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## **HOUSE BILL No. 6448**

October 17, 2018, Introduced by Rep. Yanez and referred to the Committee on Appropriations.

A bill to regulate student loan lenders and servicers; to require the licensing of certain student loan servicers; to prescribe the powers and duties of certain other public officers and agencies; to provide for the promulgation of rules; and to provide remedies and penalties.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- Sec. 1. This act shall be known and may be cited as the
  "student loan servicer licensing act".
  - Sec. 3. As used in this act:
    - (a) "Department" means the department of insurance and financial services.
  - (b) "Depository institution" means a state or national bank, state or federal savings bank, state or federal savings and loan association, or state or federal credit union.

- 1 (c) "Director" means the director of the department or his or
- 2 her designated representative.
- 3 (d) "Servicing" means any of the following:
- 4 (i) Receiving any scheduled periodic payments from a student
- 5 loan borrower under the terms of a student education loan.
- 6 (ii) Applying the payments of principal and interest and any
- 7 other payments with respect to the amounts received from a student
- 8 loan borrower, as may be required under the terms of a student
- 9 education loan.
- 10 (iii) Performing any other administrative services with
- 11 respect to a student education loan.
- 12 (e) "Student education loan" means any loan that is primarily
- 13 for personal use to finance education or other school-related
- 14 expenses.
- 15 (f) "Student loan borrower" means either of the following:
- 16 (i) A resident of this state who has received or agreed to pay
- 17 a student education loan.
- 18 (ii) Any person that shares responsibility with an individual
- 19 described in subparagraph (i) for repaying his or her student
- 20 education loan.
- 21 (g) "Student loan servicer" means any person, wherever
- 22 located, that is responsible for the servicing of any student
- 23 education loan to any student loan borrower. The term includes a
- 24 person that is required to obtain a license under this act or is
- 25 exempt from the licensing requirements of this act under section 7.
- 26 Sec. 5. (1) Subject to section 7, a person shall not act as a
- 27 student loan servicer, directly or indirectly, without first

- 1 obtaining a license from the director under this section.
- 2 (2) A person that is applying for an initial license under
- 3 this act to engage in the business of a student loan servicer in
- 4 this state shall submit a written application to the director, in
- 5 the form prescribed by the director, and include each of the
- 6 following with that application:
- 7 (a) The applicant's financial statements, audited or reviewed
- 8 by an independent certified public accountant.
- 9 (b) A history of criminal convictions of each of the
- 10 following, as applicable:
- 11 (i) The applicant, if the applicant is an individual.
- 12 (ii) Each partner, if the applicant is a partnership.
- 13 (iii) Each member, if the applicant is a limited liability
- 14 company or association.
- 15 (iv) Each officer, director, and principal employee, if the
- 16 applicant is a corporation.
- 17 (c) Any information pertaining to a history of criminal
- 18 convictions provided under subdivision (b) that the director
- 19 considers necessary to determine whether to issue a license to the
- 20 applicant under section 9. The director may also conduct a criminal
- 21 history check of any individual described in subdivision (b) in
- 22 connection with that determination.
- 23 (d) A nonrefundable license fee of \$1,000.00.
- 24 (e) A nonrefundable investigation fee of \$800.00.
- 25 (3) The student loan servicer regulatory fund is created in
- 26 the state treasury. All of the following apply to the student loan
- 27 servicer regulatory fund:

- 1 (a) Except as provided in section 29, licensing and
- 2 investigation fees received under this act shall be forwarded to
- 3 the state treasurer for deposit into the fund.
- 4 (b) The director shall use the money in the fund to administer
- 5 and enforce this act.
- 6 (c) The state treasurer shall direct the investment of the
- 7 fund and shall credit to the fund interest and earnings from fund
- 8 investments.
- 9 (d) Money in the fund at the close of the fiscal year shall
- 10 remain in the fund and shall not lapse to the general fund.
- 11 (e) The department is the administrator of the fund for
- 12 auditing purposes.
- Sec. 7. The following persons are exempt from the licensing
- 14 requirements of this act:
- 15 (a) A depository institution.
- 16 (b) A wholly owned subsidiary of a depository institution.
- 17 (c) An operating subsidiary that is wholly owned by 1 or more
- 18 subsidiaries described in subdivision (b).
- 19 Sec. 9. If the director receives a completed application and
- 20 the license and investigation fees for an initial license under
- 21 this act, the director shall investigate the financial condition
- 22 and responsibility, financial and business experience, character,
- 23 and general fitness of the applicant and may issue a license if he
- 24 or she finds that all of the following are met:
- 25 (a) The applicant's financial condition is sound.
- (b) The applicant's business will be conducted honestly,
- 27 fairly, equitably, carefully, and efficiently within the purposes

- 1 and intent of this act, and in a manner that commands the
- 2 confidence and trust of the community.
- 3 (c) Each of the following, as applicable:
- 4 (i) If the applicant is an individual, the applicant.
- 5 (ii) If the applicant is a partnership, each partner.
- 6 (iii) If the applicant is a corporation, each of the
- 7 following:
- 8 (A) The president.
- **9** (B) The chairperson of the executive committee.
- 10 (C) Each senior officer who is responsible for the
- 11 corporation's business.
- 12 (D) The chief financial officer.
- 13 (E) Any other individuals who perform similar functions to
- 14 those performed by an individual described in sub-subparagraphs (A)
- 15 to (D), as determined by the director.
- 16 (F) Each of the corporation's directors or trustees.
- 17 (G) Each shareholder that owns 10% or more of each class of
- 18 the securities of the corporation.
- 19 (iv) If the applicant is a limited liability company or
- 20 association, each member.
- 21 (d) No individual acting on behalf of the applicant has
- 22 knowingly made any incorrect statement of a material fact in the
- 23 application or in any report or statement made under this act.
- 24 (e) No individual acting on behalf of the applicant has
- 25 knowingly omitted to state any material fact necessary to give the
- 26 director any information that the director has lawfully requested
- 27 under this act.

- (f) The applicant has paid the investigation fee and thelicense fee required under section 5(2).
- 3 (g) The applicant has met any other similar requirements as
- 4 established by the director by rule.
- 5 Sec. 11. (1) A license issued under this act expires on
- 6 September 30 of the odd-numbered year following its issuance,
- 7 unless the license is renewed or earlier surrendered, suspended, or
- 8 revoked under this act.
- 9 (2) Within 15 days after a licensee ceases to engage in the
- 10 business of student loan servicing in this state for any reason,
- 11 including a business decision to terminate operations in this
- 12 state, license revocation, bankruptcy, or voluntary dissolution,
- 13 the licensee shall provide written notice of surrender to the
- 14 director and shall surrender to the director its license for each
- 15 location in which the licensee has ceased to engage in the business
- 16 of student loan servicing. The written notice of surrender shall
- 17 identify the location where the records of the licensee will be
- 18 stored and the name, address, and telephone number of an individual
- 19 who is authorized to provide access to the records. The surrender
- 20 of a license does not reduce or eliminate the licensee's civil or
- 21 criminal liability arising from acts or omissions occurring before
- 22 the surrender of the license, including any administrative actions
- 23 undertaken by the director to revoke or suspend a license, assess a
- 24 civil penalty, order restitution, or exercise any other authority
- 25 granted to the director under this act.
- 26 Sec. 13. (1) A licensee may renew a license for the ensuing
- 27 24-month period by filing an application with the director, that

