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HOUSE BILL No. 4202

February 6, 2013, Introduced by Reps. Kowall, Schor, Heise, Ananich, Cavanagh, Pettalia, Rogers, Schmidt, Lori, Crawford, Lipton, Rendon, Daley, Switalski, Hovey-Wright, Foster, VerHeulen and Oakes and referred to the Committee on Tax Policy.

A bill to amend 1933 PA 167, entitled

"General sales tax act,"

(MCL 205.51 to 205.78) by adding section 2b.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 SEC. 2B. (1) A PERSON WHO SELLS TANGIBLE PERSONAL PROPERTY TO
- 2 A CUSTOMER IN THIS STATE IS PRESUMED TO BE ENGAGED IN THE BUSINESS
- 3 OF MAKING SALES AT RETAIL IN THIS STATE IF AN AFFILIATED PERSON,
- 4 OTHER THAN A COMMON CARRIER ACTING AS A COMMON CARRIER, HAS A
- 5 PHYSICAL LOCATION IN THIS STATE, CONDUCTS BUSINESS ACTIVITY IN THIS
- 6 STATE, OR IS OTHERWISE SUBJECT TO THE TAX UNDER THIS ACT OR THE USE
- 7 TAX ACT, 1937 PA 94, MCL 205.91 TO 205.111, AND THAT AFFILIATED
 - PERSON, DIRECTLY OR INDIRECTLY, DOES ANY OF THE FOLLOWING:
- 9 (A) SELLS A SIMILAR LINE OF PRODUCTS AS THE SELLER AND DOES SO
- 10 UNDER THE SAME BUSINESS NAME AS THE SELLER OR A SIMILAR BUSINESS

11 NAME.

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- 1 (B) USES ITS EMPLOYEES IN THIS STATE OR FACILITIES IN THIS
- 2 STATE TO ADVERTISE AND PROMOTE OR FACILITATE SALES BY THE SELLER TO
- 3 CUSTOMERS IN THIS STATE.
- 4 (C) MAINTAINS AN OFFICE, DISTRIBUTION FACILITY, WAREHOUSE,
- 5 STORAGE PLACE, OR SIMILAR PLACE OF BUSINESS IN THIS STATE TO
- 6 FACILITATE THE DELIVERY OF TANGIBLE PERSONAL PROPERTY SOLD BY THE
- 7 SELLER TO THE SELLER'S CUSTOMERS IN THIS STATE.
- 8 (D) USES TRADEMARKS, SERVICE MARKS, OR TRADE NAMES IN THIS
- 9 STATE THAT ARE THE SAME OR SUBSTANTIALLY SIMILAR TO THOSE USED BY
- 10 THE SELLER.
- 11 (E) DELIVERS, INSTALLS, ASSEMBLES, OR PERFORMS MAINTENANCE OR
- 12 REPAIR SERVICES FOR THE SELLER'S CUSTOMERS IN THIS STATE.
- 13 (F) FACILITATES THE SALE OF TANGIBLE PERSONAL PROPERTY TO
- 14 CUSTOMERS IN THIS STATE BY ALLOWING THE SELLER'S CUSTOMERS IN THIS
- 15 STATE TO PICK UP OR RETURN TANGIBLE PERSONAL PROPERTY SOLD BY THE
- 16 SELLER AT AN OFFICE, DISTRIBUTION FACILITY, WAREHOUSE, STORAGE
- 17 PLACE, OR SIMILAR PLACE OF BUSINESS MAINTAINED BY THAT AFFILIATED
- 18 PERSON IN THIS STATE.
- 19 (G) CONDUCTS ANY OTHER ACTIVITIES IN THIS STATE THAT ARE
- 20 SIGNIFICANTLY ASSOCIATED WITH THE SELLER'S ABILITY TO ESTABLISH AND
- 21 MAINTAIN A MARKET IN THIS STATE FOR THE SELLER'S SALES OF TANGIBLE
- 22 PERSONAL PROPERTY TO CUSTOMERS IN THIS STATE.
- 23 (2) IF A SELLER OF TANGIBLE PERSONAL PROPERTY TO CUSTOMERS IN
- 24 THIS STATE DOES NOT HAVE AN AFFILIATED PERSON IN THIS STATE, THAT
- 25 SELLER IS PRESUMED TO BE ENGAGED IN THE BUSINESS OF MAKING SALES AT
- 26 RETAIL OF TANGIBLE PERSONAL PROPERTY IN THIS STATE IF THE SELLER
- 27 ENTERS INTO AN AGREEMENT WITH 1 OR MORE RESIDENTS OF THIS STATE

