

# HOUSE BILL No. 5937

April 8, 2008, Introduced by Reps. Mayes and Bieda and referred to the Committee on Tax Policy.

A bill to amend 2007 PA 36, entitled  
"Michigan business tax act,"  
by amending section 111 (MCL 208.1111), as amended by 2007 PA 145.

**THE PEOPLE OF THE STATE OF MICHIGAN ENACT:**

1           Sec. 111. (1) "Gross receipts" means the entire amount  
2 received by the taxpayer from any activity whether in intrastate,  
3 interstate, or foreign commerce carried on for direct or indirect  
4 gain, benefit, or advantage to the taxpayer or to others except for  
5 the following:

6           (a) Proceeds from sales by a principal that the taxpayer  
7 collects in an agency capacity solely on behalf of the principal  
8 and delivers to the principal.

9           (b) Amounts received by the taxpayer as an agent solely on  
10 behalf of the principal that are expended by the taxpayer for any

1 of the following:

2 (i) The performance of a service by a third party for the  
3 benefit of the principal that is required by law to be performed by  
4 a licensed person.

5 (ii) The performance of a service by a third party for the  
6 benefit of the principal that the taxpayer has not undertaken a  
7 contractual duty to perform.

8 (iii) Principal and interest under a mortgage loan or land  
9 contract, lease or rental payments, or taxes, utilities, or  
10 insurance premiums relating to real or personal property owned or  
11 leased by the principal.

12 (iv) A capital asset of a type that is, or under the internal  
13 revenue code will become, eligible for depreciation, amortization,  
14 or accelerated cost recovery by the principal for federal income  
15 tax purposes, or for real property owned or leased by the  
16 principal.

17 (v) Property not described under subparagraph (iv) that is  
18 purchased by the taxpayer on behalf of the principal and that the  
19 taxpayer does not take title to or use in the course of performing  
20 its contractual business activities.

21 (vi) Fees, taxes, assessments, levies, fines, penalties, or  
22 other payments established by law that are paid to a governmental  
23 entity and that are the legal obligation of the principal.

24 (c) Amounts that are excluded from gross income of a foreign  
25 corporation engaged in the international operation of aircraft  
26 under section 883(a) of the internal revenue code.

27 (d) Amounts received by an advertising agency used to acquire

1 advertising media time, space, production, or talent on behalf of  
2 another person.

3 (e) Notwithstanding any other provision of this section,  
4 amounts received by a taxpayer that manages real property owned by  
5 a third party that are deposited into a separate account kept in  
6 the name of that third party and that are not reimbursements to the  
7 taxpayer and are not indirect payments for management services that  
8 the taxpayer provides to that third party.

9 (f) Proceeds from the taxpayer's transfer of an account  
10 receivable if the sale that generated the account receivable was  
11 included in gross receipts for federal income tax purposes. This  
12 subdivision does not apply to a taxpayer that during the tax year  
13 both buys and sells any receivables.

14 (g) Proceeds from any of the following:

15 (i) The original issue of stock or equity instruments.

16 (ii) The original issue of debt instruments.

17 (h) Refunds from returned merchandise.

18 (i) Cash and in-kind discounts.

19 (j) Trade discounts.

20 (k) Federal, state, or local tax refunds.

21 (l) Security deposits.

22 (m) Payment of the principal portion of loans.

23 (n) Value of property received in a like-kind exchange.

24 (o) Proceeds from a sale, transaction, exchange, involuntary  
25 conversion, or other disposition of tangible, intangible, or real  
26 property that is a capital asset as defined in section 1221(a) of  
27 the internal revenue code or land that qualifies as property used

1 in the trade or business as defined in section 1231(b) of the  
2 internal revenue code, less any gain from the disposition to the  
3 extent that gain is included in federal taxable income.

4 (p) The proceeds from a policy of insurance, a settlement of a  
5 claim, or a judgment in a civil action less any proceeds under this  
6 subdivision that are included in federal taxable income.

7 (q) For a sales finance company, as defined in section 2 of  
8 the motor vehicles sales finance act, 1950 (Ex Sess) PA 27, MCL  
9 492.102, and directly or indirectly owned in whole or in part by a  
10 motor vehicle manufacturer as of January 1, 2008, amounts realized  
11 from the repayment, maturity, sale, or redemption of the principal  
12 of a loan, bond, or mutual fund, certificate of deposit, or similar  
13 marketable instrument.

14 (r) For a sales finance company, as defined in section 2 of  
15 the motor vehicles sales finance act, 1950 (Ex Sess) PA 27, MCL  
16 492.102, and directly or indirectly owned in whole or in part by a  
17 motor vehicle manufacturer as of January 1, 2008, the principal  
18 amount received under a repurchase agreement or other transaction  
19 properly characterized as a loan.

