REPRINT

SUBSTITUTE FOR

SENATE BILL NO. 1213

(As passed the Senate December 5, 2002)

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A bill to amend 1956 PA 218, entitled
"The insurance code of 1956,"
by amending sections 456, 2236, 2401, and 2601 (MCL 500.456, 500.2236, 500.2401, and 500.2601), section 456 as amended by 2002 PA 26, section 2236 as amended by 1993 PA 200, and section 2401 as amended by 1982 PA 8.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- Sec. 456. (1) Every insurance company, association, risk retention group, or purchasing group not organized under the statutes of this state shall file with the commissioner, as a condition precedent to doing business in this state, the name and address of a resident agent upon which any local process affecting the company, association, or group may be served. Service upon the resident agent designated under this section is service on the company, association, or group. This designation shall remain in force as long as any liability remains within this state.
- (2) As a condition of doing business in this state, an unauthorized insurer who does not have a resident agent shall file with the commissioner an irrevocable written stipulation agreeing that any legal process affecting the company, association, or group that is served upon the commissioner or his or her designee has the same effect as if personally served upon the company, association, or group. A copy of the appointment shall be filed with the commissioner. Service upon the commissioner is service upon the company, association, or group and the fee for service is \$10.00 payable at time of service. This appointment remains in force as long as any liability remains within this state.
- (3) EVERY INSURANCE COMPANY NOT ORGANIZED UNDER THE STATUTES OF THIS STATE THAT PROVIDES A SURETY BOND REQUIRED OR PERMITTED UNDER THE LAWS OF THE UNITED STATES SHALL IRREVOCABLY APPOINT THE COMMISSIONER OR HIS OR HER DESIGNEE AS THE COMPANY'S AGENT TO RECEIVE SERVICE OF PROCESS IN ANY

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ACTION IN UNITED STATES DISTRICT COURT ON THE SURETY BOND. SERVICE UPON THE COMMISSIONER IS SERVICE UPON THE COMPANY, AND THE COMMISSIONER MAY ESTABLISH A REASONABLE FEE, PAYABLE AT THE TIME OF SERVICE, FOR THE ACCEPTANCE OF SERVICE. UPON RECEIPT OF SERVICE OF PROCESS, THE COMMISSIONER OR HIS OR HER DESIGNEE SHALL FORWARD THE SERVICE OF PROCESS TO THE RESIDENT AGENT DESIGNATED UNDER SUBSECTION (1). SERVICE OF PROCESS ON THE COMMISSIONER UNDER THIS SUBSECTION ONLY APPLIES FOR A BOND PROVIDED WITHIN THIS STATE AND IS IN ADDITION TO AND NOT IN PLACE OF ANY OTHER METHOD OF SERVICE AUTHORIZED BY LAW OR COURT RULE.

- 1 Sec. 2236. (1) A basic insurance policy form or annuity
- 2 contract form shall not be issued or delivered to any person in
- 3 this state, and an insurance or annuity application form if a
- 4 written application is required and is to be made a part of the
- 5 policy or contract, a printed rider or indorsement form or form
- 6 of renewal certificate, and a group certificate in connection
- 7 with the policy or contract, shall not be issued or delivered to
- 8 a person in this state, until a copy of the form is filed with
- 9 the insurance bureau and approved by the commissioner as

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- 1 conforming with the requirements of this act and not inconsistent
- 2 with the law. Failure of the commissioner to act within 30 days
- 3 after submittal shall constitute CONSTITUTES approval. All
- 4 such forms, except policies of disability insurance as defined in
- 5 section 3400, shall be plainly printed with type size not less
- 6 than 8-point unless the commissioner determines that portions of
- 7 such a form printed with type less than 8-point is not deceptive
- 8 or misleading.
- 9 (2) An insurer may satisfy its obligations to make form fil-
- 10 ings by becoming a member of, or a subscriber to, a rating organ-
- 11 ization, licensed under section 2436 or 2630, which makes such
- 12 filings and by filing with the commissioner a copy of its autho-
- 13 rization of the rating organization to make the filings on its
- 14 behalf. Every member of or subscriber to a rating organization
- 15 shall adhere to the form filings made on its behalf by the organ-
- 16 ization except that an insurer may file with the commissioner a
- 17 substitute form, and thereafter if a subsequent form filing by
- 18 the rating organization affects the use of the substitute form,
- 19 the insurer shall review its use and notify the commissioner
- 20 WHETHER to withdraw its substitute form.
- 21 (3) Beginning January 1, 1992, the commissioner shall not
- 22 approve a form filed pursuant to this section providing for or
- 23 relating to an insurance policy or an annuity contract for per-
- 24 sonal, family, or household purposes if the form fails to obtain
- 25 the readability score or meet the other requirements of this sub-
- 26 section, as applicable:

- 1 (a) The readability score for a form for which approval is
- 2 required by this section shall not be less than 45, as determined
- 3 by the method provided in subdivisions (b) and (c).
- 4 (b) The readability score for a form shall be determined as
- 5 follows:
- 6 (i) For a form containing not more than 10,000 words, the
- 7 entire form shall be analyzed. For a form containing more than
- 8 10,000 words, not less than two 200-word samples per page shall
- 9 be analyzed instead of the entire form. The samples shall be
- 10 separated by at least 20 printed lines.
- 11 (ii) Count the number of words and sentences in the form or
- 12 samples and divide the total number of words by the total number
- 13 of sentences. Multiply this quotient by a factor of 1.015.
- 14 (iii) Count the total number of syllables in the form or
- 15 samples and divide the total number of syllables by the total
- 16 number of words. Multiply this quotient by a factor of 84.6. As
- 17 used in this subparagraph, "syllable" means a unit of spoken lan-
- 18 guage consisting of 1 or more letters of a word as indicated by
- 19 an accepted dictionary. If the dictionary shows 2 or more
- 20 equally acceptable pronunciations of a word, the pronunciation
- 21 containing fewer syllables may be used.
- **22** (iv) Add the figures obtained in subparagraphs (ii) and
- 23 (iii) and subtract this sum from 206.835. The figure obtained
- 24 equals the readability score for the form.
- 25 (c) For the purposes of subdivision (b)(ii) and (iii), the
- 26 following procedures shall be used:

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- 1 (i) A contraction, hyphenated word, or numbers and letters
- 2 when separated by spaces shall be counted as 1 word.
- 3 (ii) A unit of words ending with a period, semicolon, or
- 4 colon, but excluding headings and captions, shall be counted as 1
- 5 sentence.
- 6 (d) In determining the readability score, the method pro-
- 7 vided in subdivisions (b) and (c):
- 8 (i) Shall be applied to an insurance policy form or an annu-
- 9 ity contract, together with a rider or indorsement form usually
- 10 associated with such an insurance policy form or annuity
- 11 contract.
- 12 (ii) Shall not be applied to words or phrases that are
- 13 defined in an insurance policy form, an annuity contract, or
- 14 riders, indorsements, or group certificates pursuant to an insur-
- 15 ance policy form or annuity contract.
- 16 (iii) Shall not be applied to language specifically agreed
- 17 upon through collective bargaining or required by a collective
- 18 bargaining agreement.
- 19 (iv) Shall not be applied to language that is prescribed by
- 20 state or federal statute or by rules or regulations promulgated
- 21 pursuant to a state or federal statute.
- 22 (e) Each form for which approval is required by this section
- 23 shall contain both of the following:
- 24 (i) Topical captions.
- 25 (ii) An identification of exclusions.
- 26 (f) Each insurance policy and annuity contract that has more
- 27 than 3,000 words printed on not more than 3 pages of text or that

- 1 has more than 3 pages of text regardless of the number of words
- 2 shall contain a table of contents. This subdivision does not
- 3 apply to indorsements.
- 4 (g) Each rider or indorsement form that changes coverage
- 5 shall do all of the following:
- **6** (*i*) Contain a properly descriptive title.
- 7 (ii) Reproduce either the entire paragraph or the provision
- 8 as changed.
- 9 (iii) Be accompanied by an explanation of the change.
- 10 (h) If a computer system approved by the commissioner calcu-
- 11 lates the readability score of a form as being in compliance with
- 12 this subsection, the form is considered in compliance with the
- 13 readability score requirements of this subsection.
- 14 (4) After January 1, 1992, any change or addition to a
- 15 policy or annuity contract form for personal, family, or house-
- 16 hold purposes, whether by indorsement, rider, or otherwise, or a
- 17 change or addition to a rider or indorsement form to such policy
- 18 or annuity contract form, which policy or annuity contract form
- 19 has not been previously approved under subsection (3), shall be
- 20 submitted for approval pursuant to subsection (3).
- 21 (5) Upon written notice to the insurer, the commissioner may
- 22 disapprove, withdraw approval or prohibit the issuance,
- 23 advertising, or delivery of any form to any person in this state
- 24 if it violates any provisions of this act, or contains inconsis-
- 25 tent, ambiguous, or misleading clauses, or contains exceptions
- 26 and conditions that unreasonably or deceptively affect the risk
- 27 purported to be assumed in the general coverage of the policy.

