## SUBSTITUTE FOR HOUSE BILL NO. 4584

A bill to amend 2010 PA 370, entitled "Michigan professional employer organization regulatory act," by amending sections 7, 9, 15, 17, 21, 23, and 27 (MCL 338.3727, 338.3729, 338.3735, 338.3737, 338.3741, 338.3743, and 338.3747).

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 7. (1) Except as otherwise provided in this act,
- 2 BEGINNING JULY 1, 2012, a person shall not provide, advertise, or
- 3 otherwise hold itself out as providing professional employer
- 4 services in this state, unless licensed or exempt from licensure
- 5 under this act.
- 6 (2) An applicant for licensure shall submit to the department
- 7 the application fee imposed in section 13 and a completed

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- 1 application providing THAT PROVIDES the following information:
- 2 (a) The name or names under which the PEO conducts business.
- 3 (b) The address of the principal place of business of the PEO
- 4 and the address of each office it maintains within Michigan. IN THIS
- 5 STATE.
- 6 (c) The PEO's taxpayer or employer identification number.
- 7 (d) A list by jurisdiction of each name under which the PEO
- 8 has operated within IN the preceding 5 years, including any
- 9 alternative names, names of predecessors, and, if known, successor
- 10 business entities.
- 11 (e) A statement of ownership , which shall include THAT
- 12 INCLUDES the name and evidence of the business experience of any
- 13 person, individually or acting in concert with 1 or more other
- 14 persons, owning or controlling, THAT directly or indirectly , OWNS
- 15 OR CONTROLS 10% or more of the equity interests of the PEO.
- 16 (f) A statement of management , which shall include THAT
- 17 INCLUDES the name and evidence of the business experience of any
- 18 person—INDIVIDUAL who serves as president —OR chief executive
- 19 officer —or otherwise has the authority to act as senior executive
- 20 officer of the PEO.
- 21 (g) A financial statement describing the financial condition
- 22 of the PEO or PEO group, . Before December 31, 2010, applicants may
- 23 file an unaudited financial statement. On or after January 1, 2011,
- 24 the financial statement shall be prepared in accordance with
- 25 generally accepted accounting principles and audited by an
- 26 independent certified public accountant licensed to practice in the
- 27 jurisdiction in which such THAT accountant is located and shall be

- 1 IS without qualification as to the going concern status of the PEO.
- 2 A PEO group may submit combined or consolidated audited financial
- 3 statements to meet the requirements of this subsection. A PEO that
- 4 has not had sufficient operating history to have audited financials
- 5 based upon ON at least 12 months of operating history must meet the
- 6 financial capacity requirements described in section 15 and present
- 7 financial statements reviewed by a licensed certified public
- 8 accountant.
- 9 (h) A financial audit of the applicant. At the time of
- 10 application for an initial license, the applicant shall submit the
- 11 ITS most recent audit, which may not be older than 13 months.
- 12 Thereafter, a PEO or PEO group shall file on an annual basis,
- 13 within 270 days after the end of the PEO or PEO group's fiscal
- 14 year, a succeeding audit. An applicant may apply TO THE DEPARTMENT
- 15 for an extension, with the department except that any request must
- 16 be accompanied by INCLUDE a letter from the auditors stating the
- 17 reasons for the delay and the anticipated audit completion date.
- 18 (i) A certification that the PEO has made an election under
- 19 section 13m of the Michigan employment security act, 1936 (Ex Sess)
- 20 PA 1, MCL 421.13m.
- 21 (3) A-BEGINNING JULY 1, 2012, A person that has been convicted
- of a felony related to the operation of a PEO shall not own or
- 23 control, directly or indirectly, a PEO doing business in this
- 24 state.
- 25 (4) Each BEGINNING JULY 1, 2012, EACH PEO operating within IN
- 26 this state on the effective date of this act shall file its
- 27 completed application and submit the license fee not later than 180

