# Legislative Analysis



### **SUBSCRIPTION SERVICES**

Phone: (517) 373-8080 http://www.house.mi.gov/hfa

House Bill 6191 (H-1) as referred to second committee

Analysis available at http://www.legislature.mi.gov

Sponsor: Rep. Jason M. Sheppard 1st Committee: Regulatory Reform 2nd Committee: Ways and Means

**Complete to 9-22-20** 

### **SUMMARY:**

House Bill 6191 would amend the Motor Vehicle Sales Finance Act to allow a *subscription* service to be included in a vehicle installment sales contract.

**Subscription service** would mean any service related to a motor vehicle or the motor vehicle financing that a buyer agrees to purchase, including autonomous vehicle software programs, navigation services, and safety services, and any updates.

MCL 492.102, 492.113, and 492.118

# **BRIEF DISCUSSION:**

Technological advances in car safety, such as autonomous vehicles or software to improve navigation or signal a driver if another vehicle is too close, are highly valued by consumers. However, these features can add a significant cost to the base price of a vehicle, and many car buyers may need to pay for them over the life of the vehicle loan. It has been suggested that the law pertaining to installment sale contracts for vehicle loans be amended to allow the cash price of any subscription service to be included as part of the cash price of the vehicle when the latter is listed in an installment sales contract.

# **FISCAL IMPACT:**

The bill would have no fiscal impact on the state or local units of government.

### **POSITIONS:**

Representatives of General Motors/GM Financial testified in support of the bill. (9-10-16)

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<sup>■</sup> This analysis was prepared by nonpartisan House Fiscal Agency staff for use by House members in their deliberations, and does not constitute an official statement of legislative intent.