- 1 The notice shall specify the objectionable provisions or
- 2 conditions and state the reasons for the commissioner's
- 3 decision. If the form is legally in use by the insurer in this
- 4 state, the notice shall give the effective date of the
- 5 commissioner's disapproval, which shall not be less than 30 days
- 6 subsequent to the mailing or delivery of the notice to the
- 7 insurer. If the form is not legally in use, then disapproval
- 8 shall be effective immediately.
- 9 (6) If a form is disapproved or approval is withdrawn under
- 10 the provisions of this act, the insurer shall be IS entitled
- 11 upon demand to a hearing before the commissioner or a deputy com-
- 12 missioner within 30 days after the notice of disapproval or of
- 13 withdrawal of approval. -; and after AFTER the hearing, the com-
- 14 missioner shall make findings of fact and law, and either affirm,
- 15 modify, or withdraw his or her original order or decision.
- 16 (7) Any issuance, use, or delivery by an insurer of any form
- 17 without the prior approval of the commissioner as required by
- 18 subsection (1) or after withdrawal of approval as provided by
- 19 subsection (5) constitutes a separate violation for which the
- 20 commissioner may order the imposition of a civil penalty of
- 21 \$25.00 for each offense, but not to exceed the maximum penalty of
- 22 \$500.00 for any 1 series of offenses relating to any 1 basic
- 23 policy form, which penalty may be recovered by the attorney gen-
- 24 eral as provided in section 230.
- 25 (8) The filing requirements of this section shall—DO not
- 26 apply to ANY OF THE FOLLOWING:

- 1 (a) Insurance against loss of or damage to:
- 2 (i) Imports, exports, or domestic shipments.
- 3 (ii) Bridges, tunnels, or other instrumentalities of trans-
- 4 portation and communication.
- 5 (iii) Aircraft and attached equipment.
- 6 (iv) Vessels and watercraft under construction or owned by
- 7 or used in a business or having a straight-line hull length of
- 8 more than 24 feet.
- 9 (b) Insurance against loss resulting from liability, other
- 10 than worker's compensation or employers' liability arising out of
- 11 the ownership, maintenance, or use of:
- 12 (i) Imports, exports, or domestic shipments.
- 13 (ii) Aircraft and attached equipment.
- 14 (iii) Vessels and watercraft under construction or owned by
- 15 or used in a business or having a straight-line hull length of
- 16 more than 24 feet.
- 17 (c) Surety bonds other than fidelity bonds.
- (d) Policies, riders, indorsements, or forms of unique char-
- 19 acter designed for and used with relation to insurance upon a
- 20 particular subject, or which THAT relate to the manner of dis-
- 21 tribution of benefits or to the reservation of rights and bene-
- 22 fits under life or disability insurance policies and are used at
- 23 the request of the individual policyholder, contract holder, or
- 24 certificate holder. Beginning September 1, 1968, the commis-
- 25 sioner by order may exempt from the filing requirements of this
- 26 section and sections 2242, 3606, and 4430 for so long as he or
- 27 she considers proper any insurance document or form, except that

