## HOUSE SUBSTITUTE FOR SENATE BILL NO. 556

A bill to amend 1984 PA 270, entitled "Michigan strategic fund act," by amending section 88b (MCL 125.2088b), as amended by 2011 PA 3, and by adding section 88r.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 88b. (1) The fund shall create and operate programs
- 2 authorized under this chapter. The fund board shall determine the
- 3 annual allocation of money for programs authorized under this
- 4 chapter and make authorized expenditures or investments from the
- 5 investment fund of the 21st century jobs trust fund created in the
- 6 Michigan trust fund act, 2000 PA 489, MCL 12.251 to 12.260, as
- 7 authorized under this chapter for programs and activities
- 8 authorized under this chapter.
- 9 (2) Money transferred or appropriated by law to the fund for

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- 1 the purposes of carrying out this chapter OR CHAPTER 8C shall be
- 2 expended or invested by the fund as authorized by law for the
- 3 following purposes:
- 4 (a) 21st century investments.
- 5 (b) Grants and loans approved by the commercialization board
- 6 under section 88k.
- 7 (c) Other programs or activities authorized under this
- 8 chapter.
- 9 (d) For promotion of tourism in this state. For fiscal year
- 10 2010-2011 only, \$20,000,000.00 for the promotion of tourism in this
- 11 state from funds appropriated in the jobs for Michigan investment
- 12 program 21st century jobs fund line in section 109 of 2010 PA 191
- 13 with not less than \$1,500,000.00 to be used for the 2010-2011
- 14 winter advertisement buy. For all funds used for promotion of
- 15 tourism in this state under this subdivision, the fund shall report
- 16 to the legislature at the same time and in the same manner as
- 17 provided in section 89d.
- 18 (E) GRANTS, LOANS, OR OTHER ECONOMIC ASSISTANCE UNDER SECTION
- 19 88R AND COMMUNITY REVITALIZATION INCENTIVES UNDER CHAPTER 8C.
- 20 (3) Except for the appropriations described in section 88j(3)
- 21 and as otherwise provided in section 88q, for fiscal years other
- 22 than the 2008-2009 and 2009-2010 fiscal years the fund board shall
- 23 not expend more than the following amounts each year from the 21st
- 24 century jobs trust fund created in the Michigan trust fund act,
- 25 2000 PA 489, MCL 12.251 to 12.260, for the following purposes:
- 26 (a) 25% for the loan enhancement program.
- 27 (b) 40% for the private equity investment program, the venture

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1 capital investment program, and the mezzanine investment program

- 2 combined.
- 3 (c) 70% for competitive edge technology grants and loans under
- 4 section 88k. The commercialization board shall not authorize the
- 5 expenditure of more than \$100,000,000.00 of the amount described in
- 6 this subdivision for basic research over the life of the program.
- 7 (3)  $\frac{4}{}$  Not more than 4% of the annual appropriation as
- 8 provided by law from the 21st century jobs trust fund created in
- 9 the Michigan trust fund act, 2000 PA 489, MCL 12.251 to 12.260, may
- 10 be used for the purposes of administering the programs and
- 11 activities authorized under this chapter. However, the fund and the
- 12 fund board shall not use more than 3% of the annual appropriation
- 13 for administering the programs and activities authorized under this
- 14 chapter unless the fund board by a 2/3 vote authorizes the
- 15 additional 1% for administration. THE MEDC MAY CHARGE ACTUAL AND
- 16 REASONABLE FEES FOR COSTS ASSOCIATED WITH LOANS UNDER THIS CHAPTER.
- 17 THESE FEES ARE IN ADDITION TO AN AMOUNT OF THE APPROPRIATION USED
- 18 FOR ADMINISTERING THE PROGRAMS AND ACTIVITIES AUTHORIZED UNDER THIS
- 19 CHAPTER.
- 20 (4) (5) Not more than 5% of the annual appropriation as
- 21 provided by law from the 21st century jobs trust fund created in
- 22 the Michigan trust fund act, 2000 PA 489, MCL 12.251 to 12.260, may
- 23 be used for business development and business marketing costs. Not
- 24 less than 80% of the funds committed for business development and
- 25 business marketing costs shall be targeted to persons or entities
- 26 outside of this state. No funds may be used for any business
- 27 development and business marketing effort that includes a reference

