HOUSE BILL No. 5789

April 21, 2004, Introduced by Reps. Spade, Sheltrown, Garfield, Bieda, Dennis, Clack, Tobocman, Gleason, Farrah, Milosch and Anderson and referred to the Committee on Commerce.

A bill to amend 1976 PA 331, entitled "Michigan consumer protection act,"

by amending section 3 (MCL 445.903), as amended by 2002 PA 613.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 3. (1) Unfair A person shall not commit any of the
- 2 following unfair, unconscionable, or deceptive methods, acts, or
- 3 practices in the conduct of trade or commerce: -are unlawful and
- 4 are defined as follows:
- 5 (a) Causing a probability of confusion or misunderstanding as
- 6 to the source, sponsorship, approval, or certification of goods
 - or services.

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- (b) Using deceptive representations or deceptive designations
- of geographic origin in connection with goods or services.
- (c) Representing that goods or services have sponsorship,
- approval, characteristics, ingredients, uses, benefits, or

- 1 quantities that they do not have or that a person has
- 2 sponsorship, approval, status, affiliation, or connection that he
- 3 or she does not have.
- 4 (d) Representing that goods are new if they are deteriorated,
- 5 altered, reconditioned, used, or secondhand.
- **6** (e) Representing that goods or services are of a particular
- 7 standard, quality, or grade, or that goods are of a particular
- 8 style or model, if they are of another.
- **9** (f) Disparaging the goods, services, business, or reputation
- 10 of another by false or misleading representation of fact.
- 11 (q) Advertising or representing goods or services with intent
- 12 not to dispose of those goods or services as advertised or
- 13 represented.
- 14 (h) Advertising goods or services with intent not to supply
- 15 reasonably expectable public demand, unless the advertisement
- 16 discloses a limitation of quantity in immediate conjunction with
- 17 the advertised goods or services.
- (i) Making false or misleading statements of fact concerning
- 19 the reasons for, existence of, or amounts of price reductions.
- (j) Representing that a part, replacement, or repair service
- 21 is needed when it is not.
- (k) Representing to a party to whom goods or services are
- 23 supplied that the goods or services are being supplied in
- 24 response to a request made by or on behalf of the party, when
- 25 they are not.
- 26 (1) Misrepresenting that because of some defect in a
- 27 consumer's home the health, safety, or lives of the consumer or

- 1 his or her family are in danger if the product or services are
- 2 not purchased, when in fact the defect does not exist or the
- 3 product or services would not remove the danger.
- 4 (m) Causing a probability of confusion or of misunderstanding
- 5 with respect to the authority of a salesperson, representative,
- 6 or agent to negotiate the final terms of a transaction.
- 7 (n) Causing a probability of confusion or of misunderstanding
- 8 as to the legal rights, obligations, or remedies of a party to a
- 9 transaction.
- 10 (o) Causing a probability of confusion or of misunderstanding
- 11 as to the terms or conditions of credit if credit is extended in
- 12 a transaction.
- (p) Disclaiming or limiting the implied warranty of
- 14 merchantability and fitness for use, unless a disclaimer is
- 15 clearly and conspicuously disclosed.
- 16 (q) Representing or implying that the subject of a consumer
- 17 transaction will be provided promptly, or at a specified time, or
- 18 within a reasonable time, if the merchant knows or has reason to
- 19 know it will not be so provided.
- 20 (r) Representing that a consumer will receive goods or
- 21 services "free" or "without charge", or using words of similar
- 22 import in the representation, without clearly and conspicuously
- 23 disclosing with equal prominence in immediate conjunction with
- 24 the use of those words the conditions, terms, or prerequisites to
- 25 the use or retention of the goods or services advertised.
- (s) Failing to reveal a material fact, the omission of which
- 27 tends to mislead or deceive the consumer, and which fact could

