1

2

3

5

## **SENATE BILL No. 1125**

March 9, 2006, Introduced by Senators SCOTT, CLARK-COLEMAN, JOHNSON, TOY, CLARKE, THOMAS, BARCIA, LELAND and HARDIMAN and referred to the Committee on Judiciary.

A bill to amend 1976 PA 331, entitled "Michigan consumer protection act," by amending sections 2, 3, and 5 (MCL 445.902, 445.903, and 445.905), section 2 as amended by 1984 PA 91 and section 3 as amended by 2004 PA 462.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

Sec. 2. (1) As used in this act:

- (a) —"Business—SUBJECT TO SUBSECTION (2), "BUSINESS opportunity" means the sale or lease of any products, equipment, supplies, or services for the purpose of enabling the purchaser to start a business, and in which the seller represents 1 or more of the following:
  - (i) That the seller will provide locations or assist the

- 1 purchaser in finding locations for the use or operation of vending
- 2 machines, racks, display cases, or other similar devices, or
- 3 currency operated amusement machines or devices, on premises
- 4 neither owned nor leased by the purchaser or seller.
- 5 (ii) That the seller may, in the ordinary course of business,
- 6 purchase any or all products made, produced, fabricated, grown,
- 7 bred, or modified by the purchaser using whole or in part the
- 8 supplies, services, or chattels sold to the purchaser.
- 9 (iii) The seller guarantees that the purchaser will derive
- 10 income from the business opportunity -which THAT exceeds the price
- 11 paid for the business opportunity; or that the seller will refund
- 12 all or part of the price paid for the business opportunity, or
- 13 repurchase any of the products, equipment, supplies, or chattels
- 14 supplied by the seller, if the purchaser is unsatisfied with the
- 15 business opportunity. As used in this subparagraph, "guarantee"
- 16 means a written or oral representation that would cause a
- 17 reasonable person in the purchaser's position to believe that
- 18 income is assured.
- 19 (iv) That the seller will provide a sales program or marketing
- 20 program which will enable the purchaser to derive income from the
- 21 business opportunity which THAT exceeds the price paid for the
- 22 business opportunity. This subparagraph does not apply to the sale
- 23 of a marketing program made in conjunction with the licensing of a
- 24 federally registered trademark or a federally registered service
- 25 mark, or to the sale of a business opportunity for which the
- 26 purchaser pays less than \$500.00 in total for the business
- 27 opportunity from anytime before the date of sale to anytime within

- 1 6 months after the date of sale.
- 2 Business opportunity, as used in this act, does not include
- 3 the sale of a franchise as defined in section 2 of Act No. 269 of
- 4 the Public Acts of 1974, being section 445.1502 of the Michigan
- 5 Compiled Laws, or the sale of an ongoing business if the owner of
- 6 that business sells and intends to sell only that single business
- 7 opportunity.
- 8 (b) "Documentary material" includes the original or copy of a
- 9 book, record, report, memorandum, paper, communication, tabulation,
- 10 map, chart, photograph, mechanical transcription, or other tangible
- 11 document or recording, wherever situated.
- 12 (C) "PERFORMING GROUP" MEANS A VOCAL OR INSTRUMENTAL GROUP
- 13 SEEKING TO USE THE NAME OF ANOTHER GROUP THAT HAS PREVIOUSLY
- 14 RELEASED A COMMERCIAL SOUND RECORDING UNDER THAT NAME.
- 15 (D) (c) "Person" means a natural person, corporation,
- 16 LIMITED LIABILITY COMPANY, trust, partnership, incorporated or
- 17 unincorporated association, or other legal entity.
- 18 (E) "RECORDING GROUP" MEANS A VOCAL OR INSTRUMENTAL GROUP THAT
- 19 MEETS BOTH OF THE FOLLOWING:
- 20 (i) AT LEAST 1 OF THE MEMBERS OF THE GROUP HAS PREVIOUSLY
- 21 RELEASED A COMMERCIAL SOUND RECORDING UNDER THE GROUP'S NAME.
- 22 (ii) AT LEAST 1 OF THE MEMBERS OF THE GROUP HAS A LEGAL RIGHT
- 23 TO USE THE GROUP'S NAME, BY VIRTUE OF USE OR OPERATION UNDER THE
- 24 GROUP'S NAME WITHOUT ABANDONING THE NAME OF OR AFFILIATION WITH THE
- 25 GROUP.
- 26 (F) "SOUND RECORDING" MEANS A WORK THAT RESULTS FROM THE
- 27 FIXATION ON A MATERIAL OBJECT OF A SERIES OF MUSICAL, SPOKEN, OR