- 1 to or the image or voice of an elected state officer or a candidate
- 2 for elective state office and that is targeted to a media market in
- 3 Michigan. The fund board shall select all vendors for all marketing
- 4 expenditures under this chapter by issuing a request for proposal.
- 5 At a minimum, the request for proposal shall require the responding
- 6 entities to disclose any conflict of interest, disclose any
- 7 criminal convictions, disclose any investigations by the internal
- 8 revenue service or any other federal or state taxing body or court,
- 9 disclose any pertinent litigation regarding the conduct of the
- 10 entity, and maintain records and evidence pertaining to work
- 11 performed. The fund board shall establish a standard process to
- 12 evaluate proposals submitted as a result of a request for proposal
- 13 and appoint a committee to review the proposals. The fund or the
- 14 fund board shall not appoint or designate any person paid or unpaid
- 15 to a committee to review proposals if that person has a conflict of
- 16 interest with any potential vendors as determined by the office of
- 17 the chief compliance officer established in section 88i.
- 18 (5) (6) The fund shall not use any money appropriated or
- 19 transferred for purposes authorized under this chapter to acquire
- 20 interests in or improve real property. THE RESTRICTION UNDER THIS
- 21 SUBSECTION DOES NOT PROHIBIT THE FUND FROM TAKING A SECURITY
- 22 INTEREST IN REAL PROPERTY. The restriction under this subsection
- 23 applies only to the fund and not to recipients of expenditures or
- 24 investments under this chapter.
- 25 SEC. 88R. (1) THE FUND SHALL CREATE AND OPERATE THE MICHIGAN
- 26 BUSINESS DEVELOPMENT PROGRAM TO PROVIDE GRANTS, LOANS, AND OTHER
- 27 ECONOMIC ASSISTANCE TO QUALIFIED BUSINESSES THAT MAKE QUALIFIED

- 1 INVESTMENTS IN THIS STATE OR PROVIDE QUALIFIED NEW JOBS IN THIS
- 2 STATE.
- 3 (2) THE MICHIGAN BUSINESS DEVELOPMENT PROGRAM SHALL PROVIDE
- 4 FOR ALL OF THE FOLLOWING:
- 5 (A) GRANTS, LOANS, AND OTHER ECONOMIC ASSISTANCE TO ASSIST
- 6 QUALIFIED BUSINESSES IN MAKING QUALIFIED INVESTMENTS AND PROVIDING
- 7 NEW JOBS IN THIS STATE, WITH PREFERENCE GIVEN TO QUALIFIED
- 8 BUSINESSES THAT NEED ADDITIONAL ASSISTANCE FOR DEAL-CLOSING AND FOR
- 9 SECOND STAGE COMPANY GAP FINANCING.
- 10 (B) A DETAILED APPLICATION, APPROVAL, AND COMPLIANCE PROCESS
- 11 PUBLISHED AND AVAILABLE ON THE FUND'S WEBSITE. THE DETAILED
- 12 APPLICATION, APPROVAL, AND COMPLIANCE PROCESS SHALL, AT A MINIMUM,
- 13 CONTAIN THE FOLLOWING:
- 14 (i) A QUALIFIED BUSINESS MAY APPLY FOR A GRANT, LOAN, OR OTHER
- 15 ECONOMIC ASSISTANCE IN A FORM AND MANNER DETERMINED BY THE FUND.
- 16 (ii) AFTER RECEIPT OF AN APPLICATION, THE FUND MAY ENTER INTO A
- 17 WRITTEN AGREEMENT WITH THE QUALIFIED BUSINESS IF THE QUALIFIED
- 18 BUSINESS AGREES TO MAKE CERTAIN QUALIFIED INVESTMENTS OR CREATE A
- 19 CERTAIN NUMBER OF NEW JOBS IN THIS STATE.
- 20 (iii) THE WRITTEN AGREEMENT SHALL PROVIDE IN A CLEAR AND CONCISE
- 21 MANNER ALL OF THE CONDITIONS IMPOSED, INCLUDING SPECIFIC TIME
- 22 FRAMES, ON THE QUALIFIED BUSINESS TO RECEIVE A GRANT, LOAN, OR
- 23 OTHER ECONOMIC ASSISTANCE UNDER THIS SECTION.
- 24 (iv) THE WRITTEN AGREEMENT SHALL PROVIDE FOR A REPAYMENT
- 25 PROVISION OF ANY GRANTS, LOANS, OR OTHER ECONOMIC ASSISTANCE IF THE
- 26 OUALIFIED BUSINESS FAILS TO COMPLY WITH THE PROVISIONS OF THE
- 27 WRITTEN AGREEMENT.

