## HOUSE BILL No. 4987

June 21, 2001, Introduced by Reps. Bishop, Raczkowski, Adamini, Shackleton, Koetje, Anderson, Shulman, Ehardt, Spade and Lemmons and referred to the Committee on Commerce.

A bill to amend 1980 PA 299, entitled "Occupational code,"

by amending section 2512 (MCL 339.2512), as amended by 2000 PA 436.

# THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 2512. A licensee who commits 1 or more of the follow-
- 2 ing is subject to the penalties set forth in article 6:
- 3 (a) Except in a case involving property management, acts for
- 4 more than 1 party in a transaction without the knowledge of the
- 5 parties.
- 6 (b) Fails to provide a written agency disclosure to a pro-
- 7 spective buyer or seller in a real estate transaction as defined
- **8** in section 2517.

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- 1 (c) Represents or attempts to represent a real estate broker
- 2 other than the employer without the express knowledge and consent
- 3 of the employer.
- 4 (d) Fails to account for or to remit money coming into the
- 5 licensee's possession which belongs to others.
- 6 (e) Changes a business location without notification to the 7 department.
- **8** (f) In the case of a real estate broker, fails to return a
- 9 real estate salesperson's license within 5 days as provided in
- **10** section 2507.
- 11 (g) In the case of a licensee engaged in property manage-
- **12** ment, violates section 2512c(2), (5), or (6).
- 13 (h) Except as provided in section 2512b, shares or pays a
- 14 fee, commission, or other valuable consideration to a person not
- 15 licensed under this article including payment to any person pro-
- 16 viding the names of, or any other information regarding, a poten-
- 17 tial seller or purchaser of real estate but excluding payment for
- 18 the purchase of commercially prepared lists of names. However, a
- 19 licensed real estate broker may pay a commission to a licensed
- 20 real estate broker of another state if the nonresident real
- 21 estate broker does not conduct in this state a negotiation for
- 22 which a commission is paid.
- 23 (i) Conducts or develops a market analysis not in compliance
- **24** with section 2601(a)(ii).
- (j) Except in the case of property management accounts,
- 26 fails to deposit in a THE REAL ESTATE BROKER'S custodial trust

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- 1 or escrow account money belonging to others coming into the hands
- 2 of the licensee in compliance with the following:
- 3 (i) A real estate broker shall retain a deposit or other
- 4 money -accepted by MADE PAYABLE TO a person, partnership, corpo-
- 5 ration, or association holding a real estate broker's license
- 6 under this article pending consummation or termination of the
- 7 transaction involved and shall account for the full amount of the
- 8 money at the time of the consummation or termination of the
- 9 transaction.
- 10 (ii) A real estate salesperson shall pay over to the real
- 11 estate broker, upon receipt, a deposit or other money on a trans-
- 12 action in which the real estate salesperson is engaged on behalf
- 13 of the real estate broker.
- 14 (iii) A real estate broker shall not permit an advance pay-
- 15 ment of funds belonging to others to be deposited in the real
- 16 estate broker's business or personal account or to be commingled
- 17 with funds on deposit belonging to the real estate broker.
- 18 (iv) A real estate broker shall deposit, within 2 banking
- 19 days after the broker has received notice that an offer to pur-
- 20 chase is accepted by all parties, money belonging to others in
- 21 MADE PAYABLE TO THE REAL ESTATE BROKER INTO a separate custodial
- 22 trust or escrow account maintained by the real estate broker with
- 23 a bank, savings and loan association, credit union, or recognized
- 24 depository until the transaction involved is consummated or ter-
- 25 minated, at which time the real estate broker shall account for
- 26 the full amount received.

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House Bill No. 4987 as amended December 6, 2001

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- 1 (v) A real estate broker shall keep records of funds
- 2 deposited in -a ITS custodial trust or escrow account, which
- 3 records shall indicate clearly the date and from whom the money
- 4 was received, the date deposited, the date of withdrawal, and
- 5 other pertinent information concerning the transaction, and shall
- ${f 6}$  show clearly for whose account the money is deposited and to whom
- 7 the money belongs. The records shall be subject to inspection by
- 8 the department. A REAL ESTATE BROKER'S separate custodial trust
- 9 or escrow account shall designate the real estate broker as
- 10 trustee, and the custodial trust or escrow account shall provide
- 11 for withdrawal of funds without previous notice. This article
- 12 and the rules promulgated pursuant to this article do not pro-
- 13 hibit the deposit of money accepted under this section in a non-
- 14 interest bearing account of a state or federally chartered sav-
- 15 ings and loan association or a state or federally chartered
- 16 credit union.
- 17 (vi) IF A PURCHASE AGREEMENT SIGNED BY A SELLER AND PUR-
- 18 CHASER PROVIDES THAT A DEPOSIT BE HELD BY AN ESCROWEE OTHER THAN
- 19 A REAL ESTATE BROKER, A LICENSEE IN POSSESSION OF SUCH A DEPOSIT
- 20 SHALL CAUSE THE DEPOSIT TO BE DELIVERED TO THE NAMED ESCROWEE [WITHIN 2 BANKING DAYS AFTER THE LICENSEE HAS RECEIVED NOTICE THAT AN OFFER TO PURCHASE IS ACCEPTED BY ALL PARTIES].