- 1 days after the effective date of this act. FEBRUARY 1, 2013.
- 2 Initial licensure is valid until the end of the PEO's first fiscal
- 3 year end that is more than 1 year after the effective date of this
- 4 act. ON OR AFTER JULY 1, 2012. A PEO not operating within IN this
- 5 state on the effective date of this act JULY 1, 2012 shall submit
- 6 its initial licensure application prior to commencement of BEFORE
- 7 **COMMENCING** operations within IN this state.
- 8 (5) Within 180 days after the end of a licensee's fiscal year,
- 9 the licensee shall renew its license by submitting a renewal
- 10 application to the department providing THAT INCLUDES any changes
- in the information provided in the licensee's prior application.
- 12 (6) PEOs in a PEO group may satisfy the reporting and
- 13 financial requirements OF THIS SECTION on a combined or
- 14 consolidated basis provided that IF each member of the PEO group
- 15 quarantees the obligations under this act of each other member of
- 16 the PEO group. In the case of IF a PEO group that submits a
- 17 combined or consolidated audited financial statement, including
- 18 entities that are not PEOs or that are not in the PEO group, the
- 19 controlling entity of the PEO group under the consolidated or
- 20 combined statement must guarantee the obligations of the PEOs in
- 21 the PEO group. The department shall determine whether the
- 22 requirements of this subsection are satisfied.
- 23 (7) The department shall, to the extent practical, allow the
- 24 acceptance of ACCEPT electronic filings, including FILING OF
- 25 applications, documents, reports, and other filings required under
- 26 this act. The department may allow for the acceptance of ACCEPT
- 27 electronic filings and other assurance by an independent and

- 1 qualified assurance organization that provides satisfactory
- 2 assurance of compliance acceptable to the department consistent
- 3 with, or in lieu of, the requirements of this section, and sections
- 4 9 and 15, and other requirements of this act. The department shall
- 5 allow a PEO to authorize an assurance organization, approved by the
- 6 director, to act on the PEO's behalf in complying with the
- 7 licensure requirements of this act including, but not limited to,
- 8 electronic filings of information and payment of license fees. Use
- 9 of an approved assurance organization BY A PEO is optional. This
- 10 subsection does not limit or change the department's authority to
- 11 license, to rescind, revoke, or deny a license, or to investigate
- 12 or enforce any provision of this act.
- Sec. 9. (1) The BEGINNING JULY 1, 2012, THE department may
- 14 issue a limited PEO license. A PEO seeking limited licensure under
- 15 this section shall submit to the department a properly executed and
- 16 completed application on a form provided by the department and
- 17 INCLUDE WITH THE APPLICATION THE license fee for limited licensure
- 18 ESTABLISHED BY THE DEPARTMENT.
- 19 (2) A PEO is eligible for a limited license upon meeting IF IT
- 20 MEETS ALL OF the following conditions:
- 21 (a) Is domiciled outside Michigan THIS STATE and is licensed
- 22 or otherwise regulated as a PEO in another state.
- 23 (b) Does not maintain an office in Michigan THIS STATE or does
- 24 not directly solicit clients located or domiciled within
- 25 Michigan. IN THIS STATE.
- (c) Does not have more than 50 covered employees employed or
- 27 domiciled in Michigan THIS STATE on any given day.

- 1 (3) A limited license is valid for 1 year and may be renewed.
- 2 (4) Section 15 does not apply to applicants AN APPLICANT for A
- 3 limited licensure.LICENSE.
- 4 Sec. 15. Unless otherwise exempt under this act, **BEGINNING**
- 5 JULY 1, 2012, each PEO or collectively each PEO group shall submit
- 6 to the department evidence of and maintain either of the following:
- 7 (a) A minimum of \$100,000.00 in working capital, as defined by
- 8 generally accepted accounting principles, as reflected in the
- 9 financial statements submitted to the department with the initial
- 10 licensure—LICENSE APPLICATION and each annual renewal APPLICATION.
- 11 A PEO or PEO group with less than \$100,000.00 in working capital at
- 12 renewal has 180 days to eliminate the deficiency in a manner
- 13 acceptable to the department. During that 180-day period, the PEO
- 14 or PEO group shall submit quarterly financial statements to the
- 15 department accompanied by an attestation of the chief executive
- 16 officer that all wages, taxes, worker's compensation premiums, and
- 17 employee benefits have been paid by the PEO or members of the PEO
- 18 group.
- 19 (b) A bond, irrevocable letter of credit, or securities with a
- 20 minimum market value of \$100,000.00, acceptable to the department.
- 21 The bond shall be held by a depository designated by the department
- 22 to secure payment by the PEO of all taxes, wages, benefits, or
- 23 other entitlements due to, or regarding, covered employees, if the
- 24 PEO or PEO group does not make those payments when due. For any PEO
- 25 or PEO group whose annual financial statements do not indicate
- 26 positive working capital, the PEO SHALL PROVIDE A BOND IN THE
- 27 amount of the bond shall be \$100,000.00 plus an amount sufficient