- 1 not reasonably be known by the consumer.
- 2 (t) Entering into a consumer transaction in which the
- 3 consumer waives or purports to waive a right, benefit, or
- 4 immunity provided by law, unless the waiver is clearly stated and
- 5 the consumer has specifically consented to it.
- 6 (u) Failing, in a consumer transaction that is rescinded,
- 7 canceled, or otherwise terminated in accordance with the terms of
- 8 an agreement, advertisement, representation, or provision of law,
- 9 to promptly restore to the person or persons entitled to it a
- 10 deposit, down payment, or other payment, or in the case of
- 11 property traded in but not available, the greater of the agreed
- 12 value or the fair market value of the property, or to cancel
- 13 within a specified time or an otherwise reasonable time an
- **14** acquired security interest.
- (v) Taking or arranging for the consumer to sign an
- 16 acknowledgment, certificate, or other writing affirming
- 17 acceptance, delivery, compliance with a requirement of law, or
- 18 other performance, if the merchant knows or has reason to know
- 19 that the statement is not true.
- 20 (w) Representing that a consumer will receive a rebate,
- 21 discount, or other benefit as an inducement for entering into a
- 22 transaction, if the benefit is contingent on an event to occur
- 23 subsequent to the consummation of the transaction.
- 24 (x) Taking advantage of the consumer's inability reasonably
- 25 to protect his or her interests by reason of disability,
- 26 illiteracy, or inability to understand the language of an
- 27 agreement presented by the other party to the transaction who

- 1 knows or reasonably should know of the consumer's inability.
- 2 (y) Gross discrepancies between the oral representations of
- 3 the seller and the written agreement covering the same
- 4 transaction or failure of the other party to the transaction to
- 5 provide the promised benefits.
- 6 (z) Charging the consumer a price that is grossly in excess
- 7 of the price at which similar property or services are sold.
- 8 (aa) Causing coercion and duress as the result of the time
- 9 and nature of a sales presentation.
- 10 (bb) Making a representation of fact or statement of fact
- 11 material to the transaction such that a person reasonably
- 12 believes the represented or suggested state of affairs to be
- 13 other than it actually is.
- 14 (cc) Failing to reveal facts that are material to the
- 15 transaction in light of representations of fact made in a
- 16 positive manner.
- 17 (dd) Subject to subdivision (ee), representations by the
- 18 manufacturer of a product or package that the product or package
- 19 is 1 or more of the following:
- 20 (i) Except as provided in subparagraph (ii), recycled,
- 21 recyclable, degradable, or is of a certain recycled content, in
- 22 violation of guides for the use of environmental marketing
- 23 claims, 16 C.F.R. CFR part 260.
- 24 (ii) For container holding devices regulated under part 163
- 25 of the natural resources and environmental protection act, 1994
- 26 PA 451, MCL 324.16301 to 324.16303, representations by a
- 27 manufacturer that the container holding device is degradable

- 1 contrary to the definition provided in that act.
- 2 (ee) Representing that a product or package is degradable,
- 3 biodegradable, or photodegradable unless it can be substantiated
- 4 by evidence that the product or package will completely decompose
- 5 into elements found in nature within a reasonably short period of
- 6 time after consumers use the product and dispose of the product
- 7 or the package in a landfill or composting facility, as
- 8 appropriate.
- 9 (ff) Offering a consumer a prize if in order to claim the
- 10 prize the consumer is required to submit to a sales presentation,
- 11 unless a written disclosure is given to the consumer at the time
- 12 the consumer is notified of the prize and the written disclosure
- 13 meets all of the following requirements:
- 14 (i) Is written or printed in a bold type that is not smaller
- 15 than 10-point.
- (ii) Fully describes the prize, including its cash value, won
- 17 by the consumer.
- 18 (iii) Contains all the terms and conditions for claiming the
- 19 prize, including a statement that the consumer is required to
- 20 submit to a sales presentation.
- 21 (iv) Fully describes the product, real estate, investment,
- 22 service, membership, or other item that is or will be offered for
- 23 sale, including the price of the least expensive item and the
- 24 most expensive item.
- 25 (gg) Violating 1971 PA 227, MCL 445.111 to 445.117, in
- 26 connection with a home solicitation sale or telephone
- 27 solicitation, including, but not limited to, having an

- 1 independent courier service or other third party pick up a
- 2 consumer's payment on a home solicitation sale during the period
- 3 the consumer is entitled to cancel the sale.
- 4 (hh) Representing or implying that a fee included in a price
- 5 charged to a consumer is required by law when the fee is not
- 6 required by law.
- 7 (2) The attorney general may promulgate rules to implement
- 8 this act under the administrative procedures act of 1969, 1969
- **9** PA 306, MCL 24.201 to 24.328. The rules shall not create an
- 10 additional unfair trade practice not already enumerated by this
- 11 section. However, to assure national uniformity, rules shall not
- 12 be promulgated to implement subsection (1)(dd) or (ee).

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