- 1 portion of the document or form that establishes a relationship
- 2 between group disability insurance and personal protection insur-
- 3 ance benefits subject to exclusions or deductibles pursuant to
- 4 section 3109a, as specified in the order to which this section
- 5 practicably may not be applied, or the filing and approval of
- 6 which are considered unnecessary for the protection of the
- 7 public. Insurance documents or forms providing medical payments
- 8 or income replacement benefits, except that portion of the docu-
- 9 ment or form that establishes a relationship between group dis-
- 10 ability insurance and personal protection insurance benefits
- 11 subject to exclusions or deductibles pursuant to section 3109a,
- 12 exempt by order of the commissioner from the filing requirements
- 13 of this section and sections 2242 and 3606 are considered
- 14 approved by the commissioner for purposes of section 3430.
- 15 (E) INSURANCE THAT MEETS BOTH OF THE FOLLOWING:
- 16 (i) IS SOLD TO AN EXEMPT COMMERCIAL POLICYHOLDER.
- 17 (ii) CONTAINS A PROMINENT DISCLAIMER THAT STATES "THIS
- 18 POLICY IS EXEMPT FROM THE FILING REQUIREMENTS OF SECTION 2236 OF
- 19 THE INSURANCE CODE OF 1956, 1956 PA 218, MCL 500.2236." OR WORDS
- 20 THAT ARE SUBSTANTIALLY SIMILAR.
- 21 (9) AS USED IN THIS SECTION AND SECTIONS 2401 AND 2601,
- 22 "EXEMPT COMMERCIAL POLICYHOLDER" MEANS AN INSURED THAT PURCHASES
- 23 THE INSURANCE FOR OTHER THAN PERSONAL, FAMILY, OR HOUSEHOLD
- 24 PURPOSES.
- 25 (10) $\overline{(9)}$ Every order made by the commissioner under the
- 26 provisions of this section shall be IS subject to court review
- 27 as provided in section 244.

Senate Bill No. 1213 1 Sec. 2401. (1) Except as provided in subsection (2), this chapter applies to the following kinds of insurance or coverages 2 3 on risks or operations in this state: 4 (a) Casualty insurance, as defined in section 624, except as 5 to livestock insurance. 6 (b) Surety and fidelity. 7 (c) Automobile insurance, as defined or included under the following sections: 8 9 (i) 624 (general definition of casualty insurance). 10 (ii) 7202 (insuring powers of reciprocal insurers). (iii) 620 (automobile insurance (limited) defined). 11 12 (iv) 614 (marine insurance defined). (d) Worker's compensation insurance, as defined or included 13 under the following sections: 14 (i) 624 (general definition of casualty insurance). 15 (ii) 7202 (insuring powers of reciprocal insurers). 16 17 (e) To all insurance transacted by a reciprocal insurer pursuant to section 7202 (insuring powers of reciprocal insurers). 18 19 (f) Personal property floaters. 20 (g) Title insurance. 21 (2) This chapter shall DOES not apply to ANY OF THE 22 FOLLOWING: (a) Reinsurance, other than joint reinsurance to the extent 23 stated in section 2464. 24 (b) Disability insurance. 25

(c) Insurance against loss of or damage to aircraft or

against liability, other than worker's compensation and

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1 employers' liability, arising out of the ownership, maintenance,

- 2 or use of aircraft.
- 3 (D) INSURANCE THAT MEETS BOTH OF THE FOLLOWING AND IS NOT
- 4 WORKER'S COMPENSATION INSURANCE:
- 5 (i) IS SOLD TO AN EXEMPT COMMERCIAL POLICYHOLDER.
- 6 (ii) CONTAINS A PROMINENT DISCLAIMER THAT STATES "THIS
- 7 POLICY IS EXEMPT FROM THE FILING REQUIREMENTS OF SECTION 2236 OF
- 8 THE INSURANCE CODE OF 1956, 1956 PA 218, MCL 500.2236." OR WORDS
- 9 THAT ARE SUBSTANTIALLY SIMILAR.
- 10 (3) This chapter shall apply APPLIES to all classes of
- 11 insurers admitted to do business in this state, including stock,
- 12 mutual, reciprocal, and interinsurers authorized to write any of
- 13 the kinds of insurance to which this chapter applies under this
- **14** act.
- 15 (4) If any kind of insurance, subdivision, or combination
- 16 thereof, or type of coverage, subject to this chapter, is also
- 17 subject to regulation by another rate regulatory chapter of this
- 18 act, an insurer to which both chapter 24 and chapter 26 are oth-
- 19 erwise applicable shall file with the commissioner, a designation
- 20 as to which rate regulatory chapter shall be applicable to the
- 21 insurer with respect to such kind of insurance, subdivision, or
- 22 combination thereof, or type of coverage.
- 23 (5) IF, PURSUANT TO SUBSECTION (6), THE COMMISSIONER CERTI-
- 24 FIES THE ABSENCE OF A REASONABLE DEGREE OF COMPETITION FOR A
- 25 SPECIFIED CLASSIFICATION, TYPE, OR KIND OF INSURANCE, THE COMMIS-
- 26 SIONER MAY ORDER THAT EACH INSURER FILE FOR PRIOR APPROVAL,
- 27 SUBJECT TO THE PROVISIONS OF THIS CHAPTER, ANY CHANGES TO ITS