- 1 OTHER SOUNDS REGARDLESS OF THE NATURE OF THE MATERIAL OBJECT, SUCH
- 2 AS A DISK, TAPE, OR OTHER PHONO-RECORD, IN WHICH THE SOUNDS ARE
- 3 EMBODIED.
- 4 (G) -(d) "Trade or commerce" means the conduct of a business
- 5 providing goods, property, or service primarily for personal,
- 6 family, or household purposes and includes the advertising,
- 7 solicitation, offering for sale or rent, sale, lease, or
- 8 distribution of a service or property, tangible or intangible,
- 9 real, personal, or mixed, or any other article, or a business
- 10 opportunity. "Trade or commerce" does not include the purchase or
- 11 sale of a franchise, but does include pyramid and chain promotions,
- 12 as "franchise", "pyramid", and "chain promotions" are defined in
- 13 Act No. 269 of the Public Acts of 1974, being sections 445.1501 to
- 14 445.1545 of the Michigan Compiled Laws THE FRANCHISE INVESTMENT
- 15 LAW, 1974 PA 269, MCL 445.1501 TO 445.1546.
- 16 (2) AS USED IN THIS ACT, "BUSINESS OPPORTUNITY" DOES NOT
- 17 INCLUDE A SALE OF A FRANCHISE AS DEFINED IN SECTION 2 OF THE
- 18 FRANCHISE INVESTMENT LAW, 1974 PA 269, MCL 445.1502, OR THE SALE OF
- 19 AN ONGOING BUSINESS IF THE OWNER OF THE BUSINESS SELLS AND INTENDS
- 20 TO SELL ONLY THAT SINGLE BUSINESS OPPORTUNITY.
- 21 Sec. 3. (1) Unfair, unconscionable, or deceptive methods,
- 22 acts, or practices in the conduct of trade or commerce are unlawful
- 23 and are defined as follows:
- 24 (a) Causing a probability of confusion or misunderstanding as
- 25 to the source, sponsorship, approval, or certification of goods or
- 26 services.
- 27 (b) Using deceptive representations or deceptive designations

- 1 of geographic origin in connection with goods or services.
- 2 (c) Representing that goods or services have sponsorship,
- 3 approval, characteristics, ingredients, uses, benefits, or
- 4 quantities that they do not have or that a person has sponsorship,
- 5 approval, status, affiliation, or connection that he or she does
- 6 not have.
- 7 (d) Representing that goods are new if they are deteriorated,
- 8 altered, reconditioned, used, or secondhand.
- 9 (e) Representing that goods or services are of a particular
- 10 standard, quality, or grade, or that goods are of a particular
- 11 style or model, if they are of another.
- 12 (f) Disparaging the goods, services, business, or reputation
- 13 of another by false or misleading representation of fact.
- 14 (g) Advertising or representing goods or services with intent
- 15 not to dispose of those goods or services as advertised or
- 16 represented.
- 17 (h) Advertising goods or services with intent not to supply
- 18 reasonably expectable public demand, unless the advertisement
- 19 discloses a limitation of quantity in immediate conjunction with
- 20 the advertised goods or services.
- 21 (i) Making false or misleading statements of fact concerning
- 22 the reasons for, existence of, or amounts of price reductions.
- 23 (j) Representing that a part, replacement, or repair service
- 24 is needed when it is not.
- 25 (k) Representing to a party to whom goods or services are
- 26 supplied that the goods or services are being supplied in response
- 27 to a request made by or on behalf of the party, when they are not.

