SUBSTITUTE FOR HOUSE BILL NO. 6206

A bill relating to the promotion of convention business and tourism in this state; to provide for regional tourism and convention marketing and promotion programs in certain areas; to provide for imposition and collection of assessments on the owners of transient facilities to support tourism and convention marketing and promotion programs; to provide for the disbursement of the assessments; to establish the functions and duties of certain state departments and employees; and to prescribe penalties and remedies.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 1. This act shall be known and may be cited as the
- 2 "regional convention and tourism promotion act".

- 1 Sec. 2. As used in this act:
- 2 (a) "Assessment" means the amount levied against an owner of a
- 3 transient facility within an assessment district computed by
- 4 application of the applicable percentage against aggregate room
- 5 charges with respect to that transient facility during the
- 6 applicable assessment period.
- 7 (b) "Assessment district" means a combination of 2 or more
- 8 adjoining municipalities as described in a marketing program.
- 9 (c) "Assessment revenues" means the money derived from the
- 10 assessment, including any interest and penalties on the assessment,
- imposed by this act.
- 12 (d) "Board" means the board of directors of a bureau.
- (e) "Bureau" means a nonprofit corporation incorporated under
- 14 the laws of this state existing solely to promote convention
- 15 business and tourism within this state or a portion of this state
- 16 and that complies with all of the following:
- 17 (i) Has been actively engaged in promoting convention business
- 18 and tourism for not less than 5 years.
- 19 (ii) Has a board of directors elected by its members.
- 20 (iii) Has a full-time chief executive officer and not fewer than
- 21 2 full-time equivalent employees.
- (iv) Is a member of 1 or more nationally recognized
- 23 associations of travel and convention bureaus.
- 24 (f) "Director" means the chief executive officer of the
- 25 Michigan economic development corporation or his or her designee.
- (g) "Marketing program" means a program established by a
- 27 bureau to develop, encourage, solicit, and promote regional

- 1 convention business and tourism within this state or a portion of
- 2 this state within which the bureau operates. The encouragement and
- 3 promotion of regional convention business and tourism shall include
- 4 any service, function, or activity, whether or not performed,
- 5 sponsored, or advertised by a bureau, that intends to attract
- 6 transient guests to the assessment district.
- 7 (h) "Marketing program notice" means the notice described in
- 8 section 3.
- 9 (i) "Municipality" means a county with a population of more
- 10 than 80,000 and less than 115,000 and that contains a city with a
- 11 population of more than 35,000 and less than 45,000, at the time
- 12 the marketing notice is filed with the director, and that shares a
- 13 border with a county that levies a tax on accommodations under 1974
- 14 PA 263, MCL 141.861 to 141.867.
- 15 (j) "Owner" means the owner of a transient facility located
- 16 within the assessment district or, if the transient facility is
- 17 operated or managed by a person other than the owner, then the
- 18 operator or manager of that transient facility.
- 19 (k) "Room" means a room or other space provided for sleeping,
- 20 including the furnishings and other accessories in the room.
- 21 (l) "Room charge" means the charge imposed for the use or
- 22 occupancy of a room, excluding charges for food, beverages, state
- 23 use tax, telephone service or like services paid in connection with
- 24 the charge, and reimbursement of the assessment imposed by this
- 25 act.
- 26 (m) "Transient facility" means a building that contains 2 or
- 27 more rooms used in the business of providing dwelling, lodging, or

- 1 sleeping to transient guests, whether or not membership is required
- 2 for the use of the rooms. A transient facility shall not include a
- 3 hospital or nursing home.
- 4 (n) "Transient guest" means a person who occupies a room in a
- 5 transient facility for less than 30 consecutive days regardless of
- 6 who pays the room charge for the room.
- 7 (o) "Use tax" means the tax imposed under the use tax act,
- 8 1937 PA 94, MCL 205.91 to 205.111.
- 9 Sec. 3. (1) A bureau that has its principal place of business
- 10 in an assessment district may file a marketing program notice with
- 11 the director. The notice shall state that the bureau proposes to
- 12 create a marketing program under this act and cause an assessment
- 13 to be collected from owners of transient facilities within the
- 14 assessment district to pay the costs of the program.
- 15 (2) The marketing program notice shall describe the structure,
- 16 history, membership, and activities of the bureau in sufficient
- 17 detail to enable the director to determine whether the bureau
- 18 satisfies all of the requirements of section 2(e).
- 19 (3) The marketing program notice shall describe the marketing
- 20 program to be implemented by the bureau with the assessment
- 21 revenues and specify the amount of the assessment proposed to be
- 22 levied, which shall not exceed 5% of the room charges in the
- 23 applicable payment period, and the municipality or municipalities
- 24 composing the assessment district.
- 25 (4) Simultaneously with the filing of the marketing program
- 26 notice with the director, the bureau shall cause a copy of the
- 27 notice to be mailed by registered or certified mail to each owner