- 1 (v) THE WRITTEN AGREEMENT SHALL PROVIDE FOR AN AUDIT PROVISION
- 2 THAT REQUIRES THE FUND TO VERIFY THAT ESTABLISHED MILESTONES FOR
- 3 THE PROJECT HAVE BEEN MET.
- 4 (C) IN ANY FISCAL YEAR, A QUALIFIED BUSINESS SHALL NOT RECEIVE
- 5 MORE THAN \$10,000,000.00 FOR A PROJECT FUNDED UNDER THIS SECTION.
- 6 (3) THE FUND SHALL NOT ENTER INTO A WRITTEN AGREEMENT WITH A
- 7 QUALIFIED BUSINESS UNLESS ALL OF THE FOLLOWING ARE MET:
- 8 (A) THE MUNICIPALITY MAKES A STAFF, FINANCIAL, OR ECONOMIC
- 9 COMMITMENT TO THE PROJECT AS DETERMINED BY THE FUND.
- 10 (B) THE QUALIFIED BUSINESS PROVIDES A BUSINESS PLAN OR
- 11 DEMONSTRATES THE NEED FOR THE GRANT, LOAN, OR OTHER ECONOMIC
- 12 ASSISTANCE.
- 13 (C) THE QUALIFIED BUSINESS AGREES TO PROVIDE THE DATA
- 14 DESCRIBED IN THE WRITTEN AGREEMENT NECESSARY FOR THE FUND TO REPORT
- 15 TO THE LEGISLATURE UNDER THIS ACT.
- 16 (4) THE FUND SHALL POST ON ITS WEBSITE OR POST ON THE WEBSITE
- 17 OF THE MICHIGAN ECONOMIC DEVELOPMENT CORPORATION THE NAME AND
- 18 LOCATION OF EACH QUALIFIED BUSINESS THAT RECEIVED A GRANT, LOAN, OR
- 19 OTHER ECONOMIC ASSISTANCE AWARDED UNDER THIS SECTION AND THE AMOUNT
- 20 OF THE GRANT, LOAN, OR OTHER ECONOMIC ASSISTANCE.
- 21 (5) THE FUND, WITH ASSISTANCE FROM THE MICHIGAN ECONOMIC
- 22 DEVELOPMENT CORPORATION AND THE OFFICE OF THE CHIEF COMPLIANCE
- 23 OFFICER, SHALL ESTABLISH POLICIES AND PROCEDURES TO CONDUCT
- 24 BACKGROUND CHECKS ON EACH QUALIFIED BUSINESS APPLYING FOR A GRANT,
- 25 LOAN, OR OTHER ECONOMIC ASSISTANCE UNDER THIS SECTION.
- 26 (6) BEGINNING NOVEMBER 1, 2012 AND EACH YEAR THEREAFTER, THE
- 27 FUND SHALL REPORT TO EACH HOUSE OF THE LEGISLATURE ON THE

- 1 ACTIVITIES OF THE FUND UNDER THIS SECTION THAT OCCURRED IN THE
- 2 PREVIOUS FISCAL YEAR. THE REPORT SHALL BE MADE AVAILABLE IN AN
- 3 ELECTRONIC FORMAT. THE REPORT SHALL INCLUDE, BUT IS NOT LIMITED TO,
- 4 ALL OF THE FOLLOWING:
- 5 (A) THE TOTAL PROPOSED AMOUNT OF QUALIFIED INVESTMENT
- 6 ATTRACTED UNDER THIS SECTION.
- 7 (B) THE TOTAL ACTUAL AMOUNT OF QUALIFIED INVESTMENT ATTRACTED
- 8 UNDER THIS SECTION AS REPORTED TO THE FUND.
- 9 (C) THE TOTAL COMMITTED NUMBER OF NEW JOBS CREATED UNDER THIS
- 10 SECTION.
- 11 (D) THE TOTAL ACTUAL NUMBER OF NEW JOBS CREATED UNDER THIS
- 12 SECTION AS REPORTED TO THE FUND.
- 13 (E) THE TOTAL NUMBER OF NEW WRITTEN AGREEMENTS.
- 14 (F) THE AMOUNT OF THE GRANT, LOAN, OR OTHER ECONOMIC
- 15 ASSISTANCE AWARDED UNDER THIS SECTION SEPARATELY FOR EACH QUALIFIED
- 16 BUSINESS.
- 17 (G) THE ACTUAL AMOUNT OF THE GRANT, LOAN, OR OTHER ECONOMIC
- 18 ASSISTANCE MADE UNDER THIS SECTION SEPARATELY FOR EACH QUALIFIED
- 19 BUSINESS VERIFIED BY THE FUND.
- 20 (H) FOR EACH QUALIFIED BUSINESS, WHETHER IT IS A NEW BUSINESS,
- 21 WHETHER IT IS AN EXPANSION OF AN EXISTING BUSINESS, OR WHETHER IT
- 22 RELOCATED FROM OUTSIDE OF THIS STATE.
- 23 (I) AN EVALUATION OF THE AGGREGATE RETURN ON INVESTMENT THAT
- 24 THIS STATE REALIZES ON THE ACTUAL QUALIFIED NEW JOBS AND ACTUAL
- 25 QUALIFIED INVESTMENT MADE BY QUALIFIED BUSINESSES.
- 26 (J) A REPORT ON THE INDIVIDUALS HIRED BY THE OUALIFIED
- 27 BUSINESS THAT INCLUDES THE NUMBER OF INDIVIDUALS HIRED BY THE

