, title I of chapter 686, 54 Stat. 789, 15
- **5** U.S.C. 80a-1 to 80a-64.
- 6 (b) Issuers subject to the reporting requirements of section
- 7 13 or section 15(d) of title I of the securities exchange act of
- **8** 1934, 15 U.S.C. 78m and 78o.
- 9 (4) All of the following provisions apply to the availabil-
- 10 ity of a small -corporate COMPANY offering registration:
- 11 (a) A small <del>corporate</del> COMPANY offering registration shall
- 12 not be utilized by the following issuers and programs unless the
- 13 administrator grants written permission based upon a showing that
- 14 adequate disclosure can be made to investors using the small
- 15 corporate COMPANY offering registration format:
- 16 (i) Holding companies, OR companies that have a principal
- 17 purpose of owning stock in, or supervising the management of,
- 18 other companies.
- 19 (ii) Portfolio companies, such as real estate investment
- 20 trusts.
- 21 (iii) Issuers with complex capital structures.
- (iv) Commodity pools.
- (v) Equipment leasing programs.
- 24 (vi) Real estate programs.
- 25 (b) A small <del>corporate</del> COMPANY offering registration under
- 26 this section is available only to the issuer of the securities
- 27 and not to any affiliate of that issuer or to any other person

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1 for resale of the issuer's securities. In addition, each of the

- 2 following requirements shall be met:
- (i) The issuer is a domestic corporation,  $\overline{\text{or}}$  a foreign
- 4 corporation, OR A MANAGER MANAGED LIMITED LIABILITY COMPANY orga-
- 5 nized under the laws of any state, territory, or possession of
- 6 the United States OR PROVINCE OR TERRITORY OF CANADA. The admin-
- 7 istrator may allow other entities to file a small <del>corporate</del>
- 8 COMPANY offering registration.
- **9** (ii) The offering is not a blind pool or other offering for
- 10 which the specific business to be engaged in or property to be
- 11 acquired by the issuer cannot be specified.
- 12 (iii) The offering price for common stock SECURITIES; the
- 13 exercise price if the securities offered are options, warrants,
- 14 or rights for common stock OR MEMBERSHIP INTERESTS; -and OR the
- 15 conversion price if the securities are convertible into common
- 16 stock OR UNITS OF MEMBERSHIP INTEREST is at least \$5.00 \$1.00
- 17 per share -, unless the administrator authorizes a lower price
- 18 per share OR UNIT OF MEMBERSHIP INTEREST. THE ISSUER SHALL
- 19 ENTER INTO AN AGREEMENT WITH THE ADMINISTRATOR THAT THE ISSUER
- 20 WILL NOT SPLIT ANY CLASS OF SECURITY OR DECLARE A DIVIDEND FOR 2
- 21 YEARS AFTER THE EFFECTIVE DATE OF THE REGISTRATION IF SUCH ACTION
- 22 HAS THE EFFECT OF LOWERING THE PRICE BELOW \$1.00 PER SHARE.
- 23 (iv) The aggregate offering price of the securities offered,
- 24 within or outside this state, is not more than \$1,000,000.00,
- 25 under the federal exemption set forth in OR A GREATER AMOUNT
- 26 ESTABLISHED UNDER 17 C.F.R. 230.504, or \$5,000,000.00 if a
- 27 federal exemption is granted to this state pursuant to

- 1 section 3(b) of the securities act of 1933, title I of chapter
- 2 38, 48 Stat. 75, 15 U.S.C. 77c, OR AN AMOUNT AUTHORIZED UNDER 17
- 3 C.F.R. 230.251, IF THE ISSUER IS UTILIZING A REGISTRATION FORM
- 4 APPROVED BY THE ADMINISTRATOR.
- 5 (c) A small <del>corporate</del> COMPANY offering registration under
- 6 this section is only available for debt offerings if the issuer
- 7 can demonstrate a reasonable ability to service its debt.
- 8 (5) EXCEPT AS OTHERWISE PROVIDED IN THIS SUBSECTION, FINAN-
- 9 CIAL STATEMENTS SHALL BE PREPARED IN ACCORDANCE WITH GENERALLY
- 10 ACCEPTED ACCOUNTING PRINCIPLES OR THE CANADIAN EQUIVALENT. IF
- 11 THE ISSUER HAS NOT CONDUCTED SIGNIFICANT OPERATIONS, STATEMENTS
- 12 OF RECEIPTS AND DISBURSEMENTS SHALL BE INCLUDED IN LIEU OF STATE-
- 13 MENTS OF INCOME. INTERIM FINANCIAL STATEMENTS MAY BE UNAUDITED.
- 14 ANNUAL FINANCIAL STATEMENTS SHALL BE AUDITED BY INDEPENDENT CER-
- 15 TIFIED PUBLIC ACCOUNTANTS OR CHARTERED ACCOUNTANTS, AS APPROPRI-
- 16 ATE, EXCEPT THAT ANNUAL FINANCIAL STATEMENTS IN LIEU OF BEING
- 17 AUDITED MAY BE REVIEWED BY INDEPENDENT CERTIFIED PUBLIC ACCOUN-
- 18 TANTS OR CHARTERED ACCOUNTANTS, IN ACCORDANCE WITH THE ACCOUNTING
- 19 AND REVIEW SERVICES STANDARDS PROMULGATED BY THE AMERICAN INSTI-
- 20 TUTE OF CERTIFIED PUBLIC ACCOUNTANTS OR THE CANADIAN EQUIVALENT,
- 21 CONSISTENTLY APPLIED, RATHER THAN AUDITED, IF ALL OF THE FOLLOW-
- 22 ING CONDITIONS ARE SATISFIED:
- 23 (A) THE ISSUER HAS NOT PREVIOUSLY SOLD SECURITIES THROUGH AN
- 24 OFFERING INVOLVING GENERAL ADVERTISING OR THE SOLICITATION OF
- 25 PROSPECTIVE INVESTORS.
- 26 (B) THE ISSUER HAS NOT BEEN PREVIOUSLY REQUIRED UNDER
- 27 FEDERAL, STATE, PROVINCIAL, OR TERRITORIAL SECURITIES LAWS TO

1 PROVIDE AUDITED FINANCIAL STATEMENTS IN CONNECTION WITH ANY SALE

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- 2 OF ITS SECURITIES.
- 3 (C) THE AGGREGATE AMOUNT OF ALL PREVIOUS SALES OF SECURITIES
- 4 BY THE ISSUER WITHIN THE LAST 24 MONTHS DOES NOT EXCEED
- **5** \$1,000,000.00.
- 6 (D) THE AMOUNT OF THE SMALL COMPANY OFFERING FOR WHICH A
- 7 SMALL COMPANY REGISTRATION IS SOUGHT DOES NOT EXCEED
- **8** \$1,000,000.00.
- 9 (6) (5) A small corporate COMPANY offering registration
- 10 under this section is not available if any of the following pro-
- 11 visions apply to the issuer, to any of the issuer's officers,
- 12 directors, MANAGERS, 10% stockholders SECURITY HOLDERS, promot-
- 13 ers, or selling agent of the securities to be offered, or to any
- 14 officer, director, or partner of the selling agent of the securi-
- 15 ties to be offered:
- 16 (a) The person has filed a registration statement that is
- 17 the subject of a currently effective registration stop order
- 18 entered pursuant to any federal or state securities law within 5
- 19 years before the small -corporate COMPANY offering registration
- 20 application is filed.
- 21 (b) The person has been convicted of any felony or misde-
- 22 meanor in connection with the offer, purchase, or sale of any
- 23 security or any felony involving fraud or deceit, including any
- 24 of the following, within 5 years before the small -corporate
- 25 COMPANY offering registration application is filed:
- (i) Forgery.

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- 1 (ii) Embezzlement.
- 2 (iii) Obtaining money under false pretenses.
- (iv) Larceny.
- **4** (v) Conspiracy to defraud.
- 5 (c) The person is currently subject to either of the
- 6 following:
- 7 (i) A state administrative enforcement order or judgment
- 8 entered against that person by a state securities administrator
- 9 or the securities and exchange commission within 5 years before
- 10 the small -corporate COMPANY offering registration application
- 11 is filed.
- 12 (ii) A federal or state administrative enforcement order or
- 13 judgment in which fraud or deceit, including making untrue state-
- 14 ments of material facts or failing to state material facts, was
- 15 found and the order or judgment was entered within 5 years before
- 16 the small -corporate COMPANY offering registration application
- 17 is filed.
- 18 (d) The person is subject to a federal or state administra-
- 19 tive enforcement order or judgment that prohibits, denies, or
- 20 revokes the use of any exemption for registration in connection
- 21 with the offer, purchase, or sale of securities.
- (e) The person is currently subject to a court order, judg-
- 23 ment, or decree entered within 5 years before the small
- 24 corporate COMPANY offering registration application is filed
- 25 that does either of the following:
- 26 (i) Temporarily, preliminarily, or permanently restrains or
- 27 enjoins that person from engaging in or continuing any conduct or

- 1 practice in connection with the purchase or sale of any
- 2 security.
- 3 (ii) Involves the making of a false filing with any state or
- 4 with the securities and exchange commission.
- 5 (f) A person who is disqualified under this subsection shall
- 6 not act in any capacity other than that for which the person is
- 7 licensed or registered. A disqualification under this subsection
- 8 is automatically waived if the administrator or other state or
- 9 federal agency that created the basis for disqualification deter-
- 10 mines, upon a showing of good cause, that it is not necessary
- 11 under the circumstances to deny the exemption.
- 12 (g) Subdivisions (a), (b), (c), and (e) do not apply if the
- 13 person disqualified under those subdivisions is licensed or req-
- 14 istered to conduct securities related business in the state in
- 15 which the administrative order or judgment was entered against
- 16 that person or if the broker-dealer who employs the person is
- 17 licensed or registered in this state and the form BD filed in
- 18 this state discloses the order, conviction, judgment, or decree
- 19 relating to that person.
- 20 (7) <del>(6)</del> An applicant who files a small <del>corporate</del> COMPANY
- 21 offering registration application in this state shall not split
- 22 -common stock ITS SECURITIES or declare a stock OR MEMBERSHIP
- 23 dividend for any security issued under this section for 2 years
- 24 after the registration is effective without the prior written
- 25 approval of the administrator.
- 26 (8)  $\frac{(7)}{(7)}$  In addition to a properly completed application
- 27 form, an applicant for a small -corporate COMPANY offering

- 1 registration under this section shall file all of the following
- 2 exhibits with the administrator:
- 3 (a) The form of the selling agency agreement.
- 4 (b) The issuer's articles of incorporation or other charter
- 5 documents and all amendments.
- 6 (c) The issuer's bylaws OR OPERATING AGREEMENT, as amended.
- 7 (d) Copies of any resolutions by directors OR MANAGERS set-
- 8 ting forth terms and provisions of capital stock SECURITIES to
- 9 be issued.
- 10 (e) Any indenture, form of note, or other contractual provi-
- 11 sion containing terms of notes or other debt or of options, war-
- 12 rants, or rights to be offered.
- 13 (f) A specimen of the security to be offered, including any
- 14 legend restricting resale.
- 15 (g) Consent to service of process accompanied by an appro-
- 16 priate <del>corporate</del> resolution.
- 17 (h) Copies of all material directed or furnished to invest-
- 18 ors in the offering.
- 19 (i) The form of escrow agreement for escrow of proceeds. An
- 20 escrow agreement shall comply with all of the following:
- (i) The administrator may require that the issuer impound
- 22 the proceeds from the sale of a registered security in this state
- 23 until the issuer receives a specified amount from the sale of
- 24 that security in this state or elsewhere that is sufficient to
- 25 accomplish the stated purposes of the offering or until the
- 26 issuer's stipulated requirements are met.

- 1 (ii) The administrator may require that the issuer return
- 2 any impounded proceeds, together with any accrued interest, to
- 3 investors if the issuer fails to raise the specified amount while

- 4 the registration is effective or within 1 year or if the issuer's
- 5 stipulated requirements are not met.
- 6 (iii) A bank or trust company may act as THE depositary or
- 7 escrow agent for impounded proceeds. Checks, drafts, and money
- 8 orders shall be made payable to the depositary. If a
- 9 broker-dealer is acting as selling agent for the issuer, the
- 10 broker-dealer shall promptly remit payments made directly to
- 11 that THE broker-dealer to the depositary or escrow agent.
- (iv) A request to release impounded funds shall be in
- 13 writing. The request shall confirm compliance with the registra-
- 14 tion and shall be accompanied by a statement from the depositary
- 15 or escrow agent setting forth the total amount on deposit.
- 16 (j) Consent to inclusion in the disclosure document of an
- 17 accountant's report.
- 18 (k) Consent to inclusion in the disclosure document of a tax
- 19 advisor's opinion or a description of tax consequences.
- (l) Consent to inclusion in the disclosure document of an
- 21 evaluation by a licensed attorney of any pending or anticipated
- 22 litigation or administrative action.
- 23 (m) The form of any subscription agreement for the purchase
- 24 of securities in the offering.
- 25 (n) An opinion of a licensed attorney that the securities to
- 26 be sold in the offering are duly authorized and binding on the
- 27 issuer in accordance with the terms of the securities.

