



**Senate Fiscal Agency**  
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## BILL ANALYSIS



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Senate Bill 356 (Substitute S-2 as reported by the Committee of the Whole)  
Sponsor: Senator Joe Hune  
Committee: Regulatory Reform

**CONTENT**

The bill would amend the Michigan Liquor Control Code to do the following:

- Require the Michigan Liquor Control Commission to issue a salesperson license to an individual who completed a salesperson accreditation program and was a designated employee of a manufacturer of beer or wine, an outstate seller of beer or wine, or a wholesaler.
- Prohibit the Commission from renewing a license unless the licensee submitted with his or her application proof acceptable to the Commission that he or she had successfully completed an accreditation program within 120 days before the date he or she submitted his or her renewal application.
- Prohibit an individual from selling, delivering, promoting, or assisting in the sale of alcoholic liquor in any manner to a retailer in the State unless licensed as a salesperson.
- Specify activities that would not require licensure as a salesperson.
- Require the Commission to approve a salesperson license accreditation program if it determined that the program's curriculum met specified criteria.
- Provide that a salesperson license issued after the bill's effective date but before April 30, 2020, would expire on that date.
- Specify that a salesperson license issued on or after April 30, 2020, would expire on April 30 of every third year after the license was issued.

The bill would take effect 180 days after its enactment.

Proposed MCL 436.1502

Legislative Analyst: Drew Krogulecki

**FISCAL IMPACT**

The bill would not have a significant fiscal impact on the Michigan Liquor Control Commission (MLCC). The licensure of spirits salespersons is already MLCC practice; the bill would appear to generally codify this practice with some changes that would not seem to substantially affect the amount of work or cost associated with licensure. Currently, applicants are charged a \$35 fee for a new license, which is good for three years. In total, the program annually generates about \$100,000, which is used to offset the cost of licensure.

The bill would have no fiscal impact on local government.

Date Completed: 6-15-17

Fiscal Analyst: Josh Sefton