## SENATE SUBSTITUTE FOR HOUSE BILL NO. 6107

A bill to amend 1998 PA 58, entitled "Michigan liquor control code of 1998," by amending section 609a (MCL 436.1609a), as amended by 2020 PA 119, and by adding section 609f.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

Sec. 609a. (1) A manufacturer or wholesaler shall file with 1 2 the commission a schedule of net cash prices to the retailer for all brands of case and keg beer for its market area. If a person 3 4 sells beer that has not received a registration number from the commission in violation of subrule (1)(d) of R 436.1611 of the 5 6 Michigan Administrative Code and if a wholesaler files a schedule of net cash prices as required under this subsection, both of the 7 following apply: 8

- 1 (a) The wholesaler is not considered to have violated subrule 2 (1)(d) of R 436.1611 of the Michigan Administrative Code.
- 3 (b) A retailer is not considered to have violated subrule
- 4 (1) (d) of R 436.1611 of the Michigan Administrative Code.
- 5 (2) A manufacturer or wholesaler shall file with the
- 6 commission a beer package price reduction change for its market
- 7 area. The manufacturer or wholesaler shall file the price reduction
- 8 change before its effective date. A price reduction under this
- 9 subsection must continue for at least 90 days after the effective
- **10** date.
- 11 (3) The beer package price for a market area may be increased
- 12 during the 90-day period described in subsection (2) for any of the
- 13 following reasons:
- 14 (a) To reflect a tax increase in the market area.
- 15 (b) To reflect a general industry price increase in the market
- **16** area.
- 17 (4) The beer package price for a market area may be decreased
- 18 during the 90-day period described in subsection (2) if both of the
- 19 following conditions are met:
- 20 (a) The price reduction is not greater on a cents-per-case
- 21 basis than the price reduction filed by the competition.
- 22 (b) The price reduction continues for the balance of the 90
- 23 days filed by the competition.
- 24 (5) A manufacturer or wholesaler shall not sell beer at a
- 25 quantity discount.
- 26 (6) A net cash price filed under subsection (1) and a price
- 27 reduction change filed under subsection (2) are exempt from
- 28 disclosure under section 13 of the freedom of information act, 1976
- 29 PA 442, MCL 15.243, until 1 year after the net cash price or price

- 1 reduction change is filed, as applicable.
- 2 (7) The commission shall periodically compare a manufacturer's
- $oldsymbol{3}$  or wholesaler's filing under subsection (1) or (2) with the
- 4 manufacturer's or wholesaler's tax filing under section 409.
- 5 (8) This section does not apply to a brewpub.
- 6 (9) Beginning on the effective date of the amendatory act that
- 7 added this subsection, July 1, 2020, the commission shall not
- 8 implement or enforce subrule (1)(c) and (d) of R 436.1611 of the
- 9 Michigan Administrative Code for products manufactured by a brewer
- 10 and for products that a micro brewer or brewer sell exclusively at
- 11 its tasting room or at to a beer festival. As used in this
- 12 subsection, "beer festival" means that term as defined in section
- **13** 526.
- 14 (10) A manufacturer or wholesaler shall file with the
- 15 commission a schedule of the net cash prices to retailers for all
- 16 wine, mixed wine drink, and mixed spirit drink by kind, type, size,
- 17 and brand.
- 18 (11) A manufacturer or wholesaler shall file with the
- 19 commission a wine, mixed wine drink, and mixed spirit drink price
- 20 change for its market area. The manufacturer or wholesaler shall
- 21 file the price change before its effective date. A price change
- 22 under this subsection must continue for at least 2 weeks after the
- 23 effective date.
- 24 (12) A manufacturer or wholesaler shall not charge a retailer
- 25 a fee in addition to the net cash prices filed under this section,
- 26 except for a split case fee. If a manufacturer or wholesaler
- 27 charges a split case fee to a retailer, the fee must be at the same
- 28 per unit rate, nondiscriminatory, and not be based on a sliding
- 29 scale. A manufacturer or wholesaler shall file with the commission

- 1 a split case fee charged under this subsection.
- 2 (13) A manufacturer or wholesaler shall not sell wine, mixed
- 3 wine drink, and mixed spirit drink at a quantity discount.
- 4 (14) A net cash price filed under subsection (10) and a price
- 5 change filed under subsection (11) are exempt from disclosure under
- 6 section 13 of the freedom of information act, 1976 PA 442, MCL
- 7 15.243, until 1 year after the net cash price or price reduction is
- 8 filed, as applicable.
- 9 (15) The commission shall periodically compare a
- 10 manufacturer's or wholesaler's filing under subsections (10) and
- 11 (11) with the manufacturer's or wholesaler's tax filing under
- 12 section 301.
- 13 (16) (10)—The regulation described in this section is
- 14 necessary for both of the following reasons:
- 15 (a) To promote temperance and the public health and welfare.
- 16 (b) To promote a stable 3-tier distribution system with
- 17 orderly markets for wine and malt beverage products in which there
- 18 is no price discrimination by a wholesaler in its sales to
- 19 retailers within the wholesaler's sales territory.
- Sec. 609f. (1) Notwithstanding section 609, a manufacturer,
- 21 outstate seller of beer, outstate seller of wine, or outstate
- 22 seller of mixed spirit drink may provide a wholesaler with
- 23 technology to assist in sales, marketing, delivery, merchandising,
- 24 or training.
- 25 (2) A manufacturer, outstate seller of beer, outstate seller
- 26 of wine, or outstate seller of mixed spirit drink that provides
- 27 technology to a wholesaler under subsection (1) shall do both of
- 28 the following:
- 29 (a) Comply with this act, including, but not limited to,

- 1 section 608, and the rules promulgated under this act.
- (b) Obtain approval by written order of the commissionauthorizing the technology before it is provided to a wholesaler.
- 4 Enacting section 1. This amendatory act does not take effect
- 5 unless all of the following bills of the 101st Legislature are
- 6 enacted into law:
- 7 (a) House Bill No. 6105.
- **8** (b) House Bill No. 6106.