1 (o) A list of the residence street addresses of officers,

- 2 directors, MANAGERS, and principal stockholders SECURITY
- 3 HOLDERS.
- 4 (9) <del>(8)</del> Information provided to the administrator under
- **5** subsection  $\frac{1}{2}$  (8) is exempt from disclosure under the freedom
- 6 of information act, Act No. 442 of the Public Acts of 1976,
- 7 being sections 15.231 to 15.246 of the Michigan Compiled Laws
- 8 1976 PA 442, MCL 15.231 TO 15.246.
- 9 (10) <del>(9)</del> An applicant for a small <del>corporate</del> COMPANY
- 10 offering registration under this section shall pay a filing fee
- 11 of 1/10 of 1% of the maximum aggregate offering price at which
- 12 the registered securities are to be offered in this state, but in
- 13 no case less than \$100.00 or more than \$1,250.00, to the adminis-
- 14 trator with the application form. If the applicant withdraws the
- 15 application before the small -corporate COMPANY offering regis-
- 16 tration is effective or before a preeffective stop order is
- 17 issued, the administrator shall retain the entire filing fee if
- 18 review of the application has commenced, or shall retain a
- 19 \$100.00 fee and refund the balance of the filing fee to the
- 20 applicant if review of the application has not commenced.
- 21 (11) <del>(10)</del> A small <del>corporate</del> COMPANY offering registra-
- 22 tion statement filed under this section is effective for 1 year
- 23 from its effective date, except during the time a stop order is
- 24 in effect under this section. A small -corporate COMPANY offer-
- 25 ing registration statement may be extended by the administrator
- 26 by rule or order. All outstanding securities of the same class
- 27 as a registered security are considered to be registered for the

- 1 purpose of any nonissuer transaction so long as the small
- 2 -corporate COMPANY offering registration statement is
- 3 effective. A small <del>corporate</del> COMPANY offering registration
- 4 statement may not be withdrawn for 1 year from its effective date

- 5 if any securities of the same class are outstanding. A small
- 6 corporate COMPANY offering registration statement may be with-
- 7 drawn otherwise only in the discretion of the administrator.
- 8 (12)  $\frac{(11)}{(11)}$  For the period that a small  $\frac{1}{(11)}$  COMPANY
- 9 offering registration statement is effective, the administrator
- 10 may by rule or order require the person who filed the small
- 11 corporate COMPANY offering registration statement to file
- 12 reports, not more often than quarterly, to keep reasonably cur-
- 13 rent the information contained in the small -corporate COMPANY
- 14 offering registration statement and to disclose the progress of
- 15 the offering.
- 16 (13) <del>(12)</del> A small <del>corporate</del> COMPANY offering registra-
- 17 tion statement relating to a security may be amended after its
- 18 effective date to increase the securities specified as proposed
- 19 to be offered. As to securities not yet sold, an amendment
- 20 becomes effective upon the administrator's order. In the case of
- 21 securities that are sold in an amount in excess of the amount or
- 22 number of securities specified in an effective small corporate
- 23 COMPANY offering registration statement  $\overline{\phantom{a}}$ , as proposed to be
- 24 offered, the person or persons who filed the small <del>corporate</del>
- 25 COMPANY offering registration statement may, in accordance with
- 26 rules the administrator shall promulgate as necessary or
- 27 appropriate in the public interest and for the protection of

- 1 investors, elect to have the small -corporate COMPANY offering
- 2 registration of those securities considered effective as of the
- 3 time of their sale, upon payment to the administrator within 6
- 4 months after the sale of a registration fee equal to the differ-
- 5 ence between the registration fee previously paid and the amount
- 6 of the fee that would have otherwise been applicable to those
- 7 additional securities if they had been included in the small
- 8 corporate COMPANY offering registration statement, if any, plus
- 9 a late registration fee of \$250.00. Upon the election and pay-
- 10 ment, the small corporate COMPANY offering registration state-
- 11 ment shall be considered to have been in effect with respect to
- 12 those shares SECURITIES. Every person filing an amendment
- 13 under this section shall pay a filing fee, calculated in the
- 14 manner specified in subsection  $\frac{(9)}{(10)}$  (10), with respect to the
- 15 additional securities.
- 16 (14)  $\frac{(13)}{(13)}$  Fees, expense reimbursements, and fines received
- 17 under this section shall be deposited in the state treasury to
- 18 the credit of the administrator, to be used pursuant to legisla-
- 19 tive appropriation by the corporation and securities bureau
- 20 ADMINISTRATOR in carrying out those duties required by law.
- 21 After the payment of the amounts appropriated by the legislature
- 22 for the necessary expenses incurred in the administration of this
- 23 act, the money remaining shall be credited to the general fund of
- 24 this state.
- 25 (15)  $\frac{(14)}{(14)}$  Fees and fines received under this section shall
- 26 not be expended for partisan political activity.

- 1 (16)  $\overline{\phantom{0}}$  All of the following apply to orders under this 2 subsection:
- 3 (a) The administrator may issue a stop order denying effec-
- 4 tiveness to, or suspending or revoking the effectiveness of, any
- 5 small -corporate COMPANY offering registration statement if it
- 6 finds that the order is in the public interest and any of the
- 7 following:
- **8** (i) The small <del>corporate</del> COMPANY offering registration
- 9 statement as of its effective date or as of any earlier date in
- 10 the case of an order denying effectiveness, or any amendment
- 11 under subsection  $\frac{(12)}{(13)}$  (13) as of its effective date, or any
- 12 report under subsection  $\frac{(11)}{(12)}$  (12) is incomplete in any material
- 13 respect or contains any statement that was, in the light of the
- 14 circumstances under which it was made, false or misleading with
- 15 respect to any material fact.
- 16 (ii) Any provision of this section or any rule, order, or
- 17 condition lawfully imposed under this section has been violated
- 18 in connection with the offering by any of the following:
- 19 (A) The person filing the small <del>corporate</del> COMPANY offering
- 20 registration statement.
- 21 (B) The issuer, any <del>partner,</del> officer, <del>or</del> director, OR
- 22 MANAGER of the issuer, any person occupying a similar status or
- 23 performing similar functions, or any person directly or indi-
- 24 rectly controlling or controlled by the issuer, but only if the
- 25 person filing the small -corporate COMPANY offering registration
- 26 statement is directly or indirectly controlled by or acting for
- 27 the issuer.

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- 1 (C) Any underwriter.
- 2 (iii) The security registered or sought to be registered is
- 3 the subject of an administrative stop order or similar order or a
- 4 permanent or temporary injunction of any court entered under any
- 5 other federal or state act applicable to the offering. However,
- 6 the administrator shall not institute a proceeding against an
- 7 effective small corporate COMPANY offering registration state-
- 8 ment under this subdivision more than 1 year from the date of the
- 9 order or injunction relied on, and may not enter an order under
- 10 this subdivision on the basis of an order or injunction entered
- 11 under any other state act unless that order or injunction was
- 12 based on facts that would currently constitute a ground for a
- 13 stop order under this section.
- 14 (iv) The issuer's enterprise or method of business includes
- 15 or would include activities that are illegal where performed.
- 16 (v) The offering has worked or has tended to work a fraud,
- 17 deception, or imposition or would operate to work a fraud, decep-
- 18 tion, or imposition.
- 19 (b) The administrator may by order summarily postpone or
- 20 suspend the effectiveness of the small -corporate COMPANY offer-
- 21 ing registration statement pending final determination of any
- 22 proceeding under this section. Upon the entry of the order, the
- 23 administrator shall promptly notify each person specified in
- 24 subdivision (c) that the order has been entered, the reasons that
- 25 the order has been entered, and that within 15 days after the
- 26 receipt of a written request the matter will be scheduled for
- 27 hearing. If no hearing is requested and none is ordered by the

- 1 administrator, the order shall remain in effect until it is
- 2 modified or vacated by the administrator. If a hearing is
- 3 requested or ordered, the administrator, after notice and oppor-

- 4 tunity for hearing to each person specified in subdivision (c),
- 5 may modify, vacate, or extend the order until final
- 6 determination.
- 7 (c) A stop order shall not be entered under this section
- 8 except under the first sentence of subdivision (b) without all of
- 9 the following:
- 10 (i) Appropriate prior notice to the applicant or registrant,
- 11 the issuer, and the person on whose behalf the securities are to
- 12 be or have been offered.
- (ii) Opportunity for hearing.
- 14 (iii) Written findings of fact and conclusions of law.
- 15 (d) The administrator may vacate or modify a stop order if
- 16 it finds that the conditions that prompted entry of the stop
- 17 order have changed or that it is otherwise in the public interest
- 18 to vacate or modify the stop order.
- 19 Sec. 305. (a) A registration statement may be filed by the
- 20 issuer, any other person on whose behalf the offering is to be
- 21 made, or a registered broker-dealer.
- (b) Every person filing a registration statement shall pay a
- 23 filing fee of 1/10 of 1% of the maximum aggregate offering price
- 24 at which the registered securities are to be offered in this
- 25 state, but the fee shall in no case be less than \$100.00 or more
- 26 than \$1,250.00. When an application for registration is
- 27 withdrawn before the effective date or a preeffective stop order

- 1 is issued, the administrator shall retain a fee of \$100.00 if the
- 2 initial review has not been commenced, and the full filing fee
- 3 after review has been commenced.
- 4 (c) Every registration statement shall specify ALL OF THE
- 5 FOLLOWING:
- 6 (1) The amount of securities to be offered in this state.
- 7 (2) The states in which a registration statement or similar
- 8 document in connection with the offering has been or is to be
- 9 filed.
- 10 (3) Any withdrawal or any adverse order, judgment, or decree
- 11 entered in connection with the offering by the regulatory author-
- 12 ities in each state or by any court or the securities and
- 13 exchange commission.
- 14 (d) Any document filed under this act or a predecessor act
- 15 within 5 years preceding the filing of a registration statement
- 16 may be incorporated by reference in the registration statement to
- 17 the extent that the document is currently accurate.
- (e) The administrator may by rule or otherwise permit the
- 19 omission of any item of information or document from any regis-
- 20 tration statement.
- 21 (f) The administrator may by rule or order require as a con-
- 22 dition of registration by qualification or coordination both of
- 23 the following:
- 24 (1) That any security issued or to be issued to a promoter
- 25 for a consideration substantially different from the public
- 26 offering price, or to any person for a consideration other than
- 27 cash, be deposited in escrow.

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- 1 (2) That the proceeds from the sale of the registered 2 security in this state be impounded until the issuer receives a 3 specified amount from the sale of the security either in this 4 state or elsewhere. The administrator may by rule or order 5 determine the conditions of any escrow or impounding required 6 under this subsection, and, after prior notice and opportunity 7 for hearing, may order the cancellation in whole or in part of 8 any security deposited in escrow if necessary for the protection 9 of security holders. The administrator may not reject a deposi-10 tory solely because of location in another state. 11 (g) The administrator may by rule or order impose conditions 12 under which a security registered by qualification may be sold, 13 if it finds that the conditions are reasonable and in the public 14 interest. 15 (h) Every registration statement is effective for 1 year 16 from its effective date, except during the time a stop order is 17 in effect under section 306. A registration statement may be 18 extended by the administrator by rule or order. All outstanding 19 securities of the same class as a registered security are consid-20 ered to be registered for the purpose of any nonissuer transac-21 tion so long as the registration statement is effective or the 22 issuer has a class of securities that have been subject to the
- 25 less than 9 months before the transaction and all reports
- 26 required by that act have been filed for that period. A
- 27 registration statement may not be withdrawn for 1 year from its

23 reporting requirements of section 13 or 15(d) of title I of the

24 securities exchange act of 1934, 15 U.S.C. 78m and 78o, for not

- 1 effective date if any securities of the same class are
- 2 outstanding. A registration statement may be withdrawn otherwise
- **3** only in the discretion of the administrator.
- 4 (i) For the period that the registration statement is effec-
- 5 tive, the administrator may by rule or order require the person
- 6 who filed the registration statement to file reports, not more
- 7 often than quarterly, to keep reasonably current the information
- 8 contained in the registration statement and to disclose the
- 9 progress of the offering.
- 10 (j) A registration statement relating to a security may be
- 11 amended after its effective date to increase the securities spec-
- 12 ified as proposed to be offered. As to securities not yet sold,
- 13 an amendment becomes effective upon the administrator's order.
- 14 In the case of securities that are sold in an amount in excess of
- 15 the amount or number of securities specified in an effective reg-
- 16 istration statement, as proposed to be offered, the person or
- 17 persons who filed the registration statement may, in accordance
- 18 with rules the administrator shall promulgate as necessary or
- 19 appropriate in the public interest and for the protection of
- 20 investors, elect to have the registration of those securities
- 21 considered effective as of the time of their sale, upon payment
- 22 to the administrator within 6 months after the sale of a regis-
- 23 tration fee equal to the difference between the registration fee
- 24 previously paid and the amount of the fee that would have other-
- 25 wise been applicable to those additional securities if they had
- 26 been included in the registration statement, if any, plus a late
- 27 registration fee of \$250.00. Upon the election and payment, the

- 1 registration statement shall be considered to have been in effect
- 2 with respect to those shares. Every person filing an amendment
- 3 under this subsection shall pay a filing fee, calculated in the
- 4 manner specified in subsection (b), with respect to the addi-
- 5 tional securities.
- 6 (k) Fees, expense reimbursements, and fines received under
- 7 this act shall be deposited in the state treasury to the credit
- 8 of the administrator, to be used pursuant to legislative appro-
- 9 priation by the <del>corporation and securities bureau</del> ADMINISTRATOR
- 10 in carrying out those duties required by law. After the payment
- 11 of the amounts appropriated by the legislature for the necessary
- 12 expenses incurred in the administration of this act, the money
- 13 remaining shall be credited to the general fund of this state.
- 14 (1) Fees and fines received under this act shall not be
- 15 expended for partisan political activity.
- 16 (m) This section does not apply to securities registered
- 17 under section 304a.
- 18 SEC. 308. (A) ANY SECURITY ISSUED BY AN INVESTMENT COMPANY,
- 19 OTHER THAN A UNIT INVESTMENT TRUST, THAT IS REGISTERED OR THAT
- 20 HAS FILED A REGISTRATION STATEMENT UNDER THE INVESTMENT COMPANY
- 21 ACT OF 1940 MAY BE OFFERED FOR SALE AND SOLD INTO, FROM, OR
- 22 WITHIN THIS STATE UPON THE ANNUAL RECEIPT BY THE ADMINISTRATOR OF
- 23 ALL OF THE FOLLOWING:
- 24 (1) A NOTICE AS PRESCRIBED BY THE ADMINISTRATOR. A COPY OF
- 25 THE FEDERAL REGISTRATION STATEMENT FILED WITH THE SECURITIES AND
- 26 EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 MAY BE
- 27 PROVIDED TO THE ADMINISTRATOR IN LIEU OF THE NOTICE.