- 1 includes all of the documents and fees described in section 5(2)
- 2 for an initial license, on or before the date the current license
- 3 expires. However, if the director receives the completed
- 4 application after September 1 of the year in which the current
- 5 license expires, the applicant for renewal shall pay an additional
- 6 \$100.00 late fee.
- 7 (2) If the director receives a completed application for a
- 8 renewal license on or before the date the current license expires,
- 9 the current license continues in full force and effect until the
- 10 date that 1 of the following occurs:
- 11 (a) The director issues a renewal license.
- 12 (b) The director notifies the licensee in writing that he or
- 13 she refuses to issue a renewal license and the grounds for that
- 14 refusal. The director may refuse to issue a renewal license on any
- 15 ground on which he or she may refuse to issue an initial license
- 16 under section 5.
- 17 Sec. 15. (1) If the director determines that a check submitted
- 18 to him or her to pay an investigation, license, renewal, or late
- 19 fee has been dishonored, the director shall automatically suspend
- 20 the applicant's current license and an applicant's renewal license,
- 21 if any, that has been issued but is not yet effective. The director
- 22 shall give the licensee notice of the automatic suspension pending
- 23 proceedings for revocation or refusal to renew and the licensee is
- 24 entitled to a hearing on those actions, conducted under the
- administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to
- **26** 24.328.
- 27 (2) An applicant or licensee shall notify the director, in

- 1 writing, if any of the information provided in its initial
- 2 application for a license or its most recent application for a
- 3 renewal license, as applicable, is no longer accurate. The
- 4 applicant or licensee shall provide this notice to the director
- 5 within 10 business days after the occurrence of the event that
- 6 resulted in the information previously provided becoming
- 7 inaccurate.
- 8 (3) The director may consider an application for an initial or
- 9 renewal license abandoned if the applicant fails to respond to any
- 10 request for information required under this act or any rules
- 11 promulgated under this act. The director shall notify the
- 12 applicant, in writing, that if the applicant fails to submit the
- 13 information requested within 60 days after the date on which the
- 14 request for information is made, the application is considered
- 15 abandoned. An applicant that paid an application filing fee paid
- 16 before the date an application is considered abandoned under this
- 17 subsection shall not receive a refund of that fee. Abandonment of
- 18 an application under this subsection does not preclude the
- 19 applicant from submitting a new application for a license under
- 20 this act.
- 21 Sec. 17. (1) A person that is licensed under this act to
- 22 engage in business as a student loan servicer shall not engage in
- 23 that business in this state under any other name or at any other
- 24 place of business than the name or address described in the
- 25 license.
- 26 (2) A licensee may change the location of its place of
- 27 business if it provides the director with written notice at least

- 1 60 days before the change of location.
- 2 (3) A licensee may conduct business as a student loan servicer
- 3 at only 1 location under a single license, but the director may
- 4 issue more than 1 license to the same licensee if the licensee
- 5 complies with the requirements of this act for each new license.
- **6** (4) A license under this act is not transferable or
- 7 assignable.
- 8 Sec. 19. (1) A student loan servicer shall maintain adequate
- 9 records of each student education loan transaction during the term
- 10 of the loan and for at least 2 years following the date of the
- 11 final payment on the student education loan, or until the date of
- 12 the assignment of the student education loan, whichever occurs
- 13 first, or for any longer period required under any other provision
- **14** of law.
- 15 (2) If requested by the director, a student loan servicer
- 16 shall make the records described in subsection (1) available to the
- 17 director, or send those records to the director by registered or
- 18 certified mail, return receipt requested, or by any express
- 19 delivery carrier that provides a dated delivery receipt, within 5
- 20 business days after the director requests access to those records.
- 21 On request, the director may grant a licensee additional time to
- 22 make those records available or send the records to the director.
- Sec. 21. A student loan servicer shall not do any of the
- 24 following:
- 25 (a) Directly or indirectly employ any scheme, device, or
- 26 artifice to defraud or mislead student loan borrowers.
- 27 (b) Engage in any unfair or deceptive practice toward any