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- 1 MANUALS OF CLASSIFICATION, MANUALS OF RULES AND RATES, AND RATING
- 2 PLANS THE INSURER PROPOSES TO USE FOR THAT SPECIFIED CLASSIFICA-
- 3 TION, TYPE, OR KIND OF INSURANCE. THE ORDER SHALL STATE, IN
- 4 WRITING, THE REASONS FOR THE COMMISSIONER'S DECISION TO ORDER THE
- 5 FILING. AN ORDER ISSUED UNDER THIS SUBSECTION EXPIRES 2 YEARS
- 6 AFTER THE DATE OF ISSUANCE. IF SUCH AN ORDER IS IN EFFECT, RATES
- 7 TO WHICH THE ORDER APPLIES SHALL BE FILED AT LEAST 30 DAYS BEFORE
- 8 THEIR PROPOSED EFFECTIVE DATE. FAILURE OF THE COMMISSIONER TO
- 9 ACT WITHIN 30 DAYS AFTER SUBMITTAL CONSTITUTES APPROVAL.
- 10 (6) A DETERMINATION CONCERNING THE ABSENCE OF A REASONABLE
- 11 DEGREE OF COMPETITION SHALL TAKE INTO ACCOUNT A REASONABLE SPEC-
- 12 TRUM OF RELEVANT ECONOMIC TESTS, INCLUDING THE NUMBER OF INSURERS
- 13 ACTIVELY ENGAGED IN WRITING THE INSURANCE IN QUESTION, THE
- 14 PRESENT AVAILABILITY OF THAT INSURANCE COMPARED TO THE AVAILABIL-
- 15 ITY IN COMPARABLE PAST PERIODS, THE UNDERWRITING RETURN OF THAT
- 16 INSURANCE OVER A REASONABLE PERIOD OF TIME SUFFICIENT TO ASSURE
- 17 RELIABILITY IN RELATION TO THE RISK ASSOCIATED WITH THAT INSUR-
- 18 ANCE, AND THE DIFFICULTY ENCOUNTERED BY NEW INSURERS ENTERING THE
- 19 MARKET IN ORDER TO COMPETE FOR THE WRITING OF THAT INSURANCE.
- 20 Sec. 2601. (1) This chapter applies to the following kinds
- 21 of insurance as written on risks located in this state by and
- 22 companies, associations, or other carriers, including
- 23 reciprocals:
- 24 (a) Property insurance, as defined in section 610.
- 25 (b) Marine insurance, as defined in section 614.
- 26 (c) Inland navigation and transportation insurance, as
- 27 defined in section 616.

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- 1 (d) Automobile insurance (limited), as defined in section
- **2** 620.
- 3 (2) "Inland marine insurance" shall be deemed CONSIDERED
- 4 to include:
- 5 (a) Insurance against loss of or damage to domestic ship-
- 6 ments, bridges, tunnels, and other inland instrumentalities of
- 7 transportation or communication, excluding buildings, their fur-
- 8 niture and furnishings, fixed contents, and supplies held in
- 9 storage.
- 10 (b) Insurance defined by ruling of the commissioner as
- 11 inland marine insurance.
- 12 (3) This chapter shall DOES not apply TO ANY OF THE
- 13 FOLLOWING:
- 14 (a) To reinsurance REINSURANCE, other than joint reinsur-
- 15 ance to the extent stated in section 2658.
- 16 (b) To insurance INSURANCE against loss of or damage to:
- 17 (i) Imports, exports, or domestic shipments.
- 18 (ii) Bridges, tunnels, or other instrumentalities of trans-
- 19 portation and communication.
- 20 (iii) Aircraft and attached equipment.
- 21 (iv) Vessels and watercraft under construction or owned by
- 22 or used in a business or having a straight-line hull length of
- 23 more than 24 feet.
- 24 (c) To insurance INSURANCE against loss resulting from
- 25 liability arising out of the ownership, maintenance, or use of:
- 26 (i) Imports, exports, or domestic shipments.