## HB 5763, As Passed Senate, December 14, 2000

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- 1 (2) PAYMENT OF A FEE OF \$500.00.
- 2 (3) A CONSENT TO SERVICE OF PROCESS.
- 3 (B) ANY SECURITY ISSUED BY A UNIT INVESTMENT TRUST THAT IS
- 4 REGISTERED OR THAT HAS FILED A REGISTRATION STATEMENT UNDER THE
- 5 INVESTMENT COMPANY ACT OF 1940 AS AN INVESTMENT COMPANY MAY BE
- 6 OFFERED FOR SALE AND SOLD INTO, FROM, OR WITHIN THIS STATE FOR AN
- 7 INDEFINITE PERIOD COMMENCING UPON THE LATER OF THE TRUST'S EFFEC-
- 8 TIVENESS WITH THE SECURITIES AND EXCHANGE COMMISSION OR THE
- 9 ADMINISTRATOR'S RECEIPT OF A NOTICE AS PRESCRIBED BY THE ADMINIS-
- 10 TRATOR AND A 1-TIME NOTICE FILING FEE OF \$500.00.
- 11 (C) EACH OF THE FOLLOWING APPLIES TO A NOTICE FILING UNDER
- 12 SUBSECTION (A):
- 13 (1) A NOTICE FILING IS EFFECTIVE FOR A PERIOD OF 1 YEAR,
- 14 COMMENCING UPON THE LATER OF THE EFFECTIVENESS OF THE OFFERING
- 15 WITH THE SECURITIES AND EXCHANGE COMMISSION OR THE
- 16 ADMINISTRATOR'S RECEIPT OF THE NOTICE FILING.
- 17 (2) A NOTICE FILING MAY BE RENEWED FOR AN ADDITIONAL 1-YEAR
- 18 PERIOD BY FILING A CURRENT FORM NF AND THE FEE REQUIRED BY
- 19 SUBSECTION (H) BEFORE THE EXPIRATION OF THE 1-YEAR EFFECTIVE
- 20 PERIOD. THE RENEWAL IS EFFECTIVE UPON THE EXPIRATION OF THE
- 21 PRIOR NOTICE PERIOD.
- 22 (3) A NOTICE FILING MAY BE TERMINATED BY FILING WITH THE
- 23 ADMINISTRATOR A NOTICE OF TERMINATION AS PRESCRIBED BY THE
- 24 ADMINISTRATOR. THE TERMINATION IS EFFECTIVE UPON THE
- 25 ADMINISTRATOR'S RECEIPT OF THE NOTICE OF TERMINATION.
- 26 (D) WITH RESPECT TO ANY SECURITY THAT IS A FEDERALLY COVERED
- 27 SECURITY UNDER THE SECURITIES ACT OF 1933, THE ISSUER SHALL FILE

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- 1 A NOTICE ON SECURITIES AND EXCHANGE COMMISSION FORM D OR A FORM
- 2 APPROVED BY THE ADMINISTRATOR; WITH A CONSENT TO SERVICE OF PRO-
- 3 CESS SIGNED BY THE ISSUER, NO LATER THAN 15 DAYS AFTER THE FIRST
- 4 SALE OF A FEDERALLY COVERED SECURITY IN THIS STATE, TOGETHER WITH
- **5** A NONREFUNDABLE FILING FEE OF \$100.00.
- 6 (E) THE ADMINISTRATOR, BY RULE OR ORDER, MAY REQUIRE THE
- 7 FILING OF ANY DOCUMENT FILED WITH THE SECURITIES AND EXCHANGE
- 8 COMMISSION UNDER THE SECURITIES ACT OF 1933, WITH RESPECT TO A
- 9 FEDERALLY COVERED SECURITY UNDER THE SECURITIES ACT OF 1933,
- 10 TOGETHER WITH A NONREFUNDABLE FILING FEE OF \$100.00.
- 11 (F) THE ADMINISTRATOR MAY ISSUE A STOP ORDER SUSPENDING THE
- 12 OFFER AND SALE OF A FEDERALLY COVERED SECURITY, EXCEPT A FEDER-
- 13 ALLY COVERED SECURITY UNDER SECTION 18(b)(1) OF THE SECURITIES
- 14 ACT OF 1933, 15 U.S.C. 77r, IF IT FINDS THAT THE ORDER IS IN THE
- 15 PUBLIC INTEREST AND THERE IS A FAILURE TO COMPLY WITH THIS
- 16 SECTION.
- 17 (G) THE ADMINISTRATOR, BY RULE OR ORDER, MAY WAIVE ANY OR
- 18 ALL OF THE PROVISIONS OF THIS SECTION.
- 19 (H) ALL OF THE FOLLOWING APPLY TO THE RENEWALS OF A NOTICE
- 20 FILING UNDER SUBSECTION (C):
- 21 (1) SUBJECT TO ADJUSTMENT UNDER SUBDIVISION (3), THE FEE FOR
- 22 THE RENEWAL SHALL BE 1 OF THE FOLLOWING:
- (A) IF THE ISSUER PROJECTS NONEXEMPT SALES OF THE SECURITY
- 24 IN THIS STATE DURING THE 1-YEAR RENEWAL PERIOD OF \$250,000.00 OR
- **25** LESS, \$100.00.

- 1 (B) IF THE ISSUER PROJECTS NONEXEMPT SALES OF THE SECURITY
- 2 IN THIS STATE DURING THE 1-YEAR RENEWAL PERIOD OF MORE THAN
- 3 \$250,000.00 BUT NOT MORE THAN \$700,000.00, \$400.00.
- 4 (C) IF THE ISSUER PROJECTS NONEXEMPT SALES OF THE SECURITY
- 5 IN THIS STATE DURING THE 1-YEAR RENEWAL PERIOD OF MORE THAN
- 6 \$700,000.00 BUT NOT MORE THAN \$1,000,000.00, \$800.00.
- 7 (D) IF THE ISSUER PROJECTS NONEXEMPT SALES OF THE SECURITY
- 8 IN THIS STATE DURING THE 1-YEAR RENEWAL PERIOD OF MORE THAN
- **9** \$1,000,000.00, \$1,400.00.
- 10 (2) FOR PURPOSES OF SUBDIVISION (1), AN ISSUER'S PROJECTION
- 11 OF NONEXEMPT SALES OF A SECURITY MUST BE REASONABLE AND BASED ON
- 12 ANY FACTS KNOWN TO THE ISSUER AT THE TIME OF RENEWAL THAT MAY
- 13 AFFECT SALES OF THE SECURITY, INCLUDING, BUT NOT LIMITED TO, NON-
- 14 EXEMPT SALES OF THE SECURITY IN THIS STATE DURING THE CURRENT
- 15 1-YEAR NOTICE FILING PERIOD.
- 16 (3) IF AN ISSUER'S NONEXEMPT SALES OF A SECURITY IN THIS
- 17 STATE DURING A 1-YEAR NOTICE FILING PERIOD EXCEED THE PROJECTIONS
- 18 FOR THAT PERIOD THAT THE ISSUER HAD SUBMITTED TO THE ADMINISTRA-
- 19 TOR FOR DETERMINATION OF THE ISSUER'S RENEWAL FEE FOR THAT 1-YEAR
- 20 NOTICE FILING PERIOD, THE ISSUER IS NOT REQUIRED TO AMEND ITS
- 21 PROJECTIONS OR PAY AN ADDITIONAL FEE FOR THAT NOTICE FILING
- 22 PERIOD. HOWEVER, THE FEE FOR RENEWAL OF THE NOTICE FILING SHALL
- 23 BE THE GREATER OF THE FOLLOWING:
- 24 (A) THE RENEWAL FEE DETERMINED UNDER SUBDIVISION (1).
- 25 (B) A RENEWAL FEE DETERMINED UNDER SUBDIVISION (1), USING
- 26 ACTUAL SALES DURING THE CURRENT NOTICE FILING PERIOD AS THE
- 27 PROJECTED SALES FOR THE RENEWAL NOTICE FILING PERIOD.

- 1 (4) IF AN ISSUER'S NONEXEMPT SALES OF A SECURITY IN THIS
- 2 STATE DURING A 1-YEAR NOTICE FILING PERIOD ARE LESS THAN THE PRO-
- 3 JECTIONS FOR THAT PERIOD THAT THE ISSUER HAD SUBMITTED TO THE
- 4 ADMINISTRATOR FOR DETERMINATION OF THE ISSUER'S RENEWAL FEE FOR
- 5 THE 1-YEAR NOTICE FILING PERIOD, THE ISSUER IS NOT ENTITLED TO A
- 6 REFUND OF ANY PART OF THE RENEWAL FEE FOR THAT PERIOD OR ADJUST-
- 7 MENT OF THE RENEWAL FEE FOR ANY RENEWAL PERIOD.
- 8 (5) UPON WRITTEN REQUEST OF THE ADMINISTRATOR, AN ISSUER
- 9 SHALL PROVIDE SALES REPORTS SHOWING THE ISSUER'S NONEXEMPT SALES
- 10 OF A SECURITY IN THIS STATE FOR THE CURRENT AND 2 PREVIOUS 1-YEAR
- 11 NOTICE FILING PERIODS, BUT THE ISSUER IS NOT OTHERWISE REQUIRED
- 12 TO PROVIDE A SALES REPORT TO THE ADMINISTRATOR IN CONNECTION WITH
- 13 A RENEWAL OF A NOTICE FILING.
- 14 (6) IF THE ADMINISTRATOR DETERMINES THAT FOR 2 CONSECUTIVE
- 15 1-YEAR NOTICE FILING PERIODS AN ISSUER'S NONEXEMPT SALES OF A
- 16 SECURITY IN THIS STATE EXCEEDED THE ISSUER'S SALES PROJECTIONS
- 17 FOR THAT PERIOD, THE ADMINISTRATOR MAY ASSESS THE ISSUER A PEN-
- 18 ALTY IN THE AMOUNT OF THE RENEWAL FEES THE ISSUER WOULD HAVE PAID
- 19 UNDER SUBDIVISION (1) IF ITS PROJECTIONS HAD BEEN ACCURATE. THIS
- 20 PENALTY IS IN ADDITION TO AN INCREASED FEE FOR RENEWAL UNDER SUB-
- 21 DIVISION (3), IF ANY.
- 22 Sec. 401. When AS used in this act, unless the context
- 23 otherwise requires:
- 24 (a) "Administrator" means the <del>corporation and securities</del>
- 25 bureau of the department of commerce OFFICE OF FINANCIAL AND
- 26 INSURANCE SERVICES OF THE DEPARTMENT OF CONSUMER AND INDUSTRY
- 27 SERVICES.

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1 (b) "Affiliate" means a person that directly or indirectly

- 2 through 1 or more intermediaries controls, is controlled by, or
- 3 is under common control with a specified person.
- 4 (C) (b) "Agent" means any individual other than a
- 5 broker-dealer who represents a broker-dealer or issuer in effect-
- 6 ing or attempting to effect purchases or sales of securities. -or
- 7 commodity contracts. "Agent" does not include an individual who
- 8 represents an issuer in (1) effecting transactions in a security
- **9** exempted by section 402(a)(1), (2), (3), (4), (5), (9), or (10),
- 10 (2) effecting transactions exempted by section 402(b), (3)
- 11 EFFECTING TRANSACTIONS IN A COVERED SECURITY AS DEFINED IN SEC-
- 12 TION 18(b)(3) OR 18(b)(4)(D) OF THE SECURITIES ACT OF 1933, 15
- 13 U.S.C. 77r, or  $\frac{(3)}{(4)}$  (4) effecting transactions with existing
- 14 employees, partners, officers, or directors of the issuer or any
- 15 of its subsidiaries  $\frac{1}{2}$  and if, in connection with all of these  $\frac{1}{2}$
- 16 4 cases, no commission is paid or given directly or indirectly
- 17 for soliciting any person in this state. "Agent" does not
- 18 include an officer or general partner of an issuer whose securi-
- 19 ties are registered under the provisions of this act, who repre-
- 20 sents the issuer in effecting transactions in such THE regis-
- 21 tered securities, if no commission is paid or given directly or
- 22 indirectly for soliciting any person in this state. "Agent" does
- 23 not include a person acting solely as a finder and registered
- 24 pursuant to this act or acting as a finder under a transaction
- 25 exempt pursuant to section 402(b)(19). "AGENT" DOES NOT INCLUDE
- 26 A PERSON WHOSE TRANSACTIONS IN THIS STATE ARE LIMITED TO ONLY
- 27 THOSE TRANSACTIONS SET FORTH IN SECTION 15(h)(2) OF THE

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- 1 SECURITIES EXCHANGE ACT OF 1934, 15 U.S.C. 780. A partner,
- 2 officer, or director of a broker-dealer or issuer, or a person
- 3 occupying a similar status or performing similar functions, is an
- 4 agent only if he or she otherwise comes within this definition.
- 5 The administrator may by rule or order exclude other persons from
- 6 the definition of the word "agent".
- 7 (D) (c) "Broker-dealer" means any person engaged in the
- 8 business of effecting transactions in securities or commodity
- 9 contracts for the account of others or for his or her own
- 10 account. "Broker-dealer" does not include (1) an agent, (2) an
- 11 issuer, (3) a bank, savings institution, or trust company, (4) a
- 12 person who has no place of business in this state if (A) he or
- 13 she effects transactions in this state exclusively with or
- 14 through (i) the issuers of the securities or commodity
- 15 contracts involved in the transactions, (ii) other
- 16 broker-dealers, or (iii) banks, savings institutions, trust com-
- 17 panies, insurance companies, investment companies as defined in
- 18 the investment company act of 1940, pension or profit-sharing
- 19 trusts, or other financial institutions or institutional buyers,
- 20 whether acting for themselves or as trustees, or (B) during any
- 21 period of 12 consecutive months he or she does not direct more
- 22 than 15 offers to sell or buy into this state in any manner to
- 23 persons other than those specified in clause (A) OF THIS
- 24 SUBDIVISION, whether or not the offeror or any of the offerees is
- 25 then present in this state, or (5) a person acting solely as a
- 26 finder and registered pursuant to this act or acting as a finder
- 27 under a transaction exempt pursuant to section 402(b)(19). The

- 1 administrator may by rule or order exclude other persons from the
- 2 definition of the word "broker-dealer".
- 3 (E) "COMMISSION" MEANS ANY PAYMENT IN CASH, SECURITIES, OR
- 4 GOODS FOR OFFERING OR SELLING, PROMISE, OR COMMITMENT TO PROVIDE
- 5 PAYMENT IN THE FUTURE FOR OFFERING OR SELLING, OR ANY OTHER SIMI-
- 6 LAR PAYMENT. COMMISSION DOES NOT INCLUDE A REAL ESTATE COMMIS-
- 7 SION COMMENSURATE WITH FEES PAID IN THE AREA FOR SIMILAR SERV-
- 8 ICES, PAID TO LICENSED REAL ESTATE BROKERS SOLELY FOR REAL ESTATE
- 9 SERVICES WHICH HAVE BEEN RENDERED, OR PAYMENT BY A PERSON TO A
- 10 LAWYER OR ACCOUNTANT IN CONNECTION WITH ADVICE OR RECOMMENDATIONS
- 11 MADE BY A LAWYER OR ACCOUNTANT TO THE CLIENT WITH WHOM THE LAWYER
- 12 OR ACCOUNTANT HAS AN ESTABLISHED PROFESSIONAL RELATIONSHIP, IF
- 13 DISCLOSURE OF THE PAYMENT AND THE INTEREST OF THE LAWYER OR
- 14 ACCOUNTANT IN THE TRANSACTION OR IN THE ISSUER OR ANY AFFILIATE
- 15 OF THE ISSUER, IS MADE IN WRITING TO THE CLIENT BEFORE THE SALE.
- 16 OFFICERS, DIRECTORS, AND PARTNERS OF AN ISSUER OR PURCHASER, OR
- 17 PERSONS OCCUPYING A SIMILAR STATUS SHALL NOT BE CONSIDERED A
- 18 FINDER IF THEIR CONTACT WAS PURELY INCIDENTAL AND THEIR COMPENSA-
- 19 TION WAS NOT DIRECTLY OR INDIRECTLY TIED TO OR CONDITIONED UPON
- 20 INVOLVEMENT IN SECURITIES SOLICITATION OR PURCHASE.
- 21 (F) "DIRECT OR INDIRECT COMPENSATION OR REMUNERATION" MEANS
- 22 ANY PAYMENT, RECEIPT OR USE OF PROCEEDS OF AN OFFERING FOR THE
- 23 BENEFIT OF THE PROMOTER, GENERAL PARTNERS, OFFICERS OR DIRECTORS,
- 24 OR PERSONS OCCUPYING SIMILAR POSITIONS OR THEIR AFFILIATES, ANY
- 25 RECEIPT, PAYMENT, OR USE OF SECURITIES OR GOODS BY THOSE PERSONS
- 26 AT LESS THAN THE AMOUNT PUBLIC INVESTORS PAID FOR THE SECURITIES
- 27 OR GOODS, OR ANY MARKUP CHARGED ON SALE OF PROPERTY TO THE ENTITY

