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## **SENATE BILL No. 923**

November 28, 2007, Introduced by Senators VAN WOERKOM, STAMAS, BIRKHOLZ, PRUSI and ALLEN and referred to the Committee on Finance.

A bill to amend 2007 PA 36, entitled "Michigan business tax act," by amending section 111 (MCL 208.1111).

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 111. (1) "Gross receipts" means the entire amount
- 2 received by the taxpayer from any activity whether in intrastate,
- 3 interstate, or foreign commerce carried on for direct or indirect
- 4 gain, benefit, or advantage to the taxpayer or to others except for
- 5 the following:
  - (a) Proceeds from sales by a principal that the taxpayer
  - collects in an agency capacity solely on behalf of the principal
- 8 and delivers to the principal.

- 1 (b) Amounts received by the taxpayer as an agent solely on
- 2 behalf of the principal that are expended by the taxpayer for any
- 3 of the following:
- 4 (i) The performance of a service by a third party for the
- 5 benefit of the principal that is required by law to be performed by
- 6 a licensed person.
- 7 (ii) The performance of a service by a third party for the
- 8 benefit of the principal that the taxpayer has not undertaken a
- 9 contractual duty to perform.
- 10 (iii) Principal and interest under a mortgage loan or land
- 11 contract, lease or rental payments, or taxes, utilities, or
- 12 insurance premiums relating to real or personal property owned or
- 13 leased by the principal.
- 14 (iv) A capital asset of a type that is, or under the internal
- 15 revenue code will become, eligible for depreciation, amortization,
- 16 or accelerated cost recovery by the principal for federal income
- 17 tax purposes, or for real property owned or leased by the
- 18 principal.
- 19 (v) Property not described under subparagraph (iv) that is
- 20 purchased by the taxpayer on behalf of the principal and that the
- 21 taxpayer does not take title to or use in the course of performing
- 22 its contractual business activities.
- 23 (vi) Fees, taxes, assessments, levies, fines, penalties, or
- 24 other payments established by law that are paid to a governmental
- 25 entity and that are the legal obligation of the principal.
- (c) Amounts that are excluded from gross income of a foreign
- 27 corporation engaged in the international operation of aircraft

- 1 under section 883(a) of the internal revenue code.
- 2 (d) Amounts received by an advertising agency used to acquire
- 3 advertising media time, space, production, or talent on behalf of
- 4 another person.
- 5 (e) Notwithstanding any other provision of this section,
- 6 amounts received by a taxpayer that manages real property owned by
- 7 a third party that are deposited into a separate account kept in
- 8 the name of that third party and that are not reimbursements to the
- 9 taxpayer and are not indirect payments for management services that
- 10 the taxpayer provides to that third party.
- 11 (f) Proceeds from the taxpayer's transfer of an account
- 12 receivable if the sale that generated the account receivable was
- 13 included in gross receipts for federal income tax purposes. This
- 14 subdivision does not apply to a taxpayer that during the tax year
- 15 both buys and sells any receivables.
- 16 (g) Proceeds from any of the following:
- 17 (i) The original issue of stock or equity instruments.
- 18 (ii) The original issue of debt instruments.
- (h) Refunds from returned merchandise.
- 20 (i) Cash and in-kind discounts.
- 21 (j) Trade discounts.
- (k) Federal, state, or local tax refunds.
- 23 (l) Security deposits.
- (m) Payment of the principal portion of loans.
- 25 (n) Value of property received in a like-kind exchange.
- 26 (o) Proceeds from a sale, transaction, exchange, involuntary
- 27 conversion, or other disposition of tangible, intangible, or real

