## **HOUSE BILL No. 5132**

December 9, 2015, Introduced by Rep. Farrington and referred to the Committee on Tax Policy.

A bill to amend 1933 PA 167, entitled

"General sales tax act,"

(MCL 205.51 to 205.78) by adding section 21a; and to repeal acts and parts of acts.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 SEC. 21A. (1) FOR SALES OF ADVERTISING AND PROMOTIONAL DIRECT
- 2 MAIL ALL OF THE FOLLOWING APPLY:
- 3 (A) IF THE PURCHASER PROVIDES THE SELLER WITH A DIRECT PAYMENT
- 4 AUTHORIZATION ISSUED UNDER SECTION 8 OF THE USE TAX ACT, 1937 PA
- 5 94, MCL 205.98, OR AN EXEMPTION FORM AS PRESCRIBED BY THE
- 6 DEPARTMENT FOR CLAIMING DIRECT MAIL, THE SELLER, IN THE ABSENCE OF
- 7 BAD FAITH, IS RELIEVED OF ALL OBLIGATION TO COLLECT, PAY, OR REMIT
- 8 ANY APPLICABLE TAX UNDER THIS ACT ON ANY TRANSACTION INVOLVING

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- 1 ADVERTISING AND PROMOTIONAL DIRECT MAIL TO WHICH THE DIRECT PAYMENT
- 2 AUTHORIZATION OR EXEMPTION FORM APPLIES, AND THE PURCHASER SHALL
- 3 SOURCE THE SALE TO THE JURISDICTIONS TO WHICH THE ADVERTISING AND
- 4 PROMOTIONAL DIRECT MAIL IS TO BE DELIVERED TO THE RECIPIENTS AND
- 5 SHALL REPORT AND PAY ANY APPLICABLE TAX DUE.
- 6 (B) IF THE PURCHASER PROVIDES THE SELLER WITH INFORMATION
- 7 INDICATING THE JURISDICTIONS TO WHICH THE ADVERTISING AND
- 8 PROMOTIONAL DIRECT MAIL IS TO BE DELIVERED TO RECIPIENTS, THE
- 9 SELLER SHALL SOURCE THE SALE TO THE JURISDICTIONS TO WHICH THE
- 10 ADVERTISING AND PROMOTIONAL DIRECT MAIL IS TO BE DELIVERED AND
- 11 SHALL COLLECT AND REMIT THE APPLICABLE TAX DUE. IN THE ABSENCE OF
- 12 BAD FAITH, THE SELLER IS RELIEVED OF ANY FURTHER OBLIGATION TO
- 13 COLLECT ANY ADDITIONAL TAX ON THE SALE OF ADVERTISING AND
- 14 PROMOTIONAL DIRECT MAIL IF THE SELLER SOURCED THE SALE AND
- 15 COLLECTED THE TAX IN ACCORDANCE WITH THE DELIVERY INFORMATION
- 16 PROVIDED BY THE PURCHASER.
- 17 (C) IF THE PURCHASER DOES NOT PROVIDE THE SELLER WITH A DIRECT
- 18 PAYMENT AUTHORIZATION, AN EXEMPTION FORM PRESCRIBED BY THE
- 19 DEPARTMENT, OR ANY INFORMATION INDICATING THE JURISDICTIONS TO
- 20 WHICH THE ADVERTISING AND PROMOTIONAL DIRECT MAIL IS TO BE
- 21 DELIVERED, THE SALE SHALL BE SOURCED IN ACCORDANCE WITH SECTION
- 22 19(1)(E).
- 23 (2) EXCEPT AS OTHERWISE PROVIDED UNDER THIS SUBSECTION, SALES
- 24 OF OTHER DIRECT MAIL SHALL BE SOURCED IN ACCORDANCE WITH SECTION
- 25 19(1)(C). IF THE PURCHASER PROVIDES THE SELLER WITH A DIRECT
- 26 PAYMENT AUTHORIZATION ISSUED UNDER SECTION 8 OF THE USE TAX ACT,
- 27 1937 PA 94, MCL 205.98, OR AN EXEMPTION FORM AS PRESCRIBED BY THE