- 1 RAISING CAPITAL, ANY ADVANTAGEOUS CONTRACTUAL RELATIONSHIPS, ANY
- 2 REAL ESTATE COMMISSION, OR OTHER SIMILAR PAYMENTS OR ARRANGEMENTS
- 3 TO THOSE PERSONS.
- 4 (G) "FEDERALLY COVERED ADVISER" MEANS A PERSON THAT IS REG-
- 5 ISTERED UNDER SECTION 203 OF THE INVESTMENT ADVISERS ACT OF
- 6 1940. THE TERM DOES NOT INCLUDE A PERSON EXCLUDED FROM THE DEFI-
- 7 NITION OF INVESTMENT ADVISER UNDER SUBDIVISION (l)(1), (2), (3),
- **8** (4), (5), (6), (7), (8), (9), OR (11).
- 9 (H) "FEDERALLY COVERED SECURITY" MEANS ANY SECURITY THAT IS
- 10 A "COVERED SECURITY" UNDER THE SECURITIES ACT OF 1933 OR RULES OR
- 11 REGULATIONS PROMULGATED UNDER THAT ACT.
- 12 (I) "FINDER" MEANS A PERSON WHO, FOR CONSIDERATION, PARTICI-
- 13 PATES IN THE OFFER TO SELL, SALE, OR PURCHASE OF SECURITIES OR
- 14 COMMODITIES BY LOCATING, INTRODUCING, OR REFERRING POTENTIAL PUR-
- 15 CHASERS OR SELLERS. FINDER DOES NOT INCLUDE A PERSON WHOSE
- 16 ACTIONS ARE SOLELY INCIDENTAL TO A TRANSACTION EXEMPT PURSUANT TO
- 17 SECTION 402(B)(19). THE ADMINISTRATOR MAY BY RULE OR ORDER
- 18 EXCLUDE OTHER PERSONS FROM THIS DEFINITION.
- 19 (J) (d) "Fraud", "deceit", and "defraud" are not limited
- 20 to common-law deceit.
- 21 (K) (E) "Guaranteed" means guaranteed as to payment of
- 22 principal, interest, or dividends.
- 23 (l) -(f) "Investment adviser" means any person who, for
- 24 consideration, engages in the business of advising others, either
- 25 directly or through publications or writings, as to the value of
- 26 securities, or commodity contracts, or as to the advisability
- 27 of investing in, purchasing, or selling securities, or commodity

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- 1 contracts, who, for consideration and as a part of a regular
- 2 business, issues or promulgates analyses or reports concerning
- 3 securities, or commodity contracts, or who acts as a finder in
- 4 conjunction with the offer, sale, or purchase of a security. or
- 5 commodity. "Investment adviser" does not include ANY OF THE
- 6 FOLLOWING:
- 7 (1) a A bank, savings institution, or trust company. ;
- 8 (2) a A lawyer, accountant, engineer, geologist, geophysi-
- 9 cist, or teacher whose performance of these services is solely
- 10 incidental to the practice of his or her profession. -;
- 11 (3)  $\frac{1}{a}$  A broker-dealer or a registered agent acting on
- 12 behalf of a broker-dealer whose performance of these services is
- 13 solely incidental to the conduct of his or her business as a
- 14 broker-dealer -- AND WHO RECEIVES NO SPECIAL COMPENSATION FOR
- 15 THE SERVICES.
- 16 (4) a A publisher, of any bona fide newspaper, news maga-
- 17 zine, or business or financial publication of general, regular,
- 18 and paid circulation; EMPLOYEE, OR COLUMNIST OF A NEWSPAPER,
- 19 NEWS MAGAZINE, OR BUSINESS OR FINANCIAL PUBLICATION, OR AN OWNER,
- 20 OPERATOR, PRODUCER, OR EMPLOYEE OF A CABLE, RADIO, OR TELEVISION
- 21 NETWORK, STATION, OR PRODUCTION FACILITY IF, IN EITHER CASE, THE
- 22 FINANCIAL OR BUSINESS NEWS PUBLISHED OR DISSEMINATED IS MADE
- 23 AVAILABLE TO THE GENERAL PUBLIC AND THE CONTENT DOES NOT CONSIST
- 24 OF RENDERING ADVICE ON THE BASIS OF THE SPECIFIC INVESTMENT SITU-
- 25 ATION OF A CLIENT.
- 26 (5) a A person who has no place of business in this state
- 27 if EITHER OF THE FOLLOWING APPLIES:

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- 1 (A) his HIS or her only clients in this state are other
- 2 investment advisers, FEDERALLY COVERED ADVISERS, broker-dealers,

- 3 banks, savings institutions, trust companies, insurance com-
- 4 panies, investment companies as defined in the investment company
- 5 act of 1940, pension or profit-sharing trusts the assets of which
- 6 are managed by a bank or trust company or other institutional
- 7 manager, or other financial institutions or institutional buyers,
- 8 whether acting for themselves or as trustees. —, or
- 9 (B) during DURING any period of 12 consecutive months he
- 10 or she does not direct business communications into this state
- 11 in any manner to HAVE more than 5 clients IN THIS STATE other
- 12 than those specified in clause (A), whether or not he or she or
- 13 any of the persons to whom the communications are directed is
- 14 then present in this state; SUBPARAGRAPH (A).
- 15 (6) A PERSON EXCLUDED FROM THE DEFINITION OF INVESTMENT
- 16 ADVISER UNDER SECTION 202(a)(11) OF THE INVESTMENT ADVISERS ACT
- **17** OF 1940, 15 U.S.C. 80b-2.
- 18 (7) any ANY other persons not within the intent of this
- 19 paragraph SUBDIVISION as the administrator may by rule or order
- 20 designate. —;
- 21 (8)  $\frac{(7)}{(7)}$  A trustee whose custody of assets is pursuant to
- 22 judicial appointment, OR appointment under a trust indenture —,
- 23 or agreement, and who does not hold himself or herself out to the
- 24 general public as giving advice to others with respect to securi-
- 25 ties and who maintains close contact with the personal financial
- 26 affairs of his or her clients as a part of his or her fiduciary

- 1 responsibilities, or a person who gives advice only to such a
- 2 trustee. ; or,
- 3 (9)  $\frac{(8)}{(8)}$  A county treasurer acting pursuant to his or her
- 4 authority under the local government investment pool act, 1985
- **5** PA 121, MCL 129.141 TO 129.150.
- 6 (10) A PERSON WHO IS A FEDERALLY COVERED ADVISER.
- 7 (11) A PERSON WHO IS EMPLOYED BY OR ASSOCIATED WITH AN
- 8 INVESTMENT ADVISER.
- 9 (M) "INVESTMENT ADVISER REPRESENTATIVE" MEANS A PARTNER,
- 10 OFFICER, OR DIRECTOR, OR A PERSON OCCUPYING A SIMILAR STATUS OR
- 11 PERFORMING SIMILAR FUNCTIONS, OR OTHER INDIVIDUAL EXCEPT A CLERI-
- 12 CAL OR MINISTERIAL EMPLOYEE OR OTHER EMPLOYEE OR ASSOCIATE DESIG-
- 13 NATED BY THE ADMINISTRATOR BY RULE OR ORDER AS WITHIN THE INTENT
- 14 OF THIS SUBSECTION, WHO IS EMPLOYED BY OR ASSOCIATED WITH EITHER
- 15 OF THE FOLLOWING:
- 16 (1) AN INVESTMENT ADVISER THAT IS REGISTERED OR REQUIRED TO
- 17 BE REGISTERED UNDER THIS ACT AND WHO DOES ANY OF THE FOLLOWING:
- 18 (i) MAKES ANY RECOMMENDATIONS OR OTHERWISE RENDERS ADVICE
- 19 REGARDING SECURITIES.
- 20 (ii) MANAGES ACCOUNTS OR PORTFOLIOS OF CLIENTS.
- 21 (iii) DETERMINES WHICH RECOMMENDATION OR ADVICE REGARDING
- 22 SECURITIES SHOULD BE GIVEN.
- 23 (iv) SOLICITS, OFFERS, OR NEGOTIATES FOR THE SALE OF OR
- 24 SELLS INVESTMENT ADVISORY SERVICES.
- 25 (v) SUPERVISES EMPLOYEES WHO PERFORM ANY OF THE ACTIVITIES
- **26** DESCRIBED IN SUBPARAGRAPH (i), (ii), (iii), OR (iv).

- 1 (2) A FEDERALLY COVERED ADVISER THAT IS SUBJECT TO
- 2 SECTION 203A OF TITLE II OF THE INVESTMENT ADVISERS ACT OF 1940,

- 3 15 U.S.C. 80b-3a, AND IS DESIGNATED BY THE ADMINISTRATOR BY RULE
- 4 OR ORDER.
- 5 (N) "INVESTMENT ADVISERS ACT OF 1940" MEANS THE INVESTMENT
- 6 ADVISERS ACT OF 1940, TITLE II OF CHAPTER 686, 54 STAT. 847, 15
- 7 U.S.C. 80b-1 TO 80b-21.
- 8 (O) "INVESTMENT COMPANY ACT OF 1940" MEANS THE INVESTMENT
- 9 COMPANY ACT OF 1940, TITLE I OF CHAPTER 686, 54 STAT. 789, 15
- 10 U.S.C. 80a-1 TO 80a-3 AND 80a-4 TO 80a-64.
- 11 (P)  $\frac{(g)}{(g)}$  "Issuer" means any person who issues or proposes
- 12 to issue any security, or commodity contract, except that:
- 13 (1) For certificates of deposit, voting-trust certificates
- 14 or collateral-trust certificates, or with respect to certificates
- 15 of interest or shares in an unincorporated investment trust not
- 16 having a board of directors, or persons performing similar func-
- 17 tions or of the fixed, restricted management or unit type, the
- 18 term "issuer" means the person or persons performing the acts and
- 19 assuming the duties of depositor or manager pursuant to the pro-
- 20 visions of the trust or other agreement or instrument under which
- 21 the security is issued.
- (2) For certificates of interest or participation in oil,
- 23 gas, or mining titles or leases, or in payments out of production
- 24 under titles or leases, the term "issuer" means the owner of the
- 25 oil, gas, or mining titles or leases or payments out of produc-
- 26 tion or any fractional part thereof who creates and sells
- 27 certificates of interest or participation therein.

- 1 (3) For commodity contracts, issuer means a person engaged
- 2 in the operation of a market on which commodities contracts are
- 3 traded, and a person providing services or performing a function
- 4 including, but not limited to, clearing, constituting a portion
- 5 of the market. The administrator may by rule or order exempt any
- 6 person from the definition of commodity issuer.
- 7 (Q) (D) "Nonissuer" means not directly or indirectly for
- 8 the benefit of the issuer. A sale of securities shall be consid-
- 9 ered to be indirectly for the benefit of the issuer if all of the
- 10 following conditions are met:
- 11 (1) The sale is directly or indirectly made for the benefit
- 12 of a director —, or executive officer of the issuer, or a person
- 13 occupying a similar status or performing similar functions, or a
- 14 beneficial owner of 10% or more of any class of equity securities
- 15 of the issuer.
- 16 (2) The sale, together with all sales made in this state by
- 17 or for the benefit of the issuer during the 6-month period imme-
- 18 diately before the date of the sale, otherwise than pursuant to a
- 19 registration statement or exemption order under this act, exceeds
- 20 1% of the outstanding securities of the class of securities being
- **21** sold.
- 22 (3) The securities are not of a class that has been desig-
- 23 nated by the administrator as eligible for trading in this
- 24 state.
- 25 (R) "NOTICE FILING" MEANS THE DOCUMENTS FILED WITH THE
- 26 ADMINISTRATOR UNDER SECTION 202A OR 308, OR BOTH, AS APPLICABLE.

- 1 (S) (S) (i) "Person" means an individual, a corporation, a
- 2 partnership, an association, a joint-stock company, a trust where
- 3 the interests of the beneficiaries are evidenced by a security,
- 4 an unincorporated organization, a government, or a political sub-
- 5 division of a government.
- 6 (T) "PROMOTER" MEANS A PERSON WHO, ACTING ALONE OR IN CON-
- 7 JUNCTION WITH 1 OR MORE PERSONS, DIRECTLY OR INDIRECTLY TAKES THE
- 8 INITIATIVE IN FOUNDING AND ORGANIZING THE BUSINESS OR ENTERPRISE
- 9 OF AN ISSUER; OR A PERSON WHO, IN CONNECTION WITH THE FOUNDING OR
- 10 ORGANIZING OF THE BUSINESS OR ENTERPRISE OF AN ISSUER, DIRECTLY
- 11 OR INDIRECTLY RECEIVES IN CONSIDERATION OF SERVICES OR PROPERTY,
- 12 10% OR MORE OF THE PROCEEDS FROM THE SALE OF ANY CLASS OF SECURI-
- 13 TIES OR 10% OR MORE OF THE EQUITY INTEREST IN THE ISSUER AFTER
- 14 THE OFFERING IS COMPLETE. HOWEVER, A PERSON WHO RECEIVES SUCH AN
- 15 AMOUNT OF SECURITIES OR PROCEEDS EITHER SOLELY AS UNDERWRITING
- 16 COMMISSIONS PURSUANT TO AN OFFERING OF SECURITIES REGISTERED
- 17 UNDER THIS ACT OR SOLELY IN CONSIDERATION OF PROPERTY OR LEGAL OR
- 18 ACCOUNTING SERVICES SHALL NOT BE CONSIDERED A PROMOTER WITHIN THE
- 19 MEANING OF THIS SUBSECTION IF THE PERSON DOES NOT OTHERWISE TAKE
- 20 PART IN FOUNDING AND ORGANIZING THE ENTERPRISE.
- 21 (U) "PUBLIC UTILITY HOLDING COMPANY ACT OF 1935" MEANS THE
- 22 PUBLIC UTILITY HOLDING COMPANY ACT OF 1935, TITLE I OF
- 23 CHAPTER 687, 49 STAT. 838.
- 24 (V)(1)  $\frac{(j)(1)}{(j)}$  "Sale" or "sell" includes every contract of
- 25 sale of, contract to sell, or disposition of a security or com-
- 26 modity contract, or interest in a security or commodity
- **27** contract, for value.

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- 1 (2) "Offer" or "offer to sell" includes every attempt or
- 2 offer to dispose of, or solicitation of an offer to buy, a secur-

- 3 ity or commodity contract, or interest in a security or com-
- 4 modity contract, for value.
- 5 (3) Any security or commodity contract given or delivered
- 6 with, or as a bonus on account of, any purchase of securities —,
- 7 or commodity contracts, or any other thing is considered to con-
- 8 stitute part of the subject of the purchase and to have been
- 9 offered and sold for value.
- 10 (4) A purported gift of assessable stock is considered to
- 11 involve an offer and sale.
- 12 (5) Every sale or offer of a warrant or right to purchase or
- 13 subscribe to another security or commodity contract of the same
- 14 or another issuer, as well as every sale or offer of a security
- 15 or commodity contract which gives the holder a present or
- 16 future right or privilege to convert into another security or
- 17 commodity contract of the same or another issuer, is considered
- 18 to include an offer of the other security. —or commodity
- 19 contract.
- 20 (6) The terms defined in this <del>subsection</del> SUBDIVISION do
- 21 not include:
- 22 (A) Any stock dividend, whether the corporation distributing
- 23 the dividend is the issuer of the stock or not, if nothing of
- 24 value is given by stockholders for the dividend other than the
- 25 surrender of a right to a cash or property dividend when each
- 26 stockholder may elect to take the dividend in cash or property or
- 27 in stock.