- 1 (1) Misrepresenting that because of some defect in a consumer's
- 2 home the health, safety, or lives of the consumer or his or her
- 3 family are in danger if the product or services are not purchased,
- 4 when in fact the defect does not exist or the product or services
- 5 would not remove the danger.
- 6 (m) Causing a probability of confusion or of misunderstanding
- 7 with respect to the authority of a salesperson, representative, or
- 8 agent to negotiate the final terms of a transaction.
- 9 (n) Causing a probability of confusion or of misunderstanding
- 10 as to the legal rights, obligations, or remedies of a party to a
- 11 transaction.
- 12 (o) Causing a probability of confusion or of misunderstanding
- 13 as to the terms or conditions of credit if credit is extended in a
- 14 transaction.
- 15 (p) Disclaiming or limiting the implied warranty of
- 16 merchantability and fitness for use, unless a disclaimer is clearly
- 17 and conspicuously disclosed.
- 18 (q) Representing or implying that the subject of a consumer
- 19 transaction will be provided promptly, or at a specified time, or
- 20 within a reasonable time, if the merchant knows or has reason to
- 21 know it will not be so provided.
- (r) Representing that a consumer will receive goods or
- 23 services "free" or "without charge", or using words of similar
- 24 import in the representation, without clearly and conspicuously
- 25 disclosing with equal prominence in immediate conjunction with the
- 26 use of those words the conditions, terms, or prerequisites to the
- 27 use or retention of the goods or services advertised.

- 1 (s) Failing to reveal a material fact, the omission of which
- 2 tends to mislead or deceive the consumer, and which fact could not
- 3 reasonably be known by the consumer.
- 4 (t) Entering into a consumer transaction in which the consumer
- 5 waives or purports to waive a right, benefit, or immunity provided
- 6 by law, unless the waiver is clearly stated and the consumer has
- 7 specifically consented to it.
- 8 (u) Failing, in a consumer transaction that is rescinded,
- 9 canceled, or otherwise terminated in accordance with the terms of
- 10 an agreement, advertisement, representation, or provision of law,
- 11 to promptly restore to the person or persons entitled to it a
- 12 deposit, down payment, or other payment, or in the case of property
- 13 traded in but not available, the greater of the agreed value or the
- 14 fair market value of the property, or to cancel within a specified
- 15 time or an otherwise reasonable time an acquired security interest.
- 16 (v) Taking or arranging for the consumer to sign an
- 17 acknowledgment, certificate, or other writing affirming acceptance,
- 18 delivery, compliance with a requirement of law, or other
- 19 performance, if the merchant knows or has reason to know that the
- 20 statement is not true.
- 21 (w) Representing that a consumer will receive a rebate,
- 22 discount, or other benefit as an inducement for entering into a
- 23 transaction, if the benefit is contingent on an event to occur
- 24 subsequent to the consummation of the transaction.
- 25 (x) Taking advantage of the consumer's inability reasonably to
- 26 protect his or her interests by reason of disability, illiteracy,
- 27 or inability to understand the language of an agreement presented

- 1 by the other party to the transaction who knows or reasonably
- 2 should know of the consumer's inability.
- 3 (y) Gross discrepancies between the oral representations of
- 4 the seller and the written agreement covering the same transaction
- 5 or failure of the other party to the transaction to provide the
- 6 promised benefits.
- 7 (z) Charging the consumer a price that is grossly in excess of
- 8 the price at which similar property or services are sold.
- 9 (aa) Causing coercion and duress as the result of the time and
- 10 nature of a sales presentation.
- 11 (bb) Making a representation of fact or statement of fact
- 12 material to the transaction such that a person reasonably believes
- 13 the represented or suggested state of affairs to be other than it
- 14 actually is.
- 15 (cc) Failing to reveal facts that are material to the
- 16 transaction in light of representations of fact made in a positive
- manner.
- 18 (dd) Subject to subdivision (ee), representations by the
- 19 manufacturer of a product or package that the product or package is
- 20 1 or more of the following:
- 21 (i) Except as provided in subparagraph (ii), recycled,
- 22 recyclable, degradable, or is of a certain recycled content, in
- 23 violation of guides for the use of environmental marketing claims,
- 24 16 CFR part 260.
- 25 (ii) For container holding devices regulated under part 163 of
- 26 the natural resources and environmental protection act, 1994 PA
- 27 451, MCL 324.16301 to 324.16303, representations by a manufacturer

- 1 that the container holding device is degradable contrary to the
- 2 definition provided in that act.
- 3 (ee) Representing that a product or package is degradable,
- 4 biodegradable, or photodegradable unless it can be substantiated by
- 5 evidence that the product or package will completely decompose into
- 6 elements found in nature within a reasonably short period of time
- 7 after consumers use the product and dispose of the product or the
- 8 package in a landfill or composting facility, as appropriate.
- 9 (ff) Offering a consumer a prize if in order to claim the
- 10 prize the consumer is required to submit to a sales presentation,
- 11 unless a written disclosure is given to the consumer at the time
- 12 the consumer is notified of the prize and the written disclosure
- meets all of the following requirements:
- 14 (i) Is written or printed in a bold type that is not smaller
- 15 than 10-point.
- 16 (ii) Fully describes the prize, including its cash value, won
- 17 by the consumer.
- 18 (iii) Contains all the terms and conditions for claiming the
- 19 prize, including a statement that the consumer is required to
- 20 submit to a sales presentation.
- 21 (iv) Fully describes the product, real estate, investment,
- 22 service, membership, or other item that is or will be offered for
- 23 sale, including the price of the least expensive item and the most
- 24 expensive item.
- 25 (gg) Violating 1971 PA 227, MCL 445.111 to 445.117, in
- 26 connection with a home solicitation sale or telephone solicitation,
- 27 including, but not limited to, having an independent courier