20 (s) For a mortgage company, proceeds representing the  
21 principal balance of loans transferred or sold in the tax year. For  
22 purposes of this subdivision, "mortgage company" means a person  
23 that is licensed under the mortgage brokers, lenders, and servicers  
24 licensing act, 1987 PA 173, MCL 445.1651 to 445.1684, or the  
25 secondary mortgage loan act, 1981 PA 125, MCL 493.51 to 493.81, and  
26 has greater than 90% of its revenues, in the ordinary course of  
27 business, from the origination, sale, or servicing of residential

1 mortgage loans.

2 (t) For a professional employer organization, any amount  
3 charged by a professional employer organization that represents the  
4 actual cost of wages and salaries, benefits, worker's compensation,  
5 payroll taxes, withholding, or other assessments paid to or on  
6 behalf of a covered employee by the professional employer  
7 organization under a professional employer arrangement.

8 (u) Any invoiced items used to provide more favorable floor  
9 plan assistance to a person subject to the tax imposed under this  
10 act than to a person not subject to this tax and paid by a  
11 manufacturer, distributor, or supplier.

12 (v) For an individual, estate, partnership organized  
13 exclusively for estate or gift planning purposes, or trust  
14 organized exclusively for estate or gift planning purposes, amounts  
15 received other than those from transactions, activities, and  
16 sources in the regular course of the taxpayer's trade or business,  
17 including the following:

18 (i) Receipts from tangible and intangible property if the  
19 acquisition, rental, management, or disposition of the property  
20 constitutes integral parts of the taxpayer's regular trade or  
21 business operations.

22 (ii) Receipts received in the course of the taxpayer's trade or  
23 business from stock and securities of any foreign or domestic  
24 corporation and dividend and interest income.

25 (iii) Receipts derived from isolated sales, leases, assignment,  
26 licenses, divisions, or other infrequently occurring dispositions,  
27 transfers, or transactions involving property if the property is or

1 was used in the taxpayer's trade or business operation.

2 (iv) Receipts derived from the sale of a business.

3 (v) Receipts excluded from gross receipts under this  
4 subsection for an individual, estate, partnership organized  
5 exclusively for estate or gift planning purposes, or trust  
6 organized exclusively for estate or gift planning purposes include,  
7 but are not limited to, the following:

8 (A) Personal investment activity, including interest,  
9 dividends, and gains from a personal investment portfolio or  
10 retirement account.

11 (B) Disposition of tangible, intangible, or real property held  
12 for personal use and enjoyment, such as a personal residence or  
13 personal assets.

14 **(W) AMOUNTS RECEIVED BY THE TAXPAYER FROM PURCHASERS AND**  
15 **REMITTED TO THE DEPARTMENT UNDER THE GENERAL SALES TAX ACT, 1933 PA**  
16 **167, MCL 205.51 TO 205.78.**

17 (2) "Insurance company" means an authorized insurer as defined  
18 in section 106 of the insurance code of 1956, 1956 PA 218, MCL  
19 500.106.

20 (3) "Internal revenue code" means the United States internal  
21 revenue code of 1986 in effect on January 1, 2008 or, at the option  
22 of the taxpayer, in effect for the tax year.

23 (4) "Inventory" means, except as provided in subdivision (d),  
24 all of the following:

25 (a) The stock of goods held for resale in the regular course  
26 of trade of a retail or wholesale business, including electricity  
27 or natural gas purchased for resale.

1 (b) Finished goods, goods in process, and raw materials of a  
2 manufacturing business purchased from another person.

3 (c) For a person that is a new motor vehicle dealer licensed  
4 under the Michigan vehicle code, 1949 PA 300, MCL 257.1 to 257.923,  
5 floor plan interest expenses for new motor vehicles. For purposes  
6 of this subdivision, "floor plan interest" means interest paid that  
7 finances any part of the person's purchase of new motor vehicle  
8 inventory from a manufacturer, distributor, or supplier. However,  
9 amounts attributable to any invoiced items used to provide more  
10 favorable floor plan assistance to a person subject to the tax  
11 imposed under this act than to a person not subject to this tax is  
12 considered interest paid by a manufacturer, distributor, or  
13 supplier.

14 (d) Inventory does not include either of the following:

15 (i) Personal property under lease or principally intended for  
16 lease rather than sale.

17 (ii) Property allowed a deduction or allowance for depreciation  
18 or depletion under the internal revenue code.

19 (5) "Officer" means an officer of a corporation other than a  
20 subchapter S corporation, including all of the following:

21 (a) The chairperson of the board.

22 (b) The president, vice president, secretary, or treasurer of  
23 the corporation or board.

24 (c) Persons performing similar duties to persons described in  
25 subdivisions (a) and (b).

26 Enacting section 1. This amendatory act is retroactive and is  
27 effective January 1, 2008 and applies to all business activity

1 occurring after December 31, 2007.