- 1 QUALIFIED BUSINESS, THEIR EDUCATIONAL ATTAINMENT, INCLUDING, BUT
- 2 NOT LIMITED TO, HIGH SCHOOL DIPLOMA OR EQUIVALENT, HIGHER EDUCATION
- 3 CERTIFICATE OR DEGREE, OR ADVANCED DEGREE OR TRAINING, AND THE
- 4 NUMBER OF INDIVIDUALS HIRED BY THE QUALIFIED BUSINESS WHO RELOCATED
- 5 TO THIS STATE AS REPORTED TO THE FUND.
- 6 (7) BEGINNING FEBRUARY 1, 2012 AND NOT LESS THAN EVERY 3
- 7 MONTHS THEREAFTER, THE FUND SHALL POST ON ITS INTERNET WEBSITE THE
- 8 NAME AND LOCATION OF A QUALIFIED BUSINESS THAT RECEIVED APPROVAL OF
- 9 A GRANT, LOAN, OR OTHER ECONOMIC ASSISTANCE UNDER THIS SECTION IN
- 10 THE IMMEDIATELY PRECEDING 3-MONTH PERIOD.
- 11 (8) THE LEGISLATURE FINDS AND DECLARES THAT FUNDING AUTHORIZED
- 12 UNDER THIS SECTION TO ENCOURAGE DIVERSIFICATION OF THE ECONOMY, TO
- 13 ENCOURAGE CAPITAL INVESTMENT IN THIS STATE, AND TO PROMOTE THE
- 14 CREATION OF QUALIFIED NEW JOBS IN THIS STATE IS A PUBLIC PURPOSE
- 15 AND OF PARAMOUNT CONCERN IN THE INTEREST OF THE HEALTH, SAFETY, AND
- 16 GENERAL WELFARE OF THE CITIZENS OF THIS STATE.
- 17 (9) AS USED IN THIS SECTION:
- 18 (A) "OTHER ECONOMIC ASSISTANCE" MEANS ANY OTHER FORM OF
- 19 ASSISTANCE ALLOWED UNDER THIS ACT THAT IS NOT A GRANT OR A LOAN.
- 20 (B) "QUALIFIED BUSINESS" MEANS A BUSINESS THAT IS LOCATED IN
- 21 OR OPERATES IN THIS STATE OR WILL LOCATE OR WILL OPERATE IN THIS
- 22 STATE AS DETERMINED BY THE FUND.
- 23 (C) "QUALIFIED INVESTMENT" MEANS INVESTMENT IN THIS STATE
- 24 RELATED TO A PROJECT SUBJECT TO A WRITTEN AGREEMENT UNDER THIS
- 25 SECTION.
- 26 (D) "OUALIFIED NEW JOB" MEANS A JOB PERFORMED BY AN INDIVIDUAL
- 27 WHO IS A RESIDENT OF THIS STATE WHOSE MICHIGAN INCOME TAXES ARE

- WITHHELD BY AN EMPLOYER, OR AN EMPLOYEE LEASING COMPANY OR 1
- 2 PROFESSIONAL EMPLOYER ORGANIZATION ON BEHALF OF THE EMPLOYER, THAT
- 3 IS IN EXCESS OF THE NUMBER OF JOBS MAINTAINED BY THE QUALIFIED
- BUSINESS MAINTAINED IN THIS STATE PRIOR TO THE EXPANSION OR 4
- 5 LOCATION, AS DETERMINED AND VERIFIED BY THE FUND.