1 (B) Any act incident to a judicially approved reorganization

- 2 in which a security is issued in exchange for 1 or more outstand-
- 3 ing securities, claims, or property interests, or partly in
- 4 such exchange and partly for cash.
- 5 (k) "Securities act of 1933", "securities exchange act of
- 6 1934", "public utility holding company act of 1935", "investment
- 7 company act of 1940", "investment advisers act of 1940",
- 8 "securities investor protection act of 1970", "commodity futures
- 9 trading commission act of 1974", and "small business investment
- 10 act of 1958", mean the federal statutes of those names as amended
- 11 before or after the effective date of this act.
- 12 (W) "SECURITIES ACT OF 1933" MEANS THE SECURITIES ACT OF
- 13 1933, TITLE I OF CHAPTER 38, 48 STAT. 74, 15 U.S.C. 77a TO 77r
- 14 AND 77s TO 77aa.
- 15 (X) "SECURITIES EXCHANGE ACT OF 1934" MEANS THE SECURITIES
- 16 EXCHANGE ACT OF 1934, CHAPTER 404, 48 STAT. 881.
- 17 (Y) "SECURITIES INVESTOR PROTECTION ACT OF 1970" MEANS THE
- 18 SECURITIES INVESTOR PROTECTION ACT OF 1970, PUBLIC LAW 91-598, 84
- **19** STAT. 1636.
- 20 (Z)  $\frac{(l)}{(l)}$  "Security" means any note; stock; treasury stock;
- 21 bond; debenture; evidence of indebtedness; certificate of inter-
- 22 est or participation in any profit-sharing agreement;
- 23 collateral-trust certificate; preorganization certificate or sub-
- 24 scription; transferable share; investment contract; voting-trust
- 25 certificate; certificate of deposit for a security; certificate
- 26 of interest or participation in an oil, gas, or mining title or
- 27 lease or in payments out of production under such a title or

- ${f 1}$  lease; or, in general, any interest or instrument commonly known
- 2 as a "security", or any certificate of interest or participation
- 3 in, temporary or interim certificate for, receipt for, guarantee
- 4 of, or warrant or right to subscribe to or purchase, any of the
- 5 foregoing. "Security" includes any contractual or quasi contrac-
- 6 tual arrangement pursuant to which: (1) a person furnishes capi-
- 7 tal, other than services, to an issuer; (2) a portion of that
- 8 capital is subjected to the risks of the issuer's enterprise; (3)
- 9 the furnishing of that capital is induced by the representations
- 10 of an issuer, promoter, or their affiliates which give rise to a
- 11 reasonable understanding that a valuable tangible benefit will
- 12 accrue to the person furnishing the capital as a result of the
- 13 operation of the enterprise; (4) the person furnishing the capi-
- 14 tal does not intend to be actively involved in the management of
- 15 the enterprise in a meaningful way; and (5) a promoter or its
- 16 affiliates anticipate, at the time the capital is furnished, that
- 17 financial gain may be realized as a result thereof. "Security"
- 18 does not include an insurance or endowment policy or annuity con-
- 19 tract under which an insurance company promises to pay money
- 20 either in a lump sum or periodically for life or some other spec-
- 21 ified period or a commodity contract. The administrator may
- 22 exclude by rule or by order other transactions or agreements from
- 23 the definition of the word "security".
- 24 (AA) "SMALL BUSINESS INVESTMENT ACT OF 1958" MEANS THE SMALL
- 25 BUSINESS INVESTMENT ACT OF 1958, PUBLIC LAW 85-699, 72 STAT. 689.
- 26 (BB)  $\frac{\text{(m)}}{\text{(m)}}$  "State" means any state, territory, or possession
- 27 of the United States, the District of Columbia, and Puerto Rico.

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        (n) "Commodity" means: (1) Those goods defined as
 2 commodities in the commodity futures trading commission act of
 3 1974, (2) those goods commonly classified as commodities within
 4 the normal course of business dealings, (3) anything movable
 5 which is traded or for which contracts are executed or issued on
 6 any board of trade, or commodity exchange or market, or (4) pre-
 7 cious metals. The administrator may by rule further define
 8 "commodity" or "commodity contract".
        (o) "Commodity contract" means the transactions dealing in,
10 resulting in, or relating to contracts of purchase or sale of a
11 commodity: for (1) delivery in the future at a specified time or
12 a time to be determined or where delivery is not customarily
13 made, including puts, calls, or any combinations thereof; (2) for
14 present delivery where the value of the commodity is difficult to
15 ascertain except by a person expert in the analysis of the com-
16 modity, and the commodity is offered for sale to the general
17 public as an investment; (3) other options; (4) margin contracts;
18 (5) or in general, any interest in an instrument commonly known
19 as a commodity contract.
20
        (p) "Principal" means a person associated with a
21 broker-dealer who is actively engaged in the management of the
22 broker-dealer's commodities, investment banking, or securities
23 business, including supervision, solicitation, conduct of busi-
24 ness, or training of persons associated with a broker-dealer for
25 any of these functions.
26
        (q) "Promoter" means a person who, acting alone or in
27 conjunction with 1 or more persons, directly or indirectly takes
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1 the initiative in founding and organizing the business or 2 enterprise of an issuer; or a person who, in connection with the 3 founding or organizing of the business or enterprise of an 4 issuer, directly or indirectly receives in consideration of serv-5 ices or property, 10% or more of the proceeds from the sale of 6 any class of securities or 10% or more of the equity interest in 7 the issuer after the offering is complete. However, a person who 8 receives such an amount of securities or proceeds either solely 9 as underwriting commissions pursuant to an offering of securities 10 registered under this act or solely in consideration of property 11 or legal or accounting services shall not be deemed a promoter 12 within the meaning of this subsection if the person does not oth-13 erwise take part in founding and organizing the enterprise. 14 (r) "Commission" means any payment in cash, securities, or 15 goods for offering or selling, promise, or commitment to provide 16 payment in the future for offering or selling, or any other simi-17 lar payment. Commission does not include a real estate commis-18 sion commensurate with fees paid in the area for similar serv-19 ices, paid to licensed real estate brokers solely for real estate 20 services which have been rendered, or payment by a person to a 21 lawyer or accountant in connection with advice or recommendations 22 made by a lawyer or accountant to the client with whom the lawyer 23 or accountant has an established professional relationship, if 24 disclosure of the payment and the interest of the lawyer or 25 accountant in the transaction or in the issuer or any affiliate 26 of the issuer, is made in writing to the client before the sale. 27 Officers, directors, and partners of an issuer or purchaser, or

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- 1 persons occupying a similar status shall not be considered a
- 2 finder if their contact was purely incidental and their compensa-
- 3 tion was not directly or indirectly tied to or conditioned upon
- 4 involvement in securities or commodities solicitation or
- 5 purchase.
- 6 (s) "Direct or indirect compensation or remuneration" means
- 7 any payment, receipt or use of proceeds of an offering for the
- 8 benefit of the promoter, general partners, officers or directors,
- 9 or persons occupying similar positions or their affiliates, any
- 10 receipt, payment, or use of securities or goods by those persons
- 11 at less than the amount public investors paid for the securities
- 12 or goods, or any markup charged on sale of property to the entity
- 13 raising capital, any advantageous contractual relationships, any
- 14 real estate commission, or other similar payments or arrangements
- 15 to those persons.
- (t) "Affiliate" means a person that directly or indirectly
- 17 through 1 or more intermediaries controls, is controlled by, or
- 18 is under common control with a specified person.
- (u) "Finder" means a person who, for consideration, partici-
- 20 pates in the offer to sell, sale, or purchase of securities or
- 21 commodities by locating, introducing, or referring potential pur-
- 22 chasers or sellers. The finder does not include a person whose
- 23 actions are solely incidental to a transaction exempt pursuant to
- 24 section 402(b)(19). The administrator may by rule or order
- 25 exclude other persons from this definition.
- Sec. 402. (a) The following securities are exempted from
- 27 sections 301 and 403:

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1 (1) Any security, including a revenue obligation, issued or

- 2 guaranteed by the United States, any state, any political subdi-
- 3 vision of a state, or any agency or corporate or other instrumen-
- 4 tality of 1 or more of the foregoing, or any certificate of
- 5 deposit for any of the foregoing, or any guarantee or other obli-
- 6 gation made in connection therewith.
- 7 (2) Any security issued or guaranteed by Canada, any
- 8 Canadian province, any political subdivision of any such
- 9 CANADIAN province, any agency or corporate or other instrumental-
- 10 ity of 1 or more of the foregoing, or any other foreign govern-
- 11 ment with which the United States currently maintains diplomatic
- 12 relations, if the security is recognized as a valid obligation by
- 13 the issuer or guarantor.
- 14 (3) Any security issued by and representing an interest in
- 15 or a debt of, or guaranteed by, any bank organized under the laws
- 16 of the United States, or any bank, savings institution, or trust
- 17 company organized and supervised under the laws of any state.
- 18 (4) Any security issued by and representing an interest in
- 19 or a debt of, or guaranteed by, any federal savings and loan
- 20 association, or any building and loan or similar association
- 21 organized under the laws of any state and authorized to do busi-
- 22 ness in this state.
- 23 (5) Any security issued or guaranteed by any federal credit
- 24 union, any credit union organized and supervised under the laws
- 25 of this state or any other state or territory of the United
- 26 States, or any industrial loan association, or similar

- 1 association organized and supervised under the laws of this
  2 state.
- 3 (6) Any security issued or guaranteed by any railroad, other
- 4 common carrier, public utility, or public utility holding company
- 5 which THAT is : (A) A registered holding company under the
- 6 public utility holding company act of 1935 or a subsidiary of
- 7 such a company within the meaning of that act, ; or (B)
- 8 Regulated OR REGULATED in respect of the issuance or guarantee
- 9 of the security by a governmental authority of the United States,
- 10 any A state, Canada, or any A Canadian province. ; also
- 11 ALSO, any equipment trust certificate or equipment note or bond
- 12 based on chattel mortgages, leases, or agreements for conditional
- 13 sales of cars, motive power, or other rolling stock mortgages,
- 14 leased or sold to or furnished for the use of or upon such
- 15 railroads, other common carriers, public utilities, or holding
- 16 companies supervised <del>as above</del> BY A GOVERNMENTAL AUTHORITY OF
- 17 THE UNITED STATES, A STATE, CANADA, OR A CANADIAN PROVINCE, or
- 18 equipment, notes, or bonds where the ownership or title of such
- 19 THE equipment is pledged or retained in accordance with the pro-
- 20 visions of the laws of the United States, -any A state, Canada,
- 21 or any A Canadian province, to secure the payment of such THE
- 22 equipment trust certificates, bonds, or notes.
- 23 (7) Any security listed or approved for listing upon notice
- 24 of issuance on the New York or American stock exchanges; any
- 25 other security of the same issuer which is of senior or substan-
- 26 tially equal rank; any security called for by subscription
- 27 rights or warrants so listed or approved; or any warrant or right

- 1 to purchase or subscribe to any of the foregoing. The
- 2 administrator may by rule exempt securities listed on other
- 3 exchanges or may establish criteria for designating other classi-

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- 4 fications of exempt securities.
- 5 (8) Any security issued by any person organized and operated
- 6 not for private profit but exclusively for religious, education-
- 7 al, benevolent, charitable, fraternal, social, athletic, or
- 8 reformatory purposes, or as a chamber of commerce or trade or
- 9 professional association. However, unless the securities are
- 10 part of an issue having an aggregate sales price of \$250,000.00
- 11 or less, and are sold only to bona fide members of the issuing
- 12 organization, and are sold without payment of a commission or
- 13 consulting fee, then the issuer shall do all of the following:
- 14 (A)  $\frac{(i)}{(i)}$  Ten days before offer or sale of the security file
- 15 with the administrator an offering circular in a form the admin-
- 16 istrator may by rule or order require together with a filing fee
- 17 of \$50.00, and the administrator does not disallow the
- 18 exemption.
- 19 (B)  $\frac{(ii)}{(ii)}$  Not pay a commission or consulting fee to any
- 20 person except a registered broker-dealer in connection with the
- 21 offer or sale of the security.
- 22 (C)  $\frac{(iii)}{}$  Sell only through registered securities
- 23 broker-dealers or through persons exempted from the definition of
- 24 the term "agent" by the administrator. In connection with all of
- 25 the foregoing, the administrator may by rule or order withdraw or
- 26 further condition this exemption, or waive the conditions
- **27** contained in subparagraphs -(i) (A) and -(ii) (B).

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- 1 (9) Any prime quality negotiable commercial paper sold in an 2 aggregate amount of not less than \$25,000.00 to any 1 purchaser 3 which arises out of a current transaction or the proceeds of 4 which have been or are to be used for current transactions, and 5 which evidences an obligation to pay cash at a fixed date within 6 9 months of the date of issuance, exclusive of days of grace, or 7 any nonautomatic renewal of such THE commercial paper which is 8 likewise limited, or any guarantee of such THE commercial paper 9 or of any such renewal if the commercial paper is sold through a 10 registered broker-dealer or an institution whose securities are 11 exempted under subsection (a)(3). 12 (10) Any investment contract or option issued in connection 13 with an employees' stock purchase, option, savings, pension, 14 profit sharing or similar benefit plan. 15 (11) Any security issued by an issuer registered as an 16 open-end management investment company or unit investment trust 17 under section 8 of the investment company act of 1940, 18 15 U.S.C. 80a-8, if all of the following apply: (A) If either 1 of the following applies: 19 20 (1) The issuer has acted, or is affiliated with an invest-21 ment adviser that has acted, as an investment adviser to 1 or
- 22 more registered investment companies or unit investment trusts
- 23 for at least 3 years next preceding an offer or sale of a secur-
- 24 ity claimed to be exempt under this subsection; and the issuer is
- 25 advised by an investment adviser that:

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- 1 (i) Is a depository institution exempt from registration
- 2 under the investment advisers act of 1940, 15 U.S.C. 80b-1 to
- 3 80b-21.
- 4 (ii) Is currently registered as an investment adviser and
- 5 has been registered, or is affiliated with an adviser that has
- 6 been registered, as an investment adviser under the investment
- 7 advisers act of 1940 for at least 3 years next preceding an offer
- 8 or sale of a security claimed to be exempt under this
- 9 subsection.
- 10 (2) The issuer has a sponsor that has at all times through-
- 11 out the 3 years preceding an offer or sale of a security claimed
- 12 to be exempt under this subsection sponsored 1 or more registered
- 13 investment companies or unit investment trusts the aggregate
- 14 total assets of which have exceeded \$100,000,000.00.
- (B) The administrator has received, prior to any sale
- 16 exempted under this subsection, both of the following:
- 17 (1) Notice of intention to sell on a form specified by the
- 18 administrator which has been executed by the issuer setting forth
- 19 the name and address of the issuer and the securities to be
- 20 offered in this state.
- 21 (2) A filing fee of \$1,250.00 for the open-end management
- 22 companies or a filing fee of \$750.00 for unit investment trust.
- 23 (C) In the event any offer or sale is to be made more than
- 24 12 months after the date the notice under subparagraph (B) was
- 25 filed with the bureau under this subsection, it shall be neces-
- 26 sary to refile a notice of intention to sell and to pay the
- 27 filing fee set forth in subparagraph (B).