- 1 person or misrepresent or omit any material information in
- 2 connection with the servicing of a student education loan,
- 3 including, but not limited to, misrepresenting the amount, nature,
- 4 or terms of any fee or payment due or claimed to be due on a
- 5 student education loan, the terms and conditions of the loan
- 6 agreement, or the borrower's obligations under the loan.
- 7 (c) Obtain property by fraud or misrepresentation.
- **8** (d) Knowingly misapply or recklessly apply student education
- 9 loan payments to the outstanding balance of a student education
- **10** loan.
- 11 (e) Harm a student loan borrower's creditworthiness by
- 12 knowingly or recklessly providing inaccurate information to a
- 13 credit reporting agency.
- 14 (f) Fail to report both the favorable and unfavorable payment
- 15 history of a student loan borrower to a nationally recognized
- 16 credit reporting agency at least annually if the student loan
- 17 servicer regularly reports information to a credit reporting
- 18 agency.
- 19 (g) Refuse to communicate with an authorized representative of
- 20 the student loan borrower who provides a written authorization
- 21 signed by the student loan borrower. However, a student loan
- 22 servicer may adopt procedures reasonably related to verifying that
- 23 a representative is in fact authorized to act on behalf of a
- 24 student loan borrower.
- 25 (h) Negligently make any false statement or knowingly and
- 26 willfully make any omission of a material fact in connection with
- 27 any information or reports filed with a governmental agency or in

- 1 connection with any investigation conducted by the director, the
- 2 department, or another governmental agency.
- 3 (i) Fail or neglect to comply with all applicable federal
- 4 statutes and regulations relating to student loan servicing,
- 5 including, but not limited to, the truth in lending act, 15 USC
- 6 1601 to 1667f, and the regulations promulgated under that act, 12
- **7** CFR part 226.
- 8 Sec. 23. (1) The director's authority to conduct
- 9 investigations and examinations of license applicants, licensed
- 10 student loan servicers, or other student loan servicers under this
- 11 act is subject to all of the following:
- 12 (a) For purposes of initial licensing, license renewal,
- 13 license suspension, license revocation or termination, or general
- 14 or specific inquiry or investigation to determine compliance with
- 15 this act, the director may access, receive, and use any books,
- 16 accounts, records, files, documents, information, or evidence,
- 17 including, but not limited to, any of the following:
- 18 (i) Criminal, civil, and administrative history information.
- (ii) Personal history and experience information, including
- 20 independent credit reports obtained from a consumer reporting
- 21 agency described in section 603(p) of the fair credit reporting
- 22 act, 15 USC 1681a.
- 23 (iii) Any other documents, information, or evidence the
- 24 director considers relevant to the inquiry or investigation
- 25 regardless of the location, possession, control, or custody of the
- 26 documents, information, or evidence.
- 27 (b) For the purposes of investigating violations or complaints

- 1 arising under this act or for the purposes of examination, the
- 2 director may review, investigate, or examine any student loan
- 3 servicer licensee or other person that is subject to this act as
- 4 often as necessary in order to carry out the purposes of this act.
- 5 The director may direct, subpoena, or order the attendance of and
- 6 examine under oath any individual whose testimony is required about
- 7 a student education loan, the business of a student loan servicer,
- 8 or the subject matter of an examination or investigation and may
- 9 direct, subpoena, or order that individual to produce books,
- 10 accounts, records, files, and any other documents the director
- 11 considers relevant to the inquiry.
- 12 (2) While conducting an examination or investigation under
- 13 this act, the director may control access to any documents and
- 14 records of the student loan servicer licensee or other person that
- 15 is the subject of the examination or investigation. The director
- 16 may take possession of the documents and records or place an
- 17 individual in exclusive charge of the documents and records in the
- 18 place where they are usually kept. If the director is in control of
- 19 documents and records under this subsection, a person shall not
- 20 remove or attempt to remove any of the documents and records except
- 21 pursuant to a court order or with the consent of the director.
- 22 Unless the director has reasonable grounds to believe the documents
- 23 or records of the student loan servicer licensee or other person
- 24 have been, or are at risk of being, altered or destroyed for
- 25 purposes of concealing a violation of this act, the student loan
- 26 servicer licensee or other owner of the documents and records shall
- 27 have access to the documents or records as necessary to conduct its