- 1 of a transient facility located in the assessment district
- 2 specified in the notice in care of the respective transient
- 3 facility. In assembling the list of owners to whom the notices
- 4 shall be mailed, the bureau shall use any data that are reasonably
- 5 available to the bureau.
- **6** (5) The form of the marketing program notice, in addition to
- 7 the information required by subsections (1), (2), and (3), shall
- 8 set forth the right of referendum prescribed in subsection (6).
- 9 (6) Except as otherwise provided in subsection (8), the
- 10 assessment set forth in the notice shall become effective on the
- 11 first day of the month following the expiration of 40 days after
- 12 the date the notice is mailed, unless the director, within the 40-
- 13 day period, receives written requests for a referendum by owners of
- 14 transient facilities located within the assessment district
- 15 representing not less than 40% of the total number of owners or not
- 16 less than 40% of the total number of rooms in all of the transient
- 17 facilities.
- 18 (7) If the director receives referendum requests in the time
- 19 and number set forth in subsection (6), the director shall cause a
- 20 written referendum to be held by mail or in person, as the director
- 21 chooses, among all owners of transient facilities in the assessment
- 22 district within 20 days after the expiration of the 40-day period.
- 23 For the purposes of the referendum, each owner of a transient
- 24 facility shall have 1 vote for each room in each of the owner's
- 25 transient facilities within the assessment district. If a majority
- 26 of votes actually cast at the referendum approve the assessment, as
- 27 proposed by the bureau in its marketing program notice, the

- 1 assessment shall become effective, except as otherwise provided in
- 2 subsection (8), as to all owners of transient facilities located in
- 3 the assessment district on the first day of the month following
- 4 expiration of 30 days after certification of the results of the
- 5 referendum by the director. If a majority of votes actually cast at
- 6 the referendum are opposed to the assessment, the assessment shall
- 7 not become effective. If the assessment is defeated by the
- 8 referendum, the bureau may file and serve a new notice of intention
- 9 if at least 60 days have elapsed from the date of certification of
- 10 the results of the earlier referendum. Not more than 2 referenda or
- 11 notices may be held pursuant to this subsection or filed pursuant
- 12 to this section in any 1 calendar year. Only 1 assessment under
- 13 this act may be in existence in an assessment district, or any part
- 14 of an assessment district, at any 1 time.
- 15 (8) The assessment described in this act shall not be
- 16 effective before January 1, 2011.
- Sec. 4. A marketing program may include all or any of the
- 18 following:
- 19 (a) Provisions for establishing and paying the costs of
- 20 advertising, marketing, and promotional programs to encourage
- 21 convention business and tourism in the assessment district.
- 22 (b) Provisions for assisting transient facilities within the
- 23 assessment district in promoting regional convention business and
- 24 tourism.
- (c) Provisions for the acquisition of personal property
- 26 considered appropriate by the bureau in furtherance of the purposes
- 27 of the marketing program.

- 1 (d) Provisions for the hiring of and payment for personnel
- 2 employed by the bureau to implement the marketing program.
- 3 (e) Provisions for contracting with organizations, agencies,
- 4 or persons for carrying out activities in furtherance of the
- 5 purposes of the marketing program.
- 6 (f) Programs for establishing and paying the costs of research
- 7 designed to encourage convention business and tourism in the
- 8 assessment district.
- 9 Sec. 5. (1) Upon the effective date of an assessment, each
- 10 owner of a transient facility in the assessment district shall be
- 11 liable for payment of the assessment, computed using the percentage
- 12 set forth in the marketing program notice. The assessment shall be
- 13 paid by the owner of each such transient facility to the bureau
- 14 within 30 days after the end of each calendar month and shall be
- 15 accompanied by a statement of room charges imposed with respect to
- 16 the transient facility for that month. This act shall not prohibit
- 17 a transient facility from reimbursing itself by adding the
- 18 assessment imposed pursuant to this act to room charges payable by
- 19 transient guests, provided that the transient facility discloses
- 20 that it has done so on any bill presented to a transient guest.
- 21 (2) Within 30 days after the close of each calendar quarter,
- 22 each owner within an assessment district shall forward to the
- 23 independent certified public accountants who audit the financial
- 24 statements of the bureau copies of its use tax returns for the
- 25 preceding quarter. These copies of the use tax returns shall be
- 26 used solely by the certified public accountants to verify and audit
- 27 the owner's payment of the assessments and shall not be disclosed