- 1 service or other third party pick up a consumer's payment on a home
- 2 solicitation sale during the period the consumer is entitled to
- 3 cancel the sale.
- 4 (hh) Except as provided in subsection (3), requiring a
- 5 consumer to disclose his or her social security number as a
- 6 condition to selling or leasing goods or providing a service to the
- 7 consumer, unless any of the following apply:
- 8 (i) The selling, leasing, providing, terms of payment, or
- 9 transaction includes an application for or an extension of credit
- 10 to the consumer.
- (ii) The disclosure is required or authorized by applicable
- 12 state or federal statute, rule, or regulation.
- 13 (iii) The disclosure is requested by a person to obtain a
- 14 consumer report for a permissible purpose described in section 604
- 15 of the fair credit reporting act, 15 USC 1681b.
- 16 (iv) The disclosure is requested by a landlord, lessor, or
- 17 property manager to obtain a background check of the individual in
- 18 conjunction with the rent or leasing of real property.
- 19 (v) The disclosure is requested from an individual to effect,
- 20 administer or enforce a specific telephonic or other electronic
- 21 consumer transaction that is not made in person but is requested or
- 22 authorized by the individual if it is to be used solely to confirm
- 23 the identity of the individual through a fraud prevention service
- 24 database. The consumer good or service shall still be provided to
- 25 the consumer upon verification of his or her identity if he or she
- 26 refuses to provide his or her social security number but provides
- 27 other information or documentation that can be used by the person

- 1 to verify his or her identity. The person may inform the consumer
- 2 that verification through other means than use of the social
- 3 security number may cause a delay in providing the service or good
- 4 to the consumer.
- 5 (ii) If a credit card or debit card is used for payment in a
- 6 consumer transaction, issuing or delivering a receipt to the
- 7 consumer that displays any part of the expiration date of the card
- 8 or more than the last 4 digits of the consumer's account number.
- 9 This subdivision does not apply if the only receipt issued in a
- 10 consumer transaction is a credit card or debit card receipt on
- 11 which the account number or expiration date is handwritten,
- 12 mechanically imprinted, or photocopied. This subdivision applies to
- 13 any consumer transaction that occurs on or after March 1, 2005,
- 14 except that if a credit or debit card receipt is printed in a
- 15 consumer transaction by an electronic device, this subdivision
- 16 applies to any consumer transaction that occurs using that device
- 17 only after 1 of the following dates, as applicable:
- (i) If the electronic device is placed in service after March
- 19 1, 2005, July 1, 2005 or the date the device is placed in service,
- 20 whichever is later.
- 21 (ii) If the electronic device is in service on or before March
- 22 1, 2005, July 1, 2006.
- 23 (jj) Violating section 11 of the identity theft protection
- 24 act, 2004 PA 452, MCL 445.71.
- 25 (KK) ADVERTISING OR CONDUCTING A LIVE MUSICAL PERFORMANCE OR
- 26 PRODUCTION IN THIS STATE THROUGH THE USE OF A FALSE, DECEPTIVE, OR
- 27 MISLEADING AFFILIATION, CONNECTION, OR ASSOCIATION BETWEEN A