- 1 ordinary business affairs.
- 2 (3) For purposes of this section, the director may do any of
- 3 the following:
- 4 (a) Retain attorneys, accountants, or other professionals and
- 5 specialists as examiners, auditors, or investigators to conduct or
- 6 assist in the conduct of examinations or investigations.
- 7 (b) Enter into agreements or relationships with other
- 8 government officials or regulatory associations in order to improve
- 9 efficiencies and reduce regulatory burden by sharing resources,
- 10 standardized or uniform methods or procedures, and documents,
- 11 records, information, or evidence obtained under this section.
- 12 (c) Use, hire, contract, or employ public or privately
- 13 available analytical systems, methods, or software to examine or
- 14 investigate a student loan servicer licensee, a student loan
- 15 servicer that is exempt from licensure under section 7, or any
- 16 other person that is subject to this act.
- 17 (d) Accept and rely on examination or investigation reports
- 18 made by other local, state, or federal government officials.
- 19 (e) Accept audit reports made by an independent certified
- 20 public accountant for a student loan servicer licensee, a student
- 21 loan servicer that is exempt from licensure under section 7, or any
- 22 other person that is subject to this act, in the course of
- 23 conducting that part of the examination that covers the same
- 24 general subject matter as the audit; and incorporate the audit
- 25 report in the report of examination, report of investigation, or
- 26 other writing of the director.
- 27 (4) A student loan servicer licensee, a student loan servicer

- 1 that is exempt from licensure under section 7, or any other person
- 2 that is subject to investigation or examination under this section
- 3 shall not knowingly withhold, abstract, remove, mutilate, destroy,
- 4 or secrete any books, records, computer records, or other
- 5 information.
- 6 Sec. 25. (1) After notice and opportunity for a hearing under
- 7 the administrative procedures act of 1969, 1969 PA 306, MCL 24.201
- 8 to 24.328, the director may suspend, revoke, or refuse to renew a
- 9 license issued under this act, require the payment of restitution
- 10 by a licensee, or impose an administrative fine on a licensee in an
- 11 amount that does not exceed \$3,000.00 if the director finds either
- 12 of the following:
- 13 (a) That a licensee has violated this act or a rule
- 14 promulgated under this act.
- 15 (b) That a fact or condition exists that, if it had existed at
- 16 the time of the original application for the license, clearly would
- 17 have warranted a denial of the license.
- 18 (2) A licensee shall not receive a refund of any part of the
- 19 license fee if a license is surrendered, revoked, or suspended
- 20 under subsection (1) before the expiration of the period for which
- 21 it was issued.
- 22 (3) In addition to any sanction under subsection (1) if the
- 23 person is a licensee, a student loan servicer that is licensed
- 24 under this act, a student loan servicer that is exempt from
- 25 licensure under section 7, or any other person that violates this
- 26 act or directly or indirectly counsels, aids, or abets in a
- 27 violation is responsible for a civil fine of not more than

- 1 \$3,000.00 for each violation. The civil fine shall be sued for and
- 2 recovered by the director and shall be collected and enforced by
- 3 summary proceedings by the attorney general.
- 4 Sec. 27. The director shall promulgate rules under the
- 5 administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to
- 6 24.328, as necessary to implement, administer, and enforce this
- **7** act.
- 8 Sec. 29. On or before January 1 of each year beginning in
- 9 2019, the director shall submit a report to the senate and house
- 10 standing committees with oversight over matters relating to banking
- 11 and higher education. The report shall address the implementation
- 12 of this act and any additional steps that the director considers
- 13 necessary for the department to gain regulatory control over the
- 14 licensing and enforcement of student loan servicers under this act.
- 15 Enacting section 1. This act takes effect 90 days after the
- 16 date it is enacted into law.
- 17 Enacting section 2. This act does not take effect unless
- 18 Senate Bill No. or House Bill No. 6446 (request no. 06646'18) of
- 19 the 99th Legislature is enacted into law.

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