- 1 to the bureau except as necessary to enforce this act.
- 2 (3) Interest shall be paid by an owner to the bureau on any
- 3 assessments not paid within the time called for under this act. The
- 4 interest shall accrue at the rate of 1.5% per month. Owners
- 5 delinquent for more than 90 days in paying assessments, in addition
- 6 to the 1.5% interest, shall pay a delinquency charge of 10% per
- 7 month or fraction of a month on the amount of the delinquent
- 8 assessments and shall pay the costs of reasonable attorney fees and
- 9 court costs incurred in collecting delinquent assessments. The
- 10 bureau may sue in its own name to collect the assessments,
- 11 interest, and delinquency charges.
- 12 (4) The owner of a transient facility shall not be liable for
- 13 payment of an assessment until a notice has been mailed to the
- 14 transient facility of the owner pursuant to section 3(4).
- 15 Sec. 6. (1) The assessment revenues collected pursuant to this
- 16 act shall not be state funds. The money shall be deposited in a
- 17 bank or other depository in this state, in the name of the bureau,
- 18 and disbursed only for the expenses properly incurred by the bureau
- 19 with respect to the marketing programs developed by the bureau
- 20 under this act.
- 21 (2) The financial statements of the bureau shall be audited at
- 22 least annually by a certified public accountant. A copy of the
- 23 audited financial statements shall be mailed to each owner not more
- 24 than 150 days after the close of the bureau's fiscal year. The
- 25 financial statements shall include a statement of all assessment
- 26 revenues received by the bureau during the fiscal year in question
- 27 and include the amount of wages and benefits for each full-time

- 1 employee of the bureau and shall be accompanied by a detailed
- 2 report, certified as correct by the chief operating officer of the
- 3 bureau, describing the marketing programs implemented or, to the
- 4 extent then known, to be implemented by the bureau.
- 5 (3) Copies of the audited financial statements and the
- 6 certified report shall simultaneously be mailed to the director,
- 7 who shall make it available to the public on the internet. If the
- 8 bureau fails to submit copies of the audited financial statements
- 9 and the certified report to the director as provided in this
- 10 subsection, the director shall mail a demand letter to the bureau
- 11 requesting copies of the audited financial statements and the
- 12 certified report with a copy of that demand letter forwarded to the
- 13 attorney general. If the director does not receive copies of the
- 14 audited financial statement and the certified report described in
- 15 this subsection within 90 days of the demand letter, upon notice by
- 16 the director or the attorney general, for the period of
- 17 noncompliance with this subsection, the bureau shall not expend any
- 18 portion of the assessment collected during the period of
- 19 noncompliance with this subsection. The attorney general may assist
- 20 the director in enforcing the provisions of this act.
- 21 (4) If the bureau fails to provide the copies of the audited
- 22 financial statement and the certified report within 90 days of the
- 23 demand letter as provided in subsection (3), the bureau is
- 24 responsible for a state civil infraction and may be ordered to pay
- 25 a civil fine of not more than \$10,000.00 and, in addition, the
- 26 attorney general may bring action to dissolve the bureau as
- 27 provided by law.

- 1 Sec. 7. (1) At any time 3 years or more after the effective
- 2 date of an assessment, and upon the written request of owners of
- 3 transient facilities located within the assessment district
- 4 representing not less than 40% of the total number of owners or not
- 5 less than 40% of the total number of rooms in all the transient
- 6 facilities, the bureau shall conduct a referendum on whether the
- 7 assessment shall be discontinued. The bureau shall cause a written
- 8 referendum to be held by mail or in person, as the bureau chooses,
- 9 among all owners of transient facilities in the assessment district
- 10 within 60 days of the receipt of the requests. For the purposes of
- 11 the referendum, each owner shall have 1 vote for each room in each
- 12 of the owner's transient facilities within the assessment district.
- 13 If a majority of the total votes eligible to be cast at the
- 14 referendum supports discontinuance of the assessment, the
- 15 assessment shall be discontinued on the first day of the month
- 16 following expiration of 90 days after the certification of the
- 17 results of the referendum by the bureau.
- 18 (2) Passage of a resolution discontinuing the assessment shall
- 19 not prevent a bureau from proposing a new marketing program notice
- 20 during or after the 90-day period, in which case the procedures set
- 21 forth in section 3 shall be followed.
- 22 (3) If a referendum is conducted under subsection (1) and if a
- 23 resolution to discontinue the assessment is not adopted, a further
- 24 referendum on the discontinuation of that assessment shall not be
- 25 held for a period of 2 years.