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- 1 DEPARTMENT FOR CLAIMING DIRECT MAIL, THE SELLER, IN THE ABSENCE OF
- 2 BAD FAITH, IS RELIEVED OF ALL OBLIGATION TO COLLECT, PAY, OR REMIT
- 3 ANY APPLICABLE TAX UNDER THIS ACT ON ANY TRANSACTION INVOLVING
- 4 OTHER DIRECT MAIL TO WHICH THE DIRECT PAYMENT AUTHORIZATION OR
- 5 EXEMPTION FORM APPLIES AND THE SALE SHALL BE SOURCED TO THE
- 6 JURISDICTIONS TO WHICH THE OTHER DIRECT MAIL IS TO BE DELIVERED TO
- 7 THE RECIPIENTS AND THE PURCHASER SHALL REPORT AND PAY ANY
- 8 APPLICABLE TAX DUE.
- 9 (3) THIS SECTION ONLY APPLIES TO A TRANSACTION CHARACTERIZED
- 10 AS A SALE OF SERVICES IF THE SERVICE IS AN INTEGRAL PART OF THE
- 11 PRODUCTION AND DISTRIBUTION OF DIRECT MAIL.
- 12 (4) THIS SECTION DOES NOT APPLY TO ANY TRANSACTION THAT
- 13 INCLUDES THE DEVELOPMENT OF BILLING INFORMATION OR THE PROVISION OF
- 14 ANY DATA PROCESSING SERVICE THAT IS MORE THAN INCIDENTAL,
- 15 REGARDLESS OF WHETHER ADVERTISING AND PROMOTIONAL DIRECT MAIL IS
- 16 INCLUDED IN THE SAME MAILING.
- 17 (5) IF A TRANSACTION IS A SINGLE TRANSACTION THAT INCLUDES A
- 18 COMPONENT IN ADDITION TO ADVERTISING AND PROMOTIONAL DIRECT MAIL.
- 19 THIS SECTION ONLY APPLIES IF THE PRIMARY PURPOSE OF THE TRANSACTION
- 20 IS TO ATTRACT PUBLIC ATTENTION OR TO SELL, POPULARIZE, OR SECURE
- 21 FINANCIAL SUPPORT FOR THE SALE OF THE PRODUCT OR SERVICE.
- 22 (6) NOTHING IN THIS SECTION LIMITS A PURCHASER'S OBLIGATION
- 23 FOR SALES OR USE TAX DUE TO ANY STATE TO WHICH THE DIRECT MAIL IS
- 24 DELIVERED OR LIMITS A PURCHASER'S RIGHT UNDER ANY OTHER LAW FOR A
- 25 CREDIT OR REFUND OF SALES OR USE TAXES PAID TO ANY OTHER
- 26 JURISDICTION.
- 27 (7) AS USED IN THIS SECTION:

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- 1 (A) "ADVERTISING AND PROMOTIONAL DIRECT MAIL" MEANS DIRECT
- 2 MAIL THE PRIMARY PURPOSE OF WHICH IS TO ATTRACT PUBLIC ATTENTION TO
- 3 A PRODUCT, SERVICE, PERSON, BUSINESS, OR ORGANIZATION, OR TO
- 4 ATTEMPT TO SELL, POPULARIZE, OR SECURE FINANCIAL SUPPORT FOR A
- 5 PRODUCT, SERVICE, PERSON, BUSINESS, OR ORGANIZATION.
- 6 (B) "OTHER DIRECT MAIL" MEANS ANY DIRECT MAIL THAT IS NOT
- 7 ADVERTISING AND PROMOTIONAL DIRECT MAIL REGARDLESS OF WHETHER
- 8 ADVERTISING AND PROMOTIONAL DIRECT MAIL IS INCLUDED IN THE SAME
- 9 MAILING. OTHER DIRECT MAIL INCLUDES, BUT IS NOT LIMITED TO, ANY OF
- 10 THE FOLLOWING:
- 11 (i) TRANSACTIONAL DIRECT MAIL THAT CONTAINS PERSONAL
- 12 INFORMATION SPECIFIC TO THE ADDRESSEE SUCH AS INVOICES, BILLS,
- 13 STATEMENTS OF ACCOUNT, AND PAYROLL ADVICES.
- 14 (ii) ANY LEGALLY REQUIRED MAILINGS SUCH AS PRIVACY NOTICES,
- 15 TAX REPORTS, AND STOCKHOLDER REPORTS.
- 16 (iii) ANY OTHER NONPROMOTIONAL DIRECT MAIL DELIVERED TO
- 17 EXISTING OR FORMER SHAREHOLDERS, CUSTOMERS, EMPLOYEES, OR AGENTS
- 18 SUCH AS NEWSLETTERS AND INFORMATIONAL PIECES.
- 19 Enacting section 1. Section 21 of the general sales tax act,
- 20 1933 PA 167, MCL 205.71, is repealed.
- 21 Enacting section 2. This amendatory act takes effect 90 days
- 22 after the date it is enacted into law.