- 1 PERFORMING GROUP AND A RECORDING GROUP. THIS SUBDIVISION DOES NOT
- 2 APPLY IF ANY OF THE FOLLOWING ARE MET:
- 3 (i) THE PERFORMING GROUP IS THE AUTHORIZED REGISTRANT AND OWNER
- 4 OF A FEDERAL SERVICE MARK FOR THAT GROUP REGISTERED IN THE UNITED
- 5 STATES PATENT AND TRADEMARK OFFICE.
- 6 (ii) AT LEAST 1 MEMBER OF THE PERFORMING GROUP WAS A MEMBER OF
- 7 THE RECORDING GROUP AND HAS A LEGAL RIGHT TO USE THE GROUP'S NAME,
- 8 BY VIRTUE OF USE OR OPERATION UNDER THE GROUP'S NAME WITHOUT HAVING
- 9 ABANDONED THE NAME OR AFFILIATION WITH THE GROUP.
- 10 (iii) THE LIVE MUSICAL PERFORMANCE OR PRODUCTION IS IDENTIFIED
- 11 IN ALL ADVERTISING AND PROMOTION AS A SALUTE OR TRIBUTE.
- 12 (iv) THE ADVERTISING DOES NOT RELATE TO A LIVE MUSICAL
- 13 PERFORMANCE OR PRODUCTION TAKING PLACE IN THIS STATE.
- 14 (v) THE PERFORMANCE OR PRODUCTION IS EXPRESSLY AUTHORIZED BY
- 15 THE RECORDING GROUP.
- 16 (2) The attorney general may promulgate rules to implement
- 17 this act under the administrative procedures act of 1969, 1969 PA
- 18 306, MCL 24.201 to 24.328. The rules shall not create an additional
- 19 unfair trade practice not already enumerated by this section.
- 20 However, to assure national uniformity, rules shall not be
- 21 promulgated to implement subsection (1)(dd) or (ee).
- 22 (3) Subsection (1) (hh) does not apply to either of the
- 23 following:
- 24 (a) Providing a service related to the administration of
- 25 health-related or dental-related benefits or services to patients,
- 26 including provider contracting or credentialing. This subdivision
- 27 is intended to limit the application of subsection (1)(hh) and is

- 1 not intended to imply that this act would otherwise apply to
- 2 health-related or dental-related benefits.
- 3 (b) An employer providing benefits or services to an employee.
- 4 Sec. 5. (1) When IF the attorney general has probable cause
- 5 to believe that a person has engaged, is engaging, or is about to
- 6 engage in a method, act, or practice -which THAT is unlawful
- 7 pursuant to section 3, and -upon GIVES notice -given in
- 8 accordance with this section, the attorney general may bring an
- 9 action in accordance with principles of equity to restrain the
- 10 defendant by temporary or permanent injunction from engaging in the
- 11 method, act, or practice. The action may be brought in the circuit
- 12 court of the county where the defendant is established or conducts
- 13 business or, if the defendant is not established in this state, in
- 14 the circuit court of Ingham county. The court may award costs to
- 15 the prevailing party. For persistent and knowing violation of
- 16 section 3 the court may assess the defendant a civil penalty FINE
- 17 of not more than \$25,000.00. FOR A VIOLATION OF SECTION 3(1)(KK),
- 18 EACH PERFORMANCE OR PRODUCTION IS A SEPARATE VIOLATION.
- 19 (2) Unless waived by the court on good cause shown not less
- 20 than 10 days before the commencement of an action under this
- 21 section, the attorney general shall notify the person of his OR HER
- 22 intended action and give the person an opportunity to cease and
- 23 desist from the alleged unlawful method, act, or practice or to
- 24 confer with the attorney general in person, by counsel, or by other
- 25 representative as to the proposed action before the proposed filing
- 26 date. The notice may be given the person by mail, postage prepaid,
- 27 to his OR HER usual place of business or, if the person does not

- 1 have a usual place of business, to his OR HER last known address,
- 2 or, with respect to IF THE PERSON IS a corporation, only to a
- 3 resident agent who is designated to receive service of process or
- 4 to an officer of the corporation.
- 5 (3) A prosecuting attorney or law enforcement officer
- 6 receiving notice of an alleged violation of this act, or of a
- 7 violation of an injunction, order, decree, or judgment issued in an
- 8 action brought pursuant to this section, or of an assurance under
- 9 this act, shall immediately forward written notice of the violation
- 10 together with any information he OR SHE may have to the office of
- 11 the attorney general.
- 12 (4) A person who knowingly violates the terms of an
- 13 injunction, order, decree, or judgment issued pursuant to this
- 14 section shall forfeit and pay to the state a civil -penalty FINE
- of not more than \$5,000.00 for each violation. For the purposes of
- 16 this section, the court issuing an injunction, order, decree, or
- 17 judgment shall retain jurisdiction, the cause shall be continued,
- 18 and the attorney general may petition for recovery of a civil
- 19 penalty FINE as provided by this section.

06078'06 Final Page DAM