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- 1 UNDER WHICH THE RESIDENT, FOR A COMMISSION OR OTHER CONSIDERATION,
- 2 DIRECTLY OR INDIRECTLY, REFERS POTENTIAL CUSTOMERS, WHETHER BY A
- 3 LINK ON AN INTERNET WEBSITE, IN-PERSON ORAL PRESENTATION, OR
- 4 OTHERWISE, TO THE SELLER, IF THE CUMULATIVE GROSS RECEIPTS FROM
- 5 SALES BY THE SELLER TO CUSTOMERS IN THIS STATE WHO ARE REFERRED TO
- 6 THE SELLER BY ALL RESIDENTS OF THIS STATE WITH SUCH AN AGREEMENT
- 7 WITH THE SELLER IS GREATER THAN \$10,000.00 DURING THE IMMEDIATELY
- 8 PRECEDING 12 MONTHS.
- 9 (3) THE PRESUMPTIONS UNDER SUBSECTIONS (1) AND (2) MAY BE
- 10 REBUTTED BY DEMONSTRATING THAT THE AFFILIATED PERSON, OR THE
- 11 RESIDENTS OF THIS STATE WITH WHOM THE SELLER HAS AN AGREEMENT, DID
- 12 NOT ENGAGE IN ANY SOLICITATION OR ANY OTHER ACTIVITY WITHIN THIS
- 13 STATE THAT WAS SIGNIFICANTLY ASSOCIATED WITH THE SELLER'S ABILITY
- 14 TO ESTABLISH OR MAINTAIN A MARKET IN THIS STATE FOR THE SELLER'S
- 15 SALES OF TANGIBLE PERSONAL PROPERTY TO CUSTOMERS IN THIS STATE.
- 16 EVIDENCE TO REBUT THE PRESUMPTIONS MAY CONSIST OF WRITTEN
- 17 STATEMENTS FROM ALL AFFILIATED PERSONS AND RESIDENTS WITH WHOM THE
- 18 SELLER HAS AN AGREEMENT STATING THAT THEY DID NOT ENGAGE IN ANY
- 19 SUCH SOLICITATION OR OTHER ACTIVITIES IN THIS STATE ON BEHALF OF
- 20 THE SELLER DURING THE PRECEDING YEAR IF THE STATEMENTS ARE PROVIDED
- 21 AND OBTAINED IN GOOD FAITH.
- 22 (4) AS USED IN THIS SECTION:
- 23 (A) "AFFILIATED PERSON" MEANS EITHER OF THE FOLLOWING:
- 24 (i) ANY PERSON THAT IS A PART OF THE SAME CONTROLLED GROUP OF
- 25 CORPORATIONS AS THE SELLER.
- 26 (ii) ANY OTHER PERSON OR ENTITY THAT, NOTWITHSTANDING ITS FORM
- 27 OF ORGANIZATION, BEARS THE SAME OWNERSHIP RELATIONSHIP TO THE

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- 1 SELLER AS A CORPORATION THAT IS A MEMBER OF THE SAME CONTROLLED
- 2 GROUP OF CORPORATIONS.
- 3 (B) "CONTROLLED GROUP OF CORPORATIONS" MEANS THAT TERM AS
- 4 DEFINED IN SECTION 1563(A) OF THE INTERNAL REVENUE CODE, 26 USC
- 5 1563.
- 6 Enacting section 1. This amendatory act takes effect 30 days
- 7 after the date this amendatory act is enacted into law.