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- 1 (ii) Aircraft and attached equipment.
- 2 (iii) Vessels and watercraft -which THAT are under
- 3 construction or owned by or used in a business or having a
- 4 straight-line hull length of more than 24 feet.
- 5 (d) To motor MOTOR vehicle insurance, nor to insurance
- 6 against liability arising out of the ownership, maintenance, or
- 7 use of motor vehicles.
- 8 (e) To companies COMPANIES organized and doing business
- 9 under chapter 68.
- 10 (F) INSURANCE THAT MEETS BOTH OF THE FOLLOWING:
- 11 (i) IS SOLD TO AN EXEMPT COMMERCIAL POLICYHOLDER.
- 12 (ii) CONTAINS A PROMINENT DISCLAIMER THAT STATES "THIS
- 13 POLICY IS EXEMPT FROM THE FILING REQUIREMENTS OF SECTION 2236 OF
- 14 THE INSURANCE CODE OF 1956, 1956 PA 218, MCL 500.2236." OR WORDS
- 15 THAT ARE SUBSTANTIALLY SIMILAR.
- 16 (4) If any kind of insurance, subdivision, or combination
- 17 thereof, or type of coverage, subject to this chapter, is also
- 18 subject to regulation by another rate regulatory chapter of this
- 19 insurance code ACT, an insurer to which both chapters are oth-
- 20 erwise applicable shall file with the commissioner —, a designa-
- 21 tion as to which rate regulatory chapter shall be applicable to
- 22 it with respect to such kind of insurance, subdivision, or combi-
- 23 nation thereof, or type of coverage.
- 24 (5) IF, PURSUANT TO SUBSECTION (6), THE COMMISSIONER CERTI-
- 25 FIES THE ABSENCE OF A REASONABLE DEGREE OF COMPETITION FOR A
- 26 SPECIFIED CLASSIFICATION, TYPE, OR KIND OF INSURANCE, THE
- 27 COMMISSIONER MAY ORDER THAT EACH INSURER FILE FOR PRIOR APPROVAL,

- SUBJECT TO THE PROVISIONS OF THIS CHAPTER, ANY CHANGES TO ITS 1
- MANUALS OF CLASSIFICATION, MANUALS OF RULES AND RATES, AND RATING 2
- 3 PLANS THE INSURER PROPOSES TO USE FOR THAT SPECIFIED CLASSIFICA-
- TION, TYPE, OR KIND OF INSURANCE. THE ORDER SHALL STATE, IN 4
- 5 WRITING, THE REASONS FOR THE COMMISSIONER'S DECISION TO ORDER THE
- FILING. AN ORDER ISSUED UNDER THIS SUBSECTION EXPIRES 2 YEARS 6
- 7 AFTER THE DATE OF ISSUANCE. IF SUCH AN ORDER IS IN EFFECT, RATES
- TO WHICH THE ORDER APPLIES SHALL BE FILED AT LEAST 30 DAYS BEFORE 8
- THEIR PROPOSED EFFECTIVE DATE. FAILURE OF THE COMMISSIONER TO 9
- ACT WITHIN 30 DAYS AFTER SUBMITTAL CONSTITUTES APPROVAL. 10
- (6) A DETERMINATION CONCERNING THE EXISTENCE OF A REASONABLE 11
- DEGREE OF COMPETITION SHALL TAKE INTO ACCOUNT A REASONABLE SPEC-12
- TRUM OF RELEVANT ECONOMIC TESTS, INCLUDING THE NUMBER OF INSURERS 13
- ACTIVELY ENGAGED IN WRITING THE INSURANCE IN QUESTION, THE 14
- 15 PRESENT AVAILABILITY OF THAT INSURANCE COMPARED TO THE AVAILABIL-
- ITY IN COMPARABLE PAST PERIODS, THE UNDERWRITING RETURN OF THAT 16
- INSURANCE OVER A REASONABLE PERIOD OF TIME SUFFICIENT TO ASSURE 17
- RELIABILITY IN RELATION TO THE RISK ASSOCIATED WITH THAT INSUR-18
- 19 ANCE, AND THE DIFFICULTY ENCOUNTERED BY NEW INSURERS ENTERING THE
- MARKET IN ORDER TO COMPETE FOR THE WRITING OF THAT INSURANCE. 20