- 1 (D) For the purpose of this subsection, an investment
- 2 adviser is affiliated with another investment adviser if it con-
- 3 trols, is controlled by, or is under common control with the
- 4 other investment adviser.
- 5 (E) An exemption under this subsection does not grant an
- 6 exemption from registration for salespersons under
- 7 section 201(a).
- 8 (11)  $\frac{(12)}{(12)}$  A security listed or approved for listing upon
- 9 notice of issuance on the national association of securities
- 10 dealers automated quotation national market system and any other
- 11 security of the same issuer that is of senior or substantially
- 12 equal rank, a security called for by subscription rights or war-
- 13 rants so listed or approved, or a warrant or right to purchase or
- 14 subscribe to any of the foregoing. The administrator may, after
- 15 providing notice of hearing to all interested parties, opportu-
- 16 nity for hearing, written findings of fact and conclusions of
- 17 law, and a right to judicial appeal, do any of the following:
- 18 (A) Deny or revoke this exemption by order for a specific
- 19 issue of securities.
- 20 (B) Deny this exemption by rule or order to a category of
- 21 securities when necessary in the public interest and for the pro-
- 22 tection of investors.
- 23 (C) Decertify the system by order if the administrator
- 24 determines that the system's requirements are so changed from
- 25 those listed in securities act release no. 33-6810, 53 Federal
- **26** Register F.R. p. 52550 (Dec. 28, 1988), or insufficiently

1 applied that the public interest and protection of investors

- 2 contemplated by the requirements is no longer afforded.
- 3 (b) The following transactions are exempted from sections
- **4** 301 and 403:
- 5 (1) Any AN isolated nonissuer transaction, and with
- 6 respect to a certificate of interest or participation in an oil,
- 7 gas or mining title or a lease or payment out of production under
- 8 a title or lease, any isolated transaction not involving an offer
- 9 or sale by a promoter, whether effected through a broker-dealer
- 10 or not.
- 11 (2) Any A nonissuer distribution of an outstanding secur-
- 12 ity whose issuer and any predecessors have been in continuous
- 13 operation for at least 5 years if -: (A) A A recognized securi-
- 14 ties manual contains the names of the issuer's officers and
- 15 directors, a balance sheet of the issuer as of a date within 18
- 16 months, and a profit and loss statement for either the fiscal
- 17 year preceding that date or the most recent year of operations,
- 18 or (B) The THE security has a fixed maturity or a fixed inter-
- 19 est or dividend provision and there has been no default during
- 20 the current fiscal year or within the 3 preceding fiscal years in
- 21 the payment of principal, interest, or dividends on the
- 22 security.  $\overline{(C)}$  For purposes of this subdivision, an issuer or
- 23 predecessor is in continuous operation only if it has gross oper-
- 24 ating revenue in each of the 5 years immediately preceding its
- 25 claim of exemption and has had gross operating revenue of at
- 26 least \$500,000.00 in not less than 3 of those 5 years.

1 (3) Any A nonissuer transaction effected by or through a

- 2 registered broker-dealer pursuant to an unsolicited order or
- 3 offer to buy; but the administrator may by rule require that the
- 4 customer acknowledge upon a specified form that the sale was
- 5 unsolicited, and that a signed copy of each such form be pre-
- 6 served by the broker-dealer for a specified period.
- 7 (4) Any A transaction between the issuer or other person
- 8 on whose behalf the offering is made and an underwriter, or A
- 9 TRANSACTION among underwriters.
- 10 (5) Any A transaction not part of a series of transactions
- 11 in related or adjacent properties to individual investors, or
- 12 any A transaction involving an offer or sale to a financial
- 13 institution as <del>defined</del> DESCRIBED in subdivision (8), in a bond
- 14 or other evidence of indebtedness secured by a real or chattel
- 15 mortgage or deed of trust, or by an agreement for the sale of
- 16 real estate or chattels, if the entire mortgage, deed of trust,
- 17 or agreement, together with all the bonds or other evidences of
- 18 indebtedness secured thereby, is offered and sold as a unit.
- 19 (6) Any A transaction by an executor, a personal represen-
- 20 tative, administrator, sheriff, marshal, receiver, trustee in
- 21 bankruptcy, guardian, or conservator.
- 22 (7) Any A bona fide pledge or transaction in foreclosure
- 23 of a pledge executed by a bona fide pledgee without any purpose
- 24 of evading this act.
- 25 (8) Any AN offer or sale to a bank, savings institution,
- 26 trust company, insurance company, investment company as defined
- 27 in the investment company act of 1940, the federal national

- 1 mortgage association, the federal home loan mortgage corporation,
- 2 or the government national mortgage association, pension or
- 3 profit sharing trust the assets of which are managed by an insti-
- 4 tutional manager, the treasurer of this state, other financial
- 5 institution, broker-dealer, whether the purchaser is acting for
- 6 itself or in some fiduciary capacity, or a lender approved by the
- 7 federal housing administration and who has satisfied any addi-
- 8 tional requirements established by the administrator by rule or
- 9 order.
- 10 (9) Any A transaction pursuant to an offering which satis-
- 11 fies in full each of the following requirements:
- 12 (A) The issuer and any person acting on its behalf shall
- 13 exercise reasonable care to assure that purchasers in this state
- 14 of the securities in the offering do not resell the securities
- 15 without compliance with state and federal securities laws. For
- 16 sales described in subparagraph (D)(2), (3), and (5) that reason-
- 17 able care shall include, where appropriate, but not necessarily
- 18 be limited to, all of the following:
- 19 (1) Making reasonable inquiry to determine if the purchaser
- 20 is acquiring the securities for his OR HER own account or on
- 21 behalf of other persons who may be considered as separate
- 22 offerees or purchasers. —;
- 23 (2) Placing a legend on the certificate or other document
- 24 evidencing the securities stating that the securities have not
- 25 been registered under the act and setting forth or referring to
- 26 the restrictions on transferability and sale of the securities.
- 27 <del>;</del>

- 1 (3) Issuing stop transfer instructions to the issuer's
- 2 transfer agent, if any, with respect to the securities or, if the
- 3 issuer transfers its own securities, making a notation in the
- 4 appropriate records of the issuer. -;
- 5 (4) Obtaining from the purchaser a signed agreement that the
- 6 securities will not be sold without registration under the act or
- 7 exemption therefrom.
- 8 (B) The securities are not offered or sold in reliance upon
- 9 this subdivision by means of any general advertising or general
- 10 solicitation, except as approved by the administrator.
- 11 (C) A commission is not paid or given directly or indirectly
- 12 for soliciting any prospective purchaser in this state, except to
- 13 a broker-dealer registered pursuant to this act who is not affil-
- 14 iated with the issuer or its affiliates. Those payments shall be
- 15 reflected on the books and records of the broker-dealer, and
- 16 shall be fully disclosed in writing to each prospective
- 17 purchaser. The broker-dealer or issuer shall file with the
- 18 administrator on <del>such</del> forms as the administrator prescribes, a
- 19 confidential report of offering within 30 days after initiation
- 20 of the offering in this state and every 90 days thereafter until
- 21 the final report of completion of the offering.
- 22 (D) Each sale in the offering made in reliance upon this
- 23 subdivision meets all of the conditions of 1 of the following:
- 24 (1) Sales THE SALE IS to any of the following classes of
- 25 persons:
- 26 (i) Promoters or other persons actively engaged or
- 27 reasonably expected to be actively engaged in the management of

- 1 the issuer, or in a professional capacity as attorneys or
- 2 accountants to the issuer, or directly related by blood or mar-

- 3 riage to the promoter or person actively engaged or reasonably
- 4 expected to be actively engaged in the management of the issuer,
- 5 if such persons are purchasing with investment intent and the
- 6 issuer relies upon this subparagraph for sales to not more than
- 7 10 persons in this state within a 12-month period. —;
- (ii) Not more than 15 persons whose principal business is
- 9 the line of business to which the offering relates, and who are
- 10 qualified by previous experience to evaluate the risks of the
- 11 investment. The provisions of subparagraph (A) shall not apply
- 12 to sales covered by subparagraph (d)(1)(i) and (ii).
- 13 (2) Sales to not more than 15 persons in this state within
- 14 any 12-month period, in reliance upon this subparagraph, and the
- 15 issuer provides to all such offerees at least 48 hours before
- 16 sale a document THAT INCLUDES ALL OF THE FOLLOWING:
- 17 (i) Disclosing in reasonable detail the intended application
- 18 of the proceeds to be received from the offering. -;
- (ii) Disclosing in reasonable detail the current financial
- 20 condition of the issuer and in the case of a limited partnership
- 21 or oil and gas venture, the current financial condition of the
- 22 general partner or oil and gas issuer; except that in the case of
- 23 a limited partnership interest or interest in oil or gas, the
- 24 document may merely state that the general partner or oil and gas
- 25 issuer has a net worth, determined in accordance with generally
- 26 accepted accounting principles, in excess of a stated sum, and
- 27 that its net worth exceeds the obligations undertaken by the

- 1 general partner or oil and gas issuer, and that the assets or
- 2 operations of the general partner or oil and gas issuer will gen-
- 3 erate sufficient cash to meet these obligations as they come due.
- 4 -;
- 5 (iii) Disclosing in all reasonable detail direct or indirect
- 6 compensation or remuneration to be received by a promoter or
- 7 affiliates of the promoter and fully identifying the persons who
- 8 shall be recipients of that compensation. —
- 9 (iv) Disclosing the form, date, and jurisdiction under which
- 10 formed, and nature of business of the issuer. -
- 11 (v) Disclosing the kind and amount of securities to be
- 12 offered and the offering price or method by which the offering
- 13 price is computed. ——
- 14 (vi) Stating, except in the case of a corporate issuer, that
- 15 each investor or his OR HER designated representative may inspect
- 16 the books and records of the issuer or the venture at any reason-
- 17 able time for proper purposes. —;
- 18 (vii) Stating, except in the case of a corporate issuer,
- 19 that the issuer shall promptly call an informational meeting of
- 20 all investors upon request by 25% in interest or more of the
- 21 investors in any class of securities who are unaffiliated with a
- 22 promoter or affiliate of the promoter. —;
- 23 (viii) Stating, except in the case of a corporate issuer,
- 24 that the issuer shall agree to maintain at its offices a list of
- 25 names and addresses of all investors in the entity available to
- 26 any investor or the designated representative of any investor.
- 27 <del>;</del>

- $\mathbf{1}$  (ix) Stating that the issuer shall provide all investors
- 2 with a detailed written statement of the application of the pro-

- ${f 3}$  ceeds of the offering within 6 months after commencement of the
- 4 offering or upon completion, whichever occurs first, and with
- 5 annual current balance sheets and income statements to investors
- 6 thereafter.
- 7 (3) Sales to not more than 35 persons in this state within
- 8 any 12-month period in reliance upon this subparagraph, if all of
- 9 the following conditions are met:
- 10 (i) The offeror files with the administrator an exemption
- 11 application, an offering circular, and a \$100.00 filing fee. -;
- (ii) The administrator by order finds the offering consis-
- 13 tent with the provisions of section 306 and declares this
- 14 exemption effective. —;
- 15 (iii) The offering is made upon —such—conditions and with
- 16 such information or provisions in the offering circular as the
- 17 administrator may require. —;
- 18 (iv) The offering circular is delivered to each purchaser at
- 19 least 48 hours before the sale to the purchaser.
- 20 (4) Sales made by a person other than an issuer to not more
- 21 than 10 persons pursuant to offers to not more than 15 persons in
- 22 this state within a 12-month period in reliance upon this sub-
- 23 paragraph, if the offering is not part of a distribution of the
- 24 issuer's securities.
- 25 (5) Sales made to a person who the seller has reasonable
- 26 grounds to believe and does believe -meets IS 1 of the
- 27 following: conditions:

- 1 (i) A business entity having either  $\frac{(i)}{(i)}$  net income from
- 2 operations after taxes in excess of \$100,000.00 in its last
- **3** fiscal year or its latest 12-month period, or  $\frac{-(ii)}{}$  a net worth
- 4 in excess of \$1,000,000.00 at the time of purchase, and after the
- 5 purchase has less than 10% of its total assets invested in the
- 6 securities of the issuer.
- 7 (ii) An individual who after the purchase has an investment
- 8 of \$50,000.00 or more in the securities of the issuer, including
- 9 installment payments to be made within 1 year after purchase by
- 10 the investor; has either personal income before taxes in excess
- 11 of \$100,000.00 for his or her last fiscal year or latest 12-month
- 12 period and is capable of bearing the economic risk, or net worth
- 13 in excess of \$1,000,000.00; and has such THE knowledge and
- 14 experience in financial and business matters that he or she is
- 15 capable of evaluating the merits and risks of the prospective
- 16 investment or has obtained the advice of an attorney, certified
- 17 public accountant, or investment adviser registered under the
- 18 investment advisers act of 1940, title II of chapter 686, 54
- 19 Stat. 789, 15 U.S.C. 80b-1 to 80b-21, or an investment adviser
- 20 registered under this act, with respect to the merits and risks
- 21 of the prospective investment.
- **22** (E) <del>(F)</del> For purposes of this <del>subdivision</del> SUBPARAGRAPH:
- 23 (1) Each offer or sale made to a pension or profit sharing
- 24 trust shall be deemed CONSIDERED to have been made to each ben-
- 25 eficiary as an individual offeree unless all of the following
- 26 apply:

- 1 (i) The trust has an independent trustee.  $\rightarrow$
- 2 (ii) The issuer makes inquiry and reasonably believes that
- 3 the trust invests not more than 10% of its assets in the securi-
- 4 ties sold by the issuer. ; and
- 5 (iii) Within the 2-year period before the initial offer of
- 6 the securities, the issuer was not directly or indirectly con-
- 7 nected with the formation or subsequent operation of the trust or
- 8 solicitation of its investors and the issuer makes inquiry and
- 9 reasonably believes that the trust was not formed to purchase the
- 10 securities of the issuer.
- 11 (2) Each offer or sale made to a partnership or association
- 12 shall be deemed to have been made to each partner or member as an
- 13 individual unless all BOTH of the following occur:
- 14 (i) The issuer makes inquiry and reasonably believes that
- 15 the partnership or association invests not more than 10% of its
- 16 assets in the securities offered or sold by the issuer.
- 17 (ii) Within the 2-year period before the initial offer of
- 18 the securities, the issuer was not directly or indirectly con-
- 19 nected with the formation or subsequent operation of the partner-
- 20 ship or association or solicitation of its investors and the
- 21 issuer makes inquiry and reasonably believes that the partnership
- 22 or association was not formed to purchase the securities of the
- 23 issuer.
- 24 (3) Each offer or sale made to a corporation or business
- 25 trust shall be deemed CONSIDERED to have been made to each
- 26 security holder of the corporation or business trust as an
- 27 individual unless within the 2-year period before the initial