- 1 to cover the deficit in working capital.
- 2 Sec. 17. (1) Each BEGINNING JULY 1, 2012, EACH professional

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- 3 employer agreement shall include the following provisions:
- 4 (a) The responsibility of the PEO to pay wages to covered
- 5 employees; to withhold, collect, report and remit payroll-related
- 6 and unemployment taxes; and, to the extent the PEO has assumed
- 7 responsibility in the professional employer agreement, to make
- 8 payments for employee benefits for covered employees. For purposes
- 9 of this subdivision, wages do not include any obligation between a
- 10 client and a covered employee for payments beyond, or in addition
- 11 to, the covered employee's salary, draw, or regular rate of pay,
- 12 including bonuses, commissions, severance pay, deferred
- 13 compensation, profit sharing, or vacation, sick, or other paid time
- 14 off pay, unless the PEO has expressly agreed to assume liability
- 15 for those payments in the professional employer agreement.
- 16 (b) The hiring, disciplining, and termination by the PEO of a
- 17 covered employee, as may be necessary to fulfill the PEO's
- 18 responsibilities under this act and the professional employer
- 19 agreement. The client may also hire, discipline, and terminate a
- 20 covered employee.
- 21 (c) The responsibility of the client and the PEO to comply
- with the worker's disability compensation act of 1969, 1969 PA 317,
- 23 MCL 418.101 to 418.941.
- 24 (2) Each BEGINNING JULY 1, 2012, EACH professional employer
- 25 agreement shall provide REQUIRE that the PEO provide written notice
- 26 to each covered employee affected by the agreement regarding the
- 27 general nature of the coemployment relationship between and among

- 1 the PEO, the client, and that covered employee.
- 2 Sec. 21. (1) A-BEGINNING JULY 1, 2012, A person who THAT
- 3 commits 1 or more of the following is subject to the penalties
- 4 prescribed under DESCRIBED IN subsection (2):
- 5 (a) Practices fraud or deceit in obtaining or renewing a
- 6 license.
- 7 (b) Aids or abets another person in the unlicensed practice of
- 8 an occupation.
- 9 (c) Engages in activities regulated under this section without
- 10 obtaining a license UNDER THIS ACT or demonstrating exemption THAT
- 11 THE PERSON IS EXEMPT from licensure under this act.
- 12 (d) In the case of IF THE PERSON IS a licensee or an officer
- 13 of a licensee, being—IS convicted of a crime relating to the
- 14 operation of a PEO.
- (e) Engages in false advertising.
- 16 (2) After notice and opportunity for hearing under the
- 17 administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to
- 18 24.328, the department shall do 1 or more of the following upon the
- 19 determination of a violation of IF IT DETERMINES THAT A PERSON
- 20 VIOLATED this act, a rule adopted under this act, or an order
- 21 issued under this act:
- 22 (a) Placement of PLACE a limitation on a license.
- 23 (b) Suspension of SUSPEND a license.
- 24 (c) Denial of DENY a license or renewal of a license.
- 25 (d) Revocation of REVOKE a license.
- 26 (e) Imposition of IMPOSE an administrative fine to be paid to
- the department, not to exceed \$5,000.00.

- 1 (f) Censure THE PERSON OR LICENSE.
- 2 (g) Probation.PLACE THE LICENSEE ON PROBATION.
- 3 (h) A requirement that REQUIRE restitution TO be made, based
- 4 upon ON proofs submitted to and findings made by the hearing
- 5 examiner after a contested case.
- 6 Sec. 23. A person who BEGINNING JULY 1, 2012, A PERSON THAT
- 7 knowingly and willfully violates this act, or who THAT aids and
- 8 abets, directly or indirectly, the A violation of this act, is
- 9 guilty of a misdemeanor punishable by imprisonment for not more
- 10 than 1 year or a fine of not more than \$10,000.00, or both.
- Sec. 27. This act takes effect July 1, 2011. JANUARY 1, 2012.