- 1 property that is a capital asset as defined in section 1221(a) of
- 2 the internal revenue code or land that qualifies as property used
- 3 in the trade or business as defined in section 1231(b) of the
- 4 internal revenue code, less any gain from the disposition to the
- 5 extent that gain is included in federal taxable income.
- 6 (p) The proceeds from a policy of insurance, a settlement of a
- 7 claim, or a judgment in a civil action less any proceeds under this
- 8 subdivision that are included in federal taxable income.
- 9 (q) For a sales finance company, as defined in section 2 of
- 10 the motor vehicles sales finance act, 1950 (Ex Sess) PA 27, MCL
- 11 492.102, and directly or indirectly owned in whole or in part by a
- 12 motor vehicle manufacturer as of January 1, 2008, amounts realized
- 13 from the repayment, maturity, sale, or redemption of the principal
- 14 of a loan, bond, or mutual fund, certificate of deposit, or similar
- 15 marketable instrument.
- 16 (r) For a sales finance company, as defined in section 2 of
- 17 the motor vehicles sales finance act, 1950 (Ex Sess) PA 27, MCL
- 18 492.102, and directly or indirectly owned in whole or in part by a
- 19 motor vehicle manufacturer as of January 1, 2008, the principal
- 20 amount received under a repurchase agreement or other transaction
- 21 properly characterized as a loan.
- 22 (s) For a mortgage company, proceeds representing the
- 23 principal balance of loans transferred or sold in the tax year. For
- 24 purposes of this subdivision, "mortgage company" means a person
- 25 that is licensed under the mortgage brokers, lenders, and servicers
- 26 licensing act, 1987 PA 173, MCL 445.1651 to 445.1684, or the
- 27 secondary mortgage loan act, 1981 PA 125, MCL 493.51 to 493.81, and

- 1 has greater than 90% of its revenues, in the ordinary course of
- 2 business, from the origination, sale, or servicing of residential
- 3 mortgage loans.
- 4 (t) For a professional employer organization, any amount
- 5 charged by a professional employer organization that represents the
- 6 actual cost of wages and salaries, benefits, worker's compensation,
- 7 payroll taxes, withholding, or other assessments paid to or on
- 8 behalf of a covered employee by the professional employer
- 9 organization under a professional employer arrangement.
- 10 (u) Any invoiced items used to provide more favorable floor
- 11 plan assistance to a person subject to the tax imposed under this
- 12 act than to a person not subject to this tax and paid by a
- 13 manufacturer, distributor, or supplier.
- 14 (V) FOR AN OWNER OF FORESTLAND THAT IS DETERMINED TO BE A
- 15 COMMERCIAL FOREST UNDER PART 511 OF THE NATURAL RESOURCES AND
- 16 ENVIRONMENTAL PROTECTION ACT, 1994 PA 451, MCL 324.51101 TO
- 17 324.51120, PROCEEDS FROM THE SALE OF TIMBER INCLUDING, BUT NOT
- 18 LIMITED TO, LOGS, PULPWOOD, AND STUMPAGE FROM THE COMMERCIAL
- 19 FOREST.
- 20 (2) "Insurance company" means an authorized insurer as defined
- 21 in section 106 of the insurance code of 1956, 1956 PA 218, MCL
- **22** 500.106.
- 23 (3) "Internal revenue code" means the United States internal
- 24 revenue code of 1986 in effect on January 1, 2008 or, at the option
- 25 of the taxpayer, in effect for the tax year.
- 26 (4) "Inventory" means, except as provided in subdivision (d),
- 27 all of the following:

- 1 (a) The stock of goods held for resale in the regular course
- 2 of trade of a retail or wholesale business, including electricity
- 3 or natural gas purchased for resale.
- 4 (b) Finished goods, goods in process, and raw materials of a
- 5 manufacturing business purchased from another person.
- 6 (c) For a person that is a new motor vehicle dealer licensed
- 7 under the Michigan vehicle code, 1949 PA 300, MCL 257.1 to 257.923,
- 8 floor plan interest expenses for new motor vehicles. For purposes
- 9 of this subdivision, "floor plan interest" means interest paid that
- 10 finances any part of the person's purchase of new motor vehicle
- 11 inventory from a manufacturer, distributor, or supplier. However,
- 12 amounts attributable to any invoiced items used to provide more
- 13 favorable floor plan assistance to a person subject to the tax
- 14 imposed under this act than to a person not subject to this tax is
- 15 considered interest paid by a manufacturer, distributor, or
- 16 supplier.
- 17 (d) Inventory does not include either of the following:
- 18 (i) Personal property under lease or principally intended for
- 19 lease rather than sale.
- 20 (ii) Property allowed a deduction or allowance for depreciation
- 21 or depletion under the internal revenue code.
- 22 (5) "Officer" means an officer of a corporation other than a
- 23 subchapter S corporation, including all of the following:
- 24 (a) The chairperson of the board.
- 25 (b) The president, vice president, secretary, or treasurer of
- 26 the corporation or board.
- (c) Persons performing similar duties to persons described in

- 1 subdivisions (a) and (b).
- 2 Enacting section 1. This amendatory act takes effect January
- **3** 1, 2008.