- 1 offer of the securities the issuer was not directly or indirectly
- 2 connected with the formation or subsequent operation of the cor-
- 3 poration or trust or solicitation of its investors and the issuer
- 4 makes inquiry and reasonably believes that the corporation or
- 5 trust, or in the case of a wholly owned subsidiary, its parent,
- 6 was not formed to purchase the securities of the issuer and 1 of
- 7 the following applies:
- 8 (i)  $\frac{}{a}$  A class of securities of the corporation or trust is
- 9 registered pursuant to the securities exchange act of 1934.
- 10 (ii) the THE decision of the corporation or trust to
- 11 acquire the shares of the issuer is directly or indirectly
- 12 related to the business of the corporation or trust and not for
- 13 investment purposes, and its principal business is not investing
- 14 in securities. , or
- 15 (iii) the THE issuer makes inquiry and reasonably believes
- 16 that the corporation or trust invests not more than 10% of its
- 17 assets in the securities offered or sold by the issuer.
- 18 (4) An offer or sale to an investment company registered
- 19 under the investment company act of 1940 shall constitute
- 20 CONSTITUTES an offer or sale to an individual.
- 21 (5) Husband, wife, and children living as a family are con-
- 22 sidered to be 1 individual.
- 23 (6) Each client of an investment adviser OR FEDERALLY COV-
- 24 ERED ADVISER, each customer of a broker-dealer, or a person with
- 25 a similar relationship shall be considered an offeree or pur-
- 26 chaser for purposes of this subdivision regardless of the amount
- 27 of discretion given to the investment adviser OR FEDERALLY

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- 1 COVERED ADVISER, broker-dealer, or other person to act on behalf
- 2 of the client, customer, or trust.
- 3 (F)  $\overline{\text{(G)}}$  The administrator may by rule or order as to any
- 4 security or transaction, or any type of security or transaction,
- 5 increase the number of offerees or purchasers, waive any condi-
- 6 tions, and in conjunction with a request to exercise its discre-
- 7 tion under these provisions, the administrator may further condi-
- 8 tion this exemption.
- **9** (10) Any offer or sale of a preorganization certificate or
- 10 subscription in a corporation, and the issuance of securities
- 11 pursuant thereto, if all of the following apply:
- 12 (A) No commission is paid or given directly or indirectly
- 13 for soliciting any prospective subscriber. THE ADMINISTRATOR
- 14 MAY BY RULE OR ORDER WAIVE THIS CONDITION AND REQUIRE REPORTS OF
- 15 SALES UNDER THIS EXEMPTION.
- 16 (B) There are not more than 10 purchasers.  $\rightarrow$
- 17 (C) Advertising is not published or circulated unless it has
- 18 been reviewed and no objection thereto is made by the administra-
- 19 tor in writing. —;
- 20 (D) The seller reasonably believes that all the buyers in
- 21 this state, other than those designated in this subsection
- 22 (b)(8), are purchasing for investment. -;
- 23 (E) The administrator may by rule or order waive the condi-
- 24 tions in subparagraph (A) and require reports of sales under this
- 25 exemption.
- 26 (11) Any A transaction pursuant to an offer to existing
- 27 security holders of the issuer, including persons who at the time

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- 1 of the transaction are holders of convertible securities,
- 2 nontransferable warrants, or transferable warrants exercisable
- 3 within not more than 90 days of their issuance, if either of the
- 4 following occurs:
- 5 (A) A commission, other than a standby commission, is not
- 6 paid or given directly or indirectly for soliciting any security
- 7 holder in this state and the offer is made either to holders of
- 8 the convertible securities or warrants and relates to the under-
- 9 lying security, or the securities are purchased by not more than
- 10 25 security holders in this state within a 12-month period.
- 11 (B) Twenty business days before any offer, the issuer files
- 12 with the administrator the offering circular or other materials
- 13 proposed to be sent to security holders and other persons
- 14 describing the terms of the offer together with a filing fee of
- 15 \$100.00 and the administrator does not by order disallow the
- 16 exemption within the next 20 business days.
- 17 (12) Any AN offer, but not a sale, of a security for which
- 18 a registration statement or exemption order request was filed
- 19 under this act if a stop order is not in effect and a public pro-
- 20 ceeding or examination looking toward such an A STOP order is
- 21 not pending and if made in compliance with section 307.
- 22 (13) Any AN offer, sale, or issuance of securities pursu-
- 23 ant to an investment contract or option which is exempt under
- **24** subsection (a)(10).
- 25 (14) Any AN offer or sale of a security as contemplated
- **26** under the small business investment act of 1958 -(1) to the
- 27 federal small business administration, or  $\frac{(2)}{(2)}$  by a small

- 1 business concern to a small business investment company or to a
- 2 development company for equity capital provided or loans made, or
- 3 (3) by a small business investment company to a small business
- 4 concern as a condition to providing the latter with equity capi-
- 5 tal or loans.
- 6 (15) Any AN offer or sale of any security by a nonprofit
- 7 development corporation, formed and existing under the laws of
- 8 this state, if the primary purpose of the corporation is to pro-
- 9 mote and assist the growth and development of business enter-
- 10 prises in the area covered by its operations.
- 11 (16) The distribution by a cooperative corporation of its
- 12 securities to its patrons as patronage refunds or returns dis-
- 13 tributed on a patronage basis.
- 14 (17) Any A nonissuer transaction effected by or through a
- 15 broker-dealer in any outstanding security of the same class as
- 16 that which has been designated by order by the administrator as
- 17 eligible for trading in this state. A person requesting a desig-
- 18 nation order shall pay a filing fee of \$100.00.
- 19 (18) The sale of capital stock issued by a professional
- 20 service corporation formed under the professional service corpo-
- 21 ration act, Act No. 192 of the Public Acts of 1962, as amended,
- 22 being sections 450.221 to 450.235 of the Michigan Compiled Laws
- 23 1962 PA 192, MCL 450.221 TO 450.235.
- 24 (19) Any A transaction incident to a class vote by share-
- 25 holders pursuant to the certificate of incorporation or the
- 26 applicable corporation statute, on a merger, consolidation,
- 27 reclassification of securities, or sale of corporate assets in

- 1 consideration of the issuance of securities of another
- 2 corporation.
- 3 (20) Any A transaction that the administrator by order
- 4 exempts from the registration provisions of this act after a
- 5 determination that registration is not necessary in the public
- 6 interest and for the protection of investors. An order may be
- 7 granted either before or after consummation of the transaction
- 8 upon the petition of any interested party in the transaction.
- 9 (21) Any A transaction made pursuant to a uniform limited
- 10 offering exemption filing WITH THE ADMINISTRATOR. A person
- 11 claiming under this subdivision shall pay a filing fee of \$100.00
- 12 at the time of filing the initial notice form.
- 13 (c) In any proceeding under this act, the burden of proving
- 14 an exemption or an exception from a definition is upon the person
- 15 claiming it.
- 16 (d) Offers or sales which are exempt under subsection (b)(1)
- 17 through (20) may be combined to exempt an entire transaction or
- 18 series of transactions.
- 19 Sec. 403. The administrator may by rule or order require
- 20 the filing and acceptance before use of any prospectus, pamphlet,
- 21 circular, form letter, advertisement, or other sales literature
- 22 or advertising communication addressed or intended for distribu-
- 23 tion to prospective investors, including clients or prospective
- 24 clients of an investment adviser OR FEDERALLY COVERED ADVISER,
- 25 unless the security, -commodity contract, or transaction is
- 26 exempted by section 402(a)(1) to (7) OR IS A FEDERALLY COVERED
- 27 SECURITY. THE ADMINISTRATOR SHALL NOT, BY RULE OR ORDER UNDER

1 THIS SECTION, REQUIRE A FEDERALLY COVERED ADVISER TO FILE WITH

- 2 THE ADMINISTRATOR ANY DOCUMENT THAT IS NOT REQUIRED TO BE FILED
- 3 WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE INVESTMENT
- 4 ADVISERS ACT OF 1940.
- 5 Sec. 405. (a) Neither the fact that an application for reg-
- 6 istration under sections 201 to 204, A NOTICE FILING UNDER
- 7 SECTION 202A OR 308, or a registration statement under sections
- 8 301 to 306 has been filed, nor the fact that a person or security
- 9 is effectively registered OR A NOTICE FILING HAS BEEN MADE, con-
- 10 stitutes a finding by the administrator that any document filed
- 11 under this act is true, complete, and not misleading. Neither
- 12 any such fact nor the fact that an exemption or exception is
- 13 available for a security or a transaction, or that an order has
- 14 been issued by the administrator, means that the administrator
- 15 has passed in any way upon the merits or qualifications of, or
- 16 recommended or given approval to, any person, security, or
- 17 transaction.
- 18 (b) A person shall not make, or cause to be made, to a pro-
- 19 spective purchaser, customer, or client a representation incon-
- 20 sistent with subsection (a).
- 21 Sec. 406. (a) This act shall be administered by the
- 22 corporation and securities bureau of the department of commerce
- 23 ADMINISTRATOR which shall be IS a criminal justice agency as
- 24 defined in 28 C.F.R. 20.3(c).
- 25 (b) The administrator or any of its officers or employees
- 26 shall not disclose to the public or use for personal benefit any
- 27 information which is filed with or obtained by the administrator

- 1 and which is not made public pursuant to this act. This act does
- 2 not authorize the administrator or any of its officers or employ-
- 3 ees to disclose any -such information except among themselves or
- 4 when necessary or appropriate in a proceeding or investigation
- 5 under this act, or to federal, state, local, or foreign govern-
- 6 mental agencies for their own official use. No provision of this
- 7 act either creates or derogates from any privilege which exists
- 8 at common law or otherwise when documentary or other evidence is
- 9 sought under a subpoena directed to the administrator or any of
- 10 its officers or employees.
- 11 (c) The administrator may conduct joint investigations or
- 12 inspections with the federal, state, or local agencies, or
- 13 self-regulatory bodies as defined in the securities exchange act
- **14** of 1934.
- 15 Sec. 409. (a) Any person who willfully violates <del>sections</del>
- **16** SECTION 101, 102, 103, 201, 203(h), -301, 301(1) OR (2), 402,
- 17 405(b), or 406(b), or who engages in conduct prohibited by sec-
- 18 tion 204(a)(1)(J) to (S) and (V) to (Z), or who willfully vio-
- 19 lates section 404 knowing the statement made to be false or mis-
- 20 leading in any material respect, shall upon conviction be fined
- 21 not more than \$25,000.00 for each violation, or imprisoned not
- 22 more than 10 years, or both.
- 23 (b) The administrator may refer such evidence as is avail-
- 24 able concerning violations of this act or of any rule or order
- 25 hereunder to the attorney general or the proper prosecuting
- 26 attorney, who may, with or without such a reference, institute
- 27 the appropriate criminal proceedings under this act.

1 (c) Nothing in this act limits the power of the state to
2 punish any person for any conduct which constitutes a crime by
3 statute or at common law.

- 4 (d) Any criminal complaint or indictment for violation of 5 this act shall be filed within 6 years after the commission of 6 the offense, but any period during which the party charged was 7 not usually and publicly resident within this state shall not be 8 included as part of the 6 years.
- 9 Sec. 410. (a) Any person who does either of the following
  10 shall be IS liable to the person buying the security or com11 modity contract from him or her and the buyer may sue either at
  12 law or in equity to recover the consideration paid for the
  13 security, or commodity contract, together with interest at 6%
  14 per year from the date of payment, costs, and reasonable
  15 attorneys' ATTORNEY fees, less the amount of income received on
  16 the security, or commodity contract, upon the tender of the
- 17 security or commodity contract, or, if he or she no longer owns
  18 the security, or commodity contract, for damages which shall be
  19 the amount that would be recoverable upon a tender less the value
  20 of the security or commodity contract when the buyer disposed
  21 of it and interest at 6% per year from the date of disposition:
- 22 (1) Offers or sells a security or commodity contract in 23 violation of section 201(a), 301, or 405(b), or of any rule or
- 24 order under section 403 which requires the affirmative approval
- 25 of sales literature before it is used, or of any condition
- 26 imposed under section 304(d), 305(f), 305(g), or 412(g).  $\overline{\phantom{a}}$ , or

- 1 (2) Offers or sells a security <del>or commodity contract</del> by
- 2 means of any untrue statement of a material fact or any omission

- 3 to state a material fact necessary in order to make the state-
- 4 ments made, in the light of the circumstances under which they
- 5 are made, not misleading, the buyer not knowing of the untruth or
- 6 omission, and who does not sustain the burden of proof that he or
- 7 she did not know, and in the exercise of reasonable care could
- 8 not have known, of the untruth or omission.
- **9** (b) Every person who directly or indirectly controls a
- 10 seller liable under subsection (a), every partner, officer, or
- 11 director of such a THE seller, every person occupying a similar
- 12 status or performing similar functions, every employee of such
- 13 a THE seller who materially aids in the sale, and every
- 14 broker-dealer or agent who materially aids in the sale are also
- 15 liable jointly and severally with and to the same extent as the
- 16 seller, unless the <del>nonseller who is so liable</del> PERSON sustains
- 17 the burden of proof that he or she did not know, and in exercise
- 18 of reasonable care could not have known, of the existence of the
- 19 facts by reason of which the liability is alleged to exist.
- 20 There is contribution as in cases of contract among the several
- 21 persons so liable.
- (c) Any tender specified in this section may be made at any
- 23 time before entry of judgment.
- 24 (d) Every cause of action under this statute survives the
- 25 death of any person who might have been a plaintiff or
- 26 defendant.

1	(e) A person may not bring an action under subsection (a)(1)
2	more than 2 years after the contract of sale. A person may not
3	bring an action under subsection (a)(2) more than 2 years after
4	-such THE person, in the exercise of reasonable care, knew or
5	should have known of the untruth or omission, but in no event
6	more than 4 years after the contract of sale. A person may not
7	bring an action under this section if the buyer received a writ-
8	ten RESCISSION offer, before the action and at a time when he or
9	she owned the security, or commodity contract, to refund the
L0	consideration paid together with interest at 6% per year from the
L1	date of payment, less the amount of any income received on the
L2	security, and he or she failed to accept the offer within 30 days
L3	of its receipt, or if the buyer received <del>such an</del> THE offer
L4	before the action and at a time when he or she did not own the
L5	security, or commodity contract, unless he or she rejected the
L6	offer in writing within 30 days of its receipt. The documents
L7	making full written disclosure about the financial and business
L8	condition of the issuer and the financial and business risks
L9	associated with the retention of the securities or commodities
20	shall be provided to the offeree concurrently with the written
21	rescission offer. Such an offer shall not be made until 45 days
22	after the date of sale of the securities and acceptance or rejec-
23	tion of the offer shall not be binding until 48 hours after
24	receipt by the offeree. The rescission offer shall recite the
25	provisions of this section. A rescission offer under this
26	-section SUBSECTION shall not be valid unless the offeror

1 substantiates that it has the ability to fund the offering and

- 2 this information is set forth in the disclosure documents.
- 3 (f) No person who has made or engaged in the performance of
- 4 any contract in violation of any provision of this act or any
- 5 rule or order hereunder, or who has acquired any purported right
- 6 under any such contract with knowledge of the facts by reason of
- 7 which its making or performance was in violation, may base any
- 8 suit on the contract.
- 9 (g) Any condition, stipulation, or provision binding any
- 10 person acquiring any security or commodity contract to waive
- 11 compliance with any provision of this act or any rule or order
- 12 hereunder is void.
- 13 (h) The rights and remedies provided by this act are in
- 14 addition to any other rights or remedies that may exist at law or
- 15 in equity, but this act does not create any cause of action not
- 16 specified in this section. or section 202(e).
- 17 Sec. 412. (a) The administrator may from time to time make,
- 18 amend, and rescind rules, forms, and orders as are necessary to
- 19 carry out the provisions of this act, including rules and forms
- 20 governing registration statements, NOTICE FILINGS UNDER
- 21 SECTION 202A OR 308, applications, and reports and defining
- 22 any terms, whether or not used in this act, insofar as the defi-
- 23 nitions are not inconsistent with this act. For the purpose of
- 24 rules and forms, the administrator may classify securities, or
- 25 commodity contracts, persons, and matters within its jurisdic-
- 26 tion —, and prescribe different requirements for different
- 27 classes.

- 1 (b) A rule, form, or order may not be made, amended, or
- 2 rescinded unless the administrator finds that the action is nec-
- 3 essary or appropriate in the public interest or for the protec-
- 4 tion of investors and consistent with the purposes fairly
- 5 intended by the policy and provisions of this act. In prescrib-
- 6 ing rules and forms, the administrator may cooperate with the
- 7 securities administrators of the other states and the securities
- 8 and exchange commission with a view to effectuating the policy of
- 9 this statute to achieve maximum uniformity in the form and con-
- 10 tent of registration statements, applications, and reports wher-
- 11 ever practicable.
- (c) The administrator may by rule or order prescribe (1)
- 13 the form and content of financial statements required under this
- 14 act, -(2) the circumstances under which consolidated financial
- 15 statements shall be filed, and  $\frac{(3)}{(3)}$  whether any required finan-
- 16 cial statements shall be certified by independent or certified
- 17 public accountants. Financial statements shall be prepared in
- 18 accordance with generally accepted accounting practices.
- 19 (d) Rules and forms of the administrator shall be
- 20 published.
- 21 (e) A provision of this act imposing any liability applies
- 22 to any act done or omitted in good faith in conformity with any
- 23 rule, form, or order of the administrator, notwithstanding that
- 24 the rule, form, or order may not later be amended or rescinded or
- 25 be determined by judicial or other authority to be invalid for
- 26 any reason.

1 (f) Every hearing in an administrative proceeding shall be

- 2 public unless the administrator in its discretion grants a
- 3 request joined in by all the respondents that the hearing be con-
- 4 ducted privately.
- 5 (g) The administrator shall promulgate rules with respect to
- 6 commodity issuers, broker-dealers -, and agents as necessary
- 7 or appropriate in the public interest or for the protection of
- 8 investors. The rules may require, among other things, the
- 9 promulgation and issuance of a disclosure statement by the
- 10 broker-dealer, or issuer of a commodity contract, the segrega-
- 11 tion of customer's funds and assets, maintenance of reserves for
- 12 obligations, contingent or otherwise, to customers, the mainte-
- 13 nance of a fidelity bond, hedging or covering obligations to cus-
- 14 tomers, the signing and filing of a consent to service of pro-
- 15 cess, and prior approval of advertising, limitation of the con-
- 16 tent of <del>such</del> advertising, and margin requirements.
- 17 (h) The rules promulgated and hearings held under this act
- 18 shall be in accordance with Act No. 306 of the Public Acts of
- 19 1969, as amended, being sections 24.201 to 24.315 of the Michigan
- 20 Compiled Laws THE ADMINISTRATIVE PROCEDURES ACT OF 1969, 1969
- **21** PA 306, MCL 24.201 TO 24.328.
- Sec. 413. (a) A document is filed when it is received by
- 23 the administrator with the appropriate fee and all required
- 24 forms.
- 25 (b) The administrator shall keep a register of all applica-
- 26 tions for registration, NOTICE FILINGS UNDER SECTIONS 202A AND
- 27 308, and registration statements that are or have ever been

- 1 effective under this act and all denial, suspension, or
- 2 revocation orders that have been entered under this act. The
- 3 register shall be open for public inspection.
- 4 (c) The information contained in or filed with any registra-

- 5 tion statement, NOTICE FILING, application, or report may be
- 6 retained and stored by the administrator in the document's origi-
- 7 nal form or by reproduction pursuant to the records media act,
- 8 1992 PA 116, MCL 24.401 TO 24.403. Reproductions of any regis-
- 9 tration statement, application, or report may be made available
- 10 to the public under such rules as PRESCRIBED BY the
- 11 administrator, <del>prescribes,</del> except that the administrator may
- 12 withhold from public inspection information, the disclosure of
- 13 which is not necessary in the public interest and for the protec-
- 14 tion of investors.
- 15 (d) Upon request and for a reasonable charge as it HE OR
- 16 SHE prescribes, the administrator shall furnish to any person a
- 17 reproduction pursuant to the records media act, 1992 PA 116,
- 18 MCL 24.401 TO 24.403, certified under its HIS OR HER seal of
- 19 office if requested, of any AN entry in the register or any
- 20 document that is a matter of public record. The charges made
- 21 shall constitute reimbursement to the administrator for the cost
- 22 of reproduction. In any A proceeding or prosecution under this
- 23 act, a CERTIFIED reproduction in a medium pursuant to the records
- 24 media act, 1992 PA 116, MCL 24.401 TO 24.403, or a CERTIFIED
- 25 reproduction consisting of a printout or other output readable by
- 26 sight from such a medium , so certified, PURSUANT TO THE
- 27 RECORDS MEDIA ACT, 1992 PA 116, MCL 24.401 TO 24.403, is prima

- 1 facie evidence of the contents of the entry or document
- 2 certified.
- 3 (e) The administrator may certify the nonexistence of a
- 4 filing for any documents A DOCUMENT that this act permits to be
- 5 filed with the administrator, upon certification that the
- 6 documents are DOCUMENT IS of a type that, if filed, would be
- 7 ARE filed with the administrator and that a personal search of
- 8 the records has been made by the person -so certifying MAKING
- 9 THE CERTIFICATION. A certificate of nonexistence is prima facie
- 10 evidence that -such a THE document has not been filed with the
- 11 administrator.
- 12 (f) The administrator in its HIS OR HER discretion may
- 13 honor <del>requests</del> A REQUEST from AN interested <del>persons</del> PERSON
- 14 for AN interpretative opinions OPINION OR NO ACTION POSITION
- 15 and may promulgate rules -setting forth procedures THAT SET
- 16 FORTH THE PROCEDURE for requesting those opinions AN OPINION OR
- 17 NO ACTION POSITION.
- 18 Sec. 414. (a) Sections 101, 201(a), 301, 405, and 410 apply
- 19 to persons who sell or offer to sell when -(1) an offer to sell
- 20 is made in this state, or  $\frac{-(2)}{}$  an offer to buy is made and
- 21 accepted in this state.
- (b) Sections 101, 201(a), and 405 apply to persons who buy
- 23 or offer to buy when  $\frac{1}{(1)}$  an offer to buy is made in this state,
- 24 or  $\frac{(2)}{(2)}$  an offer to sell is made and accepted in this state.
- (c) For the purpose of this section, an offer to sell or to
- 26 buy is made in this state, whether or not either party is then
- 27 present in this state, when the offer  $\frac{1}{1}$  originates from this

- 1 state, or  $\frac{(2)}{(2)}$  is directed by the offeror to this state and
- 2 received at the place to which it is directed —, or at any post
- 3 office in this state in the case of a mailed offer.
- 4 (d) For the purpose of this section, an offer to buy or to
- **5** sell is accepted in this state when acceptance  $\frac{1}{1}$  is communi-
- **6** cated to the offeror in this state and  $\frac{(2)}{(2)}$  has not previously
- 7 been communicated to the offeror, orally or in writing, outside
- 8 this state; and acceptance is communicated to the offeror in this
- 9 state, whether or not either party is then present in this state,
- 10 when the offeree directs it to the offeror in this state reason-
- 11 ably believing the offeror to be in this state and it is received
- 12 at the place to which it is directed, or at any post office in
- 13 this state in the case of a mailed acceptance.
- 14 (e) An offer to sell or to buy is not made in this state
- 15 when  $\frac{1}{1}$  the publisher circulates or there is circulated on his
- 16 OR HER behalf in this state any bona fide newspaper or other pub-
- 17 lication of general, regular, and paid circulation which is not
- 18 published in this state, or which is published in this state but
- 19 has had more than 2/3 of its circulation outside this state
- 20 during the past 12 months, or  $\frac{-(2)}{}$  a radio or television program
- 21 originating outside this state is received in this state.
- 22 (f) Sections 102 and 201(c), as well as section 405 so far
- 23 as investment <del>advisors</del> ADVISERS are concerned, apply when any
- 24 act instrumental in effecting prohibited conduct is done in this
- 25 state, whether or not either party is then present in this
- 26 state.

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(g) Every applicant for registration under this act, EVERY 1 2 PERSON SUBMITTING A NOTICE FILING UNDER SECTION 202A OR 308, and 3 every issuer which proposes to offer a security or commodity 4 contract in this state through any person acting on an agency 5 basis in the common-law sense shall file with the administrator, 6 in -such A form as -it THE ADMINISTRATOR by rule prescribes, an 7 irrevocable consent appointing the administrator or its successor 8 in office to be his OR HER attorney to receive service of any 9 lawful process in any noncriminal suit, action, or proceeding 10 against him OR HER or his OR HER successor executor or adminis-11 trator which arises under this act or any rule or order hereunder 12 after the consent has been filed, with the same force and valid-13 ity as if served personally on the person filing the consent. A 14 person who has filed such a consent in connection with a previ-15 ous registration OR NOTICE FILING need not file another. Service 16 may be made by leaving a copy of the process in the office of the 17 administrator, but it is not effective unless -(1) the plain-18 tiff, who may be the administrator in a suit, action, or proceed-19 ing instituted by it, -forthwith PROMPTLY sends notice of the 20 service and a copy of the process by registered mail to the 21 defendant or respondent at his OR HER last address on file with 22 the administrator, and  $\frac{(2)}{(2)}$  the plaintiff's affidavit of compli-23 ance with this subsection is filed in the case on or before the 24 return day of the process, if any, or within such A further 25 time  $\frac{}{}$  as THAT the court allows. (h) When any A person, including any A nonresident of 27 this state, engages in conduct prohibited or made actionable by

- 1 this act or any rule or order hereunder, and he OR SHE has not
- 2 filed a consent to service of process under subsection (g) and
- 3 personal jurisdiction over him OR HER cannot otherwise be
- 4 obtained in this state, that conduct shall be considered equiva-
- 5 lent to his OR HER appointment of the administrator or its suc-
- 6 cessor in office to be his OR HER attorney to receive service of
- 7 any lawful process in any noncriminal suit, action, or proceeding
- 8 against him OR HER or his OR HER successor executor or adminis-
- 9 trator which grows out of that conduct and which is brought under
- 10 this act or any rule or order hereunder, with the same force and
- 11 validity as if served on him OR HER personally. Service may be
- 12 made by leaving a copy of the process in the office of the admin-
- 13 istrator, and it is not effective unless  $\frac{1}{1}$  the plaintiff, who
- 14 may be the administrator in a suit, action, or proceeding insti-
- 15 tuted by it, forthwith PROMPTLY sends notice of the service and
- 16 a copy of the process by registered mail to the defendant or
- 17 respondent at his OR HER last known address or takes other steps
- 18 which are reasonably calculated to give actual notice, and  $\frac{(2)}{(2)}$
- 19 the plaintiff's affidavit of compliance with this subsection is
- 20 filed in the case on or before the return day of the process, if
- 21 any, or within such A further time as THAT the court allows.
- (i) When process is served under this section, the court, or
- 23 the administrator in a proceeding before it, shall order such A
- 24 continuance as may be necessary to afford the defendant or
- 25 respondent reasonable opportunity to defend.
- 26 Sec. 417. Except as saved in this section:

- 1 (a) Act No. 220 of the Public Acts of 1923, as amended,
- 2 being sections 451.101 to 451.133 of the Compiled Laws of 1948,

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- 3 is repealed.
- 4 (b) Prior law exclusively governs all suits, actions,
- 5 prosecutions, or proceedings which are pending or may be initi-
- 6 ated on the basis of facts or circumstances occurring before the
- 7 effective date of this act, except that no civil suit or action
- 8 may be maintained to enforce any liability under prior law unless
- 9 brought within any A period of limitation which applied when
- 10 the cause of action accrued and in any event within 2 years after
- 11 the effective date of this act.
- 12 (c) All effective registrations under prior law, all admin-
- 13 istrative orders relating to -such EFFECTIVE registrations UNDER
- 14 PRIOR LAW, and all conditions imposed upon such EFFECTIVE
- 15 registrations UNDER PRIOR LAW, AND ALL NOTICE FILINGS MADE WITH
- 16 THE ADMINISTRATOR SINCE ENACTMENT OF THE NATIONAL SECURITIES
- 17 MARKETS IMPROVEMENTS ACT OF 1996, PUBLIC LAW 104-290, 110
- 18 STAT. 3416, remain in effect so long as they would have remained
- 19 in effect if this act had not been passed. They are considered
- 20 to have been filed, entered, or imposed under this act, but are
- 21 governed by prior law.
- (d) Prior law applies in respect of any offer or sale made
- 23 within 1 year after the effective date of this act pursuant to an
- 24 offering begun in good faith before its effective date on the
- 25 basis of an exemption available under prior law.
- 26 (e) Judicial review of all administrative orders as to which
- 27 review proceedings have not been instituted by the effective date

02726'99 (H-1)

## HB 5763, As Passed Senate, December 14, 2000

House Bill No. 5763

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1 of this act are governed by section 411, except that no review

2 proceeding may be instituted unless the petition is filed within

3 any period of limitation which applied to a review proceeding

4 when the order was entered and in any event within 60